CBW
Coach and Bus Week
The PSV industry's news weekly • 31 August 1996 • Issue 233

DIGITAL DILEMMA

Latest displays put to the test

Mayhem in Manchester

Eurolink service axed

The Kings Ferry sets standard

All the PSV News 4-12 • Legal News 14&15 • Tour News 16&17 • Marksman 19 • Diary 20 • Letters 21 • Passenger Information 23-26 • Deals 28&29 • People 47

HUGHES DAF HIRE

HIGH QUALITY LOW MILEAGE COACHES FROM OUR HIRE FLEET

1995 M EOS 90 49R, toilet, air conditioning
1995 M DAF SB3000 WS Van Hool Alizee 'H' 51R/Toilet
1995 M DAF SB3000 WS Auto Van Hool Alizee 'H', 51R/Toilet
1995 M DAF SB3000 WS Auto Van Hool Alizee 'H', 55R
1994 L EOS 90 49R, toilet
1994 L DAF WS3000 Van Hool Alizee 'H', 51R/Toilet
1994 L DAF KS3000 Easishift Van Hool Alizee 'H', 51R/Toilet
1994 L DAF SB3000 Van Hool Alizee 'DH', 51R/Toilet
1994 L DAF SB3000 Int Retarder, Van Hool Alizee 'DH', 51R/Toilet
1994 L DAF HS2700 Auto Van Hool Alizee 'H', 51R/Toilet
1994 L MB230LT Auto Van Hool Alizee 'H', 51R/Toilet
1993 K DAF KS3000 Auto Van Hool Alizee 'DH', 51R/Toilet
1993 K DAF SB3000 Van Hool Alizee 'DH', 51R/Toilet
1933 K DAF SB3000 Van Hool Alizee 'H', 51R/Toilet
1993 K DAF SB3000 Auto Van Hool Alizee 'H', 51R/Toilet
1993 K DAF SM230LT Van Hool Alizee 'H', 51R Toilet
1992 J DAF SB2305 Duple 340, 57R
1992 J DAF SB3000 Van Hool Alizee 'DH', 51R Toilet
1992 J DAF MB230LB Van Hool Alizee 'H', 51R/Toilet
1992 J DAF MB230 LT Van Hool Alizee 'H', 51R/Toilet

SHORT OF A COACH OR BUS FOR PEAK PERIODS OR SHORT TERM CONTRACTS?
Why not hire a vehicle like this by the day, week, month or year
● Under your control ●
● With your drivers ●
● With your quality of service ●
01274 681144

BUSES FROM OUR HIRE FLEET

1996 N DAF SB220 Auto, Northern Counties Paladin, 49 str bus
1995 M DAF SB220 Auto, Northern Counties Paladin, 49 str bus
1995 M DAF DB250 Auto, Northern Counties Palatine II, 77 str double deck bus
1995 M DENNIS DART Auto, 10M, Plaxton Pointer, 40 str bus
1992 J DAF SB220 Auto, Ikarus Citibus, 48 str bus

1991 H DAF SB2305 Van Hool Alizee 'DH', 51R Toilet
1990 G MB230LB Van Hool Alizee 'SH', 53R/Toilet
1990 G MB230LB Van Hool Alizee 'H'
1990 G DAF SB3000 Van Hool 'H', 49/Toilet
1989 F DAF SB2305 Van Hool Alizee 'DH', 53R
1989 F DAF SB2305 Van Hool Alizee 'DH' 51R/Toilet
1989 F DAF MB230LT Plaxton 3500, 51r/Toilet
1989 F DAF MB230LB Plaxton 3500 , 52R
1989 F DAF MB 230LB Plaxton, 51R/Toilet
1988 E DAF SB2300 Van Hool Alizee, 51R/Toilet
1988 E DAF SB2300 Duple 340SL, 53R
1988 E DAF MB230LT Plaxton 3500, 51R/Toilet
1988 E DAF MB230LB Plaxton 3500, 53R

HIGH QUALITY USED COACHES

1995 M MERCEDES 709, Autobus Classique, 25 str, bus seats
1993 K MAN, Jonckheere Deauville, 51R/Toilet
1993 K DAF SB2700 HS, Caetano Algarve, 53R
1990 G VOLVO B10M Plaxton 3500, 49R/Toilet
1990 G DAF DHTD Duple 320, 57R
1989 G SCANIA K113 Van Hool Alizee 'SH', 49R/Toilet
1989 F DAF MB230 Van Hool Alizee 'SH', 53R/Toilet
1989 PP BOVA FUTURA FHD, 49R/Toilet
1989 SB3000 Plaxton 3500, 51/Toilet
1988 VOLVO B10M, Plaxton 3500, 49R/Toilet
1988 PP BOVA FUTURA FHD, 49R/Toilet
1988 E DAF SB3000 Van Hool Alizee 'DH', 51R Toilet
1988 E SB3000 Van Hool Alizee SH 49R/Toilet
1987 E SB2300 Palxton 3200, 55R, air conditioned
1987 E DAF SB2300 Plaxton 3500, 53R, air conditioned
1987 D DAF 2300 Van Hool Alizee 'H', 49R/Toilet
1987 D DAF SB 230LB Duple 340, 53R
1987 D VAN HOOL T815 51/toilet
1983 Y DAF MB Plaxton 3500, 49R/Toilet

FOR FULL DETAILS TELEPHONE: 01274 681144

EOS COACH PARTS & SERVICE | IKARUS PARTS & SERVICE | PLAXTON PARTS & SERVICE | DAFBUS PARTS & SERVICE | VANHOOL PARTS & SERVICE | Northern Counties Buses are our business PARTS & SERVICE

1ST POST OCTOBER RIP

Don't forget your

PASSPORT FOR BIRMINGHAM

INTERNATIONAL TRADE EXHIBITION

FOR THE

BUS·COACH·TOURISM

AND RELATED INDUSTRIES

HALL 3 · NATIONAL EXHIBITION CENTRE BIRMINGHAM

Watch the Trade Press for your ExpoCoach 96 Passport

TUESDAY OCTOBER 1
WEDNESDAY OCTOBER 2
THURSDAY OCTOBER 3
1996

EXPO COACH 96

PASSPORT

Show Organisers
Expo Management, Unit 2, Wildmere Road, Compton Park, Banbury, Oxon OX16 7JT · Tel: 01926 888123 Fax: 01926 888004

Coach and Bus Week is published by Emap Automotive, part of Emap Business Communications, Wentworth House, Wentworth Street, Peterborough PE1 1DS
Tel 01733 467000 Fax 01733 467154

Editor
Mike Morgan 01733 467139
News editor
Mark Williams 01733 467140
Production editor
Frank Forster 01733 467142
Tourism editor
William Golden 01733 467141
Northern news editor
Andrew Jarosz 0113 2566505
Designer
Tina Golden 01733 467143

Group sales manager
Hugh Cairns 01733 467151
Assistant advertisement manager
Mike Moore 01733 467145
Advertisement team leader
Julia Hinkins 01733 467144
Sales executive
Leanne Dow 01733 467148
Classified telesales executives
Jo Collins 01733 467117
Neil Mason 01733 467147
Michelle Wood 01733 467146

PA to publishing director
Lisa Wilson 01733 467157

Group production manager
Nicky Curd 01733 467121
Production assistants
Debi McGowan 01733 467123
Suzanne Porter 01733 467124

Publishing director
Mark Barton 01733 467136
Managing director
Ian Griffin 01733 467007

Classified Advertising 01733 467144

Subscriptions 01733 467048
CBW, Emap Automotive Publishing, Wentworth House, Wentworth Street, Peterborough, PE1 1DS
Fax: 01733 467002

Back issues 0181 956 3062

CBW is available only by pre-paid subscription
Annual subscription UK £49 per year
Annual Subscription Europe, Eire and Airmail £92
All rates include postage

Typesetting and origination: Goodfellow & Egan, Orton Southgate, Peterborough

Printing: William Gibbons, Wolverhampton

Contributions should be sent to The Editor, *Coach and Bus Week*, Wentworth House, Wentworth Street, Peterborough PE1 1DS

The editor cannot accept responsibility for claims and statements by authors and manufacturers whose views do not necessarily represent those of the publisher, or for any mistakes or misprints, although every care is taken to ensure accuracy

ISSN 1351-3877
© Emap Automotive 1996

ABC AUDIT BUREAU OF CIRCULATIONS BUSINESS PRESS
THE MOTOR INDUSTRY SMMT
cpt associate member
CtC COACH · TOURISM · COUNCIL
emap BUSINESS COMMUNICATIONS

CBW Coach and Bus Week

More TAOs, not fewer?

IF ever there was a case to argue for de-centralisation of authority, we would have thought the Traffic Area Offices would get the verdict from everyone.

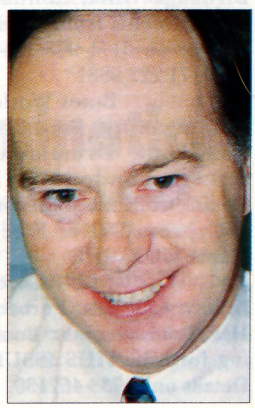
By its very nature, coach and bus operation is a local service, serving local communities with parochial needs. The complexity of, for example, a town bus service is something which can be understood only by local administration, and its impact very much the responsibility of the local authority.

At present, we have eight TAOs which, if the Department of Transport gets its way, will be reduced to six. The DoT's reasoning is that, put bluntly, the Treasury can pocket cash savings by reducing bureaucracy. And we all want our money spent wisely, don't we?

The ace up the department's sleeve is its £15 million computer network, mentioned in our interview with the Vehicle Inspectorate's Ron Oliver (*CBW*, 10 August) which it is obviously hoping will centralise operator and vehicle records, and thus facilitate a centralised system. But this is muddled logic.

Just as computerisation allows centralisation of records, it also allows decentralisation of the workforce. If that were not the point of networked computers, we would all be huddled around the same TV screen. The publishing industry, among many, has long realised that computers shrink distance, allowing local access to nationwide facilities in 'real time'.

If the department's intention was to reduce the number of traffic commissioners to achieve consistency of decisions, we might back it. But the DoT is focused on the Indians, not the Chiefs, and that is the problem. Ideally, what is required to ensure fair, measured administration of operator licensing at local level is a network of small, satellite TAOs advising and drawing from a central resource. On this basis, many players in this industry would argue for MORE, smaller TAOs, not fewer big ones.



Mike Morgan
Editor

events

2-6 September: 24th European Transport Forum, Brunel University, Uxbridge, London. Details from PTRC on 0181 741 1516/fax 0181 741 5993

14-15 September: UK Bus Driver of Year Final, Princes Parade, Blackpool. Details from Margaret Buckley, Bus and Coach Training Ltd, tel 01923 896607

16 September: Coaching For Pleasure Day, Legoland, Windsor. Details from Derrick J Alsop tel/fax 0115 973 2260

21-29 September: IAA 56th International Motor Show for Commercial Vehicles, Hanover, Germany, details on 0049 75 70 279

23-24 September: Integrated Passenger Transport, Can It Work? Two-day CIT conference, Whitehall Place, London. Details from Jo Palmer 0171 233 7600, fax 0171 233 7611

1-3 October: Expocoach, Hall 3, NEC, Birmingham. Contact show manager, Mark Griffin on 01926 888123, fax 01926 888004

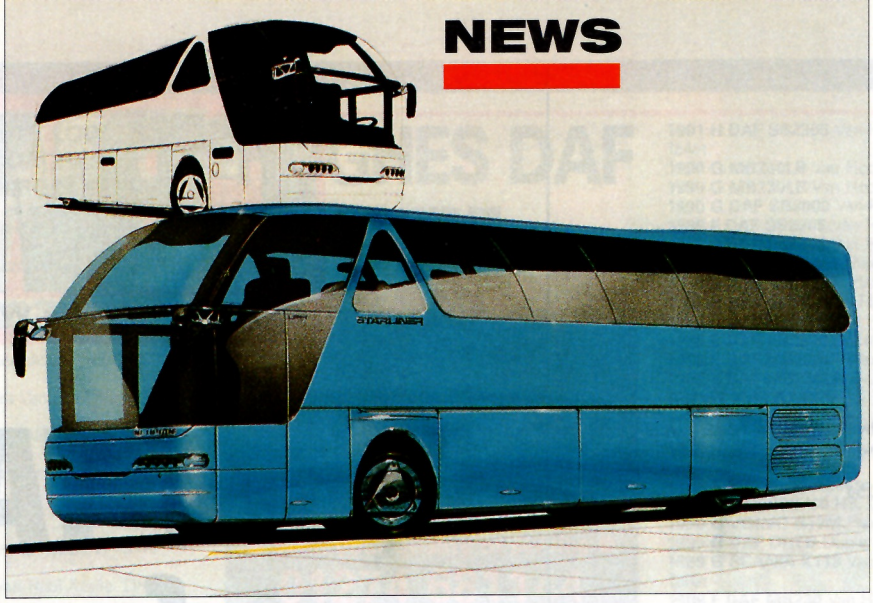
15 October: Braking into the 21st Century, one-day conference by Don, Wabco and Rockwell Automotive at Telford Exhibition Centre. Details from Marie Barker on 01244 391391

15 October: Personal Security and Transport, one-day conference at The London Marriott Hotel. Details from Helen Houseman on 0171 233 7600

16-17 October: Bus & Coach 96, Institution of Mechanical Engineers conference, IMechE HQ, 1 Birdcage Walk, London SW1. Details from Philip George on 0171 973 1316, fax 0171 222 9881

17 October: Buses Worldwide meeting, Fred Tallent Hall, Drummond Street, London NW1. Details from Ian Johnston, 3 Cypress Drive, Fleet, Hants, GU13 9HE

23 November: ***CBW*** **Coach Industry Awards, Purbeck Hall, Bournemouth. Booking form in THIS ISSUE. Details on 01733 467139**



Stylish Starliner launched at Hanover may take two years to reach UK

▼ Coach

Star exhibit from Neoplan

NEOPLAN'S star exhibit at the upcoming IAA Exhibition at Hanover is likely to be this re-styled Starliner coach.

This artist's impression shows how Neoplan has strengthened the forward roof pillar structure with the distinctive A-shaped side window — actually signifying its association with the Auwarter family.

The coach is 2.55 metres wide, giving 35 mm more width per seat.

The vehicle is expected to feature purpose-built air-conditioning as standard and the Bosch EBS braking system. Options will include a laser headway and distance warning system.

UK importer SJ Carlton said it's too early to predict the introduction of a right-hand-drive model: "The Starliner is due to go into production in Germany for the 1997 season," said SJ Carlton md Stuart Johnson, the UK's sole Neoplan importer.

"We have already started talking to Neoplan about its plans for the coach, but we are expecting a delay of at least a year before the coach comes in right-hand drive version."

▼ Coach and Bus

Greate 32 con

Operators fed up w

MANCHESTER operators have become so fed up with vandalism, poor rates and assaults on some school services, they didn't bother to bid during the latest round of tendering.

Greater Manchester PTA was left trying to solve a massive problem, with 32 contracts without cover. Two weeks later, it had partially solved its problem by "calling in a few favours and cajoling operators," said a GMPTA spokesman.

The PTA is blaming the shortfall on the dominance of large operators who are more profit-motivated than small coach firms. The chairman of the PTA says that, since GMB's

▼ Coach

Children in bridge hit

PIECES of a smashed skylight fell on to a group of school children when a double-deck bus attempted to negotiate a low bridge.

The driver of the vehicle, run by Whittakers Coach Travel of Preston, had apparently approached the 4.1-metre bridge on Spendmore Lane, Coppull, with caution but had decided to go ahead. Falling debris had caused a minor injury to one boy but, according to the trip's organiser, the rest of the children had treated the incident as an "adventure."

The group of 75 youngsters were on their way to a roller rink. Nobody at Whittakers Coach Travel was prepared to comment.

▼ Bus

Biggest system yet is backed

SUPERSTORE giant Sainsbury's is behind plans for a 12-mile guided bus scheme in Cambridgeshire. If built, it would be Britain's biggest such system.

Sainsbury's is bidding to develop a 58-acre retail park outside Cambridge and is hoping to attract Millennium Fund money to help build the guided bus system, which would run along the Cambridge-St Ives railway line.

Sainsbury's has already offered to build a third lane on the A14 main road between Girton and Histon as part of its efforts to get the Arbury Park retail scheme off the ground.

Plans for the guided bus system, which has been costed at up to £20 million, have been drawn up by consultant Steer Davies Gleave. Stagecoach, which now owns local operator Cambus, has been consulted and the plans are now being studied by four local authorities.

▼ Coach

Driver saves kids from blaze

A QUICK-thinking coach driver was praised after evacuating a coach which went up in smoke.

The Go Whittle Plaxton Premiere Javelin was on the M1 in Leicestershire, carrying 45 children from Huddersfield, when the driver noticed smoke coming through the floor. After stopping on the hard shoulder, he cleared the coach within minutes, before it was engulfed in flame.

"He did his job well," said Go Whittle senior partner and CPT president Ron Whittle.

"Apart from a few problems with smoke inhalation there were no injuries but, as a precaution, the group members were all taken to hospital for a check-up."

The fire, which has written off the vehicle, appears to have started with an electrical fault, though investigations are ongoing, said Mr Whittle.

er Manchester has tracts not bid for

ith poor rates, vandalism, and violence on school buses

by Mark Williams

privatisation, there's been a shortage of vehicles caused by a lack of investment in new buses (*CBW*, 3 August).

"Bus operators just don't seem interested in tendering for the services any more. The situation is looking increasingly grim," said councillor Joe Clarke.

Another reason, suggested a PTA spokesman, was that dwindling passenger numbers forced the PTA to demand increasingly complex routes, and this may have been off-putting to operators.

But local operators, who fear prejudice from GMPTA if they are named, are saying the lack of investment in buses came during the council's control of GM Buses, and that Stagecoach and FirstBus inherited the oldest fleets in the area when they bought GMB South and GMB North earlier this year.

They say some school pupils are so unruly that buses are at risk from vandalism and drivers assaulted on a daily basis on some school runs.

"I'm not prepared to have my buses treated like dustbins," said one operator. "I saw pictures of one operator's vehicle and driver after his last trip of the term, and I would never tender for a contract to go to that particular school. There are some very bad ones in the area."

In local newspaper articles, Mike Dunston, md of Bluebird Bus and Coach, pointed the finger at GMPTA which, he says, set the contract standard during council ownership of GM Buses to suit its own fleet, but didn't modernise the fleet to cope.

Meanwhile, most of the local independents have invested in brand-new buses but, due to the PTA's own vehicle parameters, are not deemed suitable for use: "GMPTA wants DPTAC plus," remarked one operator we spoke to.

Camo coach on Renault chassis reaches Jersey

▼ Coach

Unusual vehicles may have market

BLUE Coach Tours of Jersey has had two of these 'unique' Renault-based Camo coaches (above) built specially to cope with Channel Isles' law... but says it would find a market on the mainland.

The 43 seaters utilise Renault PP180 truck chassis, which were extensively re-engineered by VMW Commercials on Guernsey to suit coach operation.

The work has involved moving the engine to the centre of the vehicle, below the floor, extending the wheelbase and shifting the steering position forwards.

Other chassis work has lifted the rear of the saloon, raising the rear seats to provide luggage space. The engine is linked to an Allison four-speed automatic transmission. Suspension is airbag at the rear, springs at the front, though any ordered now would have airbags all round.

"Until recently, we have looked for Elme-bodied Swifts, which were just about the only vehicles which would meet the 2.3-metre width, and 9.7-metre length restrictions on Jersey," said Blue Coach md John Sawyer.

In the past, low-ratio axles and manual boxes have been the order of the day but Mr Sawyer thinks automatics are more driver- and passenger-friendly.

Fuel consumption is not an issue on Jersey, with relatively low mileages and much-reduced fuel tax. Nevertheless, the 180 bhp engine has a reputation for economy. "I'm certain these coaches would have a market with rural operators on the mainland," said Mr Sawyer. "They could easily zip along at 70 mph, I'm sure."

As prototypes, the price of just over £85,000 apiece including several shipping charges has not been excessive, Mr Sawyer feels.

▼ Coach

Tourism code of practice

A COACH tourism code of practice targeting 'anti-coach' local authority attitudes will be launched by the Confederation of Passenger Transport this Autumn. The code outlines the responsibilities of local authorities, coach operators and tour operators/group organisers. CPT coach tourism adviser, Alan Edmondson, hopes its will be a significant step towards removing misunderstandings and conflicts.

"WE'VE RE-DESIGNED IT TO COPE WITH COUNTRY LANES"

▼ Bus

Ex-Southampton manageress claims discrimination

SOUTHAMPTON Citybus is facing claims at an industrial tribunal that a woman made redundant was the victim of sexual discrimination.

Frances Clark had been employed at Southampton Citybus as human resources manager in May last year, a tribunal heard. After a week in her new job, she was ordered to return to her old job, as personnel officer, and on her previous salary, she says.

She walked out when that happened, but returned later to assume her duties. She then noticed her previous post had not been advertised internally, as the company had promised, she told the hearing. Two months after claiming discrimination, she was made redundant. "I really felt I was being victimised," she said. "The culture of the company was very much that women were there as typists, caterers and cleaners." Clifford Darton, representing Citybus, said the redundancy was an economic move, forced by a financial crisis: "The best way of reducing costs is to reduce the number of employees," he said.

The hearing was adjourned to 20 September.

In brief

Eyesight view

CONFIRMATION of the Government's intention to allow existing PCV drivers to renew their licences even though they do not meet revised EU eyesight standards is one of the main items in the Department of Transport's consultation paper on proposed driving licence changes.

CPT dinner

CPT London & Home Counties Region is once again holding a social dinner at the end of its Annual Meeting. This year's event is on 25 September at the Tower Thistle Hotel near the Tower of London at 7.30pm. It follows the annual meeting and a complimentary tour of the Globe Theatre.

Paris op visit

PARIS operator RATP has visited Cowie Leaside to learn about London's experience with environmental issues. Leaside has almost six years' experience with Engine Control Systems EZ Trap particulate filter and more recently with the AZ particulate reduction catalyst.

MTL sponsor

SOUTHPORT and District Buses, a subsidiary of MTL, is to sponsor the Southport Half Marathon for the second year running. The event, on Sunday 6 October, looks set to be even bigger than last year's, which Martin Taylor, general manager of S&D, described as a "huge success."

Two-year deal

SCOTTISH Citylink has signed a second two-year sponsorship agreement with Inverness Caledonian Thistle, the club which joined the Scottish Football League two seasons ago. Citylink md Alastair McPherson says the support reflects the main business element of the coach company — serving local communities.

▼ Coach and Bus

'Vintage running day the best yet'

Event supported by growing number of ops

K5G: a stranger in town...

by Mike Morgan

DELAINE'S fourth vintage running day and gathering was the best yet, according to company managing director Anthony Delaine-Smith.

Mr Delaine-Smith says the Bourne-based firm's annual August Bank Holiday weekend event has firmly established itself to be among the most popular on the rally calendar.

Receiving wide support from a growing nucleus of operators who, like Delaine, maintain heritage vehicles in their fleet, the Delaine running day is a rare example of a bus operator inviting other companies to run on its local services — albeit on one day a year.

This year record numbers travelled on 21 coaches and buses scheduled on special rosters which supplemented the company's normal timetables throughout the day.

Four additional buses an hour ran into Peterborough and a similar frequency took the vintage participants into Stamford.

Three historic coaches ran short tours into the South Lincolnshire countryside while two relatively young open-top double deckers operated on a Bourne town tour.

Although Delaine's own heritage fleet — 1956 Leyland PD2 and 1960 PD3 deckers — were active on the day, all remaining vehicles came from operators as far afield as Blazefield subsidiary Keighley & District and Stagecoach East London.

Keighley & District's 1938 Roe-bodied Bristol K5G was the only pre-war bus in action, providing a contrasting style of travel to the host company's latest Volvo Olympians. East London's 1981 open-top Leyland Titan was the youngest of the guest fleet, which included representatives of earlier generations of London buses together with former Birmingham, Southend, Southdown and Wigan vehicles.

Meanwhile, 1950s style coaching could be savoured on board Robin Huckle's London Country RF, Dons Coaches Yeates-bodied Bedford SB3 and Fowlers Coaches former-Boddy's of Bridlington AEC Reliance — also with rare Yeates bodywork.

Together for a day: a rare example of an operator opening its routes to other companies

▼ Coach and Bus

Boom time for Irish bodybuilder

IRISH midibus builder Euro Coach Builders has secured orders for 25 City Imp Mercedes for Dublin Bus. It is supplying similar vehicles to Bus Eireann...and says it will be showing an all-new midicoach at Eurocoach 96.

The Donegal factory, which has already been heavily modernised, could expand further as the order books fill, predicts md Joe Ferry. Staff currently number 34 but he's expecting that to double within the next three years.

Details of the new midicoach, codenamed the EX33, are being kept under wraps but, according to Mr Ferry, the development is the result of a technology swap between ECB and a Barcelona coachbuilder. Rumours are of a Mercedes-Benz chassis not previously seen in UK coaching, with high-spec, 33-seat interior.

The City Imp order is to be built on Mercedes-Benz' 811D replacement, the 814. The 25 on order for Dublin Bus are 29 seaters destined to replace the fleet's ageing double-decks where Dublin Bus is changing to high-frequency operation.

"Moving from low-frequency, high-capacity services to minibuses has given some tremendous success stories," said Dublin Bus' chief engineer Frank Kerr. "It's something we are expanding."

Bus Eireann's order for similar minibuses will go into Cork, Galway, Limerick and Waterford, and was won in tender against stiff competition.

"We must continue to develop on what has now become a truly international industry," said Mr Ferry. "In doing so, we continue to rely, as we always have done, on our hugely motivated staff and on loyal customers in both the private and public sectors."

One small step...

250mm to be precise. Which, for a parent with toddler and pushchair, can make all the difference.

Not just a detail, but one of many customer-friendly innovations which have earned us a reputation as one of the UK's top quality bus manufacturers.

But it's not only the user-friendly features on the Excel which leave the competition standing. Fully integrated monocoque construction means all the components are specifically designed to work with each other, eliminating interface problems; and heavy duty mechanicals add up to reliability and long service too.

At Optare we know that buying a bus is the first step in a long term commitment, that's why we operate a 'one-stop-shop' philosophy. From single source purchasing right through to lifetime support for servicing and parts.

And we can help you with financing too. Our range of bespoke packages means you can buy Optare vehicles on terms which suit you - and your accountant. If you would like to know more, call us on **0113 264 5182**.

Its a small step, but it could mean a giant leap for your business.

OPTARE

EXCEL, THE DETAILS ADD UP

OPTARE Manston Lane, Leeds, West Yorkshire LS15 8SU **TEL: 0113 264 5182 FAX: 0113 260 6635**

▼ Coach

Spot checks find only few defects

TWO spot checks by police in Gwent have given local coach operators a clean bill of health.

Only a handful of faults were revealed by inspections of 200 coaches. The first, Operation Cliff, was a co-ordinated effort at Raglan, scene of last year's coach crash, and the second, Operation Varney, was concentrated near the motorway service area at Magor.

"The last checks showed a marked improvement," said co-ordinator Sergeant Les Snare. "This is an encouraging sign that coach operators are taking their responsibilities seriously."

At Raglan, 76 coaches were stopped and 17 issued with defect notices.

At Magor, 130 coaches stopped produced only 15 advisory defect notices, though two tachograph offences were detected.

▼ Bus

City bus lanes to get high profile

ABERDEEN is to turn its bus lanes green to make them more easily visible to other motorists, the city council has confirmed.

Green stone has already been laid in one section of the city centre and will appear elsewhere as part of a rolling programme of improvements. It is hoped the green lanes will also dissuade car drivers from parking in bus lanes.

▼ Coach

New Birmin station plan

National Express refusing to foot

by Mark Williams

NATIONAL Express' plans to move from Digbeth Coach Station — dubbed by locals the worst eyesore in Birmingham — have reached an impasse because of a £1.9 million shortfall on the £6.5 million needed for a new coach station.

Birmingham Council has earmarked a site next to Snow Hill Station, currently a car park, for a new coach station, and has secured £1.1 million in EU funding for the project.

But Nat Ex says that, although it will cover £3.5 million of the bill, it's not prepared to pay more.

Nat Ex chief executive Bob Wiper says the cost of a new facility elsewhere in the area would come to no more than the £3.5 million: "I am not prepared to pay double the going rate," he told a local newspaper.

"This is one of the

▼ Bus

Stagecoach faces claim over 'injury'

A mother is pursuing a claim against Stagecoach after her son sustained a head injury on one of its buses.

Ruth Woodford is claiming that, having boarded the bus at Darvel with her son Craig, the driver pulled away before they had sat down. The toddler, who will be two years old in September, is said to have fallen against a metal seat frame and cut his head. The wound required a stitch to be inserted, Ms Woodford alleges. A spokesman for Kilmarnock law firm Lockhart's confirms: "We have been consulted about making a claim and are investigating the matter." Arrangements are being made for a medical examination of the boy, it is understood.

▼ Coach

North-west CPT opposes pl

ONE of the CPT regions affected by the proposed closure of traffic area offices (CBW, 24 August) has opposed the move.

The north-west region of the Confederation of Passenger Transport says the Department of Transport representative sent to consult with operators has U-turned on his support for PSV operator opinion, and wasted a meeting in 1995.

It says savings in clerical staff may be at the expense of consistency of TAO decisions, and that the savings may in any case be minimal.

It argues that, since funding for the TAOs is already supportable by income, operators should have a greater say in the running of the system — a view supported by former senior traffic commissioner Ron Ashford.

"The whole exercise is virtually a game of numbers that might eventually lead to a totally centralised, impersonal structure which would not meet the needs of the passenger side of the heavy-vehicle industry," says a report from the CPT region. It says the close relationship which has developed

Bassetts' Plaxton Premiere 350 Port Vale FC team coach downseated to 39 recliners with tables

▼ Coach

Team spi

BRITAIN'S first kitemarked coach operator, Bassetts of Staffordshire, has bought its first Volvo coach to service a contract with First Division Port Vale FC.

The Plaxton Premiere 350 is downseated to 39 recliners with tables, has a centre toilet and Continental door, video and microwave. It is based on Volvo's market-leading B10M GL chassis.

"We have always had Plaxton, but always 320s

gham coach deadlocked

more than £3.5 million of the bill

few remaining city centre sites left for a coach station and, if we miss this opportunity now, there won't be another for some years."

The extra cost stems from the council's insistence that the coach station forms the ground floor of an office block.

The construction of an interchange similar to those recently opened in Leeds and Liverpool would be much simpler.

The pressure is on the council to find another investor, not least because the EU grant offer expires at the end of the year if contracts have not been signed for the project. It would be part of a £56 million spend on an office and shopping complex in the city.

"The Digbeth facility is totally unsatisfactory and gives an appalling impression to visitors to Birmingham," says city leader Theresa Stewart.

ans to shut TAOs

between operators and the North Western TAO is particularly useful in respect of traffic regulation conditions, and local bus service registration applications.

Citing a report of the findings of the Transport Committee in CBW, 3 August, which recommended retention of all traffic areas , the region says the major issue is enforcement and that the restructuring of TAOs will do nothing to improve this situation.

"... this CPT region calls upon the Government to heed its own Transport Committee's request and reconsider its proposals to close the two Traffic Area Offices," the report concludes.

■ **Why decentralisation offers best of both worlds — Comment, page 3**

rit pays dividends

and mainly on Dennis, with 10 Javelins in the fleet currently," said Len Bassett, a partner in the Tittensor firm. "The vehicle will be used on private hire and tours, and we are looking at it very much as our European vehicle."

Bassetts had quoted against Bostocks for the football club contract, which includes team and other club transport. Len Bassett is a long-time supporter of the team, though brother Ashley admits his Port Vale scarf may be more like cupboard love!

"We have had Shades Technics fit the interior, with a Shades Technics servery and tables," said Ashley Bassett.

And the vehicle fits very much into the Bassetts philosophy for quality. "The trick with ISO 9002 accreditation is not so much getting it as keeping it," said Len Bassett.

■ **Guess who's just received ISO 9002? Turn to page 10**

Veronica Palmer: 'buses jewel in the crown'

▼ Bus

Green plan views

THE Government's plans to reduce air pollution, set out by John Gummer last week, have received a mixed reaction from the industry.

While the Confederation of Passenger Transport welcomed the news, saying it gives bus use a new thrust, alternative fuel company Calor Gas said the announcement was a missed opportunity and a simple reduction in fuel duty for LPG would have contributed more.

The Government has set an air quality strategy which it says should almost eliminate smog problems by 2005.

It sets detailed parameters for pollution and suggests ways in which local authorities can work with industry and the public to reduce pollution.

"The strategy is ambitious but it shows we mean business," said Mr Gummer, Secretary of State for the Environment. "Achieving the targets will mean the effective elimination of Summer and Winter smog episodes."

The key proposal, says the CPT, is the Government's determination to make air pollution a local issue, and the part which public transport can play in the big clean-up.

"This is a unique opportunity for local authorities and transport operators all over the country to work together to create carefully-constructed traffic management schemes," said Veronica Palmer, CPT's director general.

"Recent research has shown that there are problems with diesel engines and particulates, and we in the bus industry are keen to acknowledge these problems and to work with the Government, both national and local, to find a solution."

Public transport, says the CPT, is the only way through the haze. Operators have already begun ambitious schemes to move to alternative fuel and meet Euro 2 emissions.

"Buses, with their ability to carry the occupants of over 50 private cars during peak time, are the jewel in the crown of environmental planning. We relish the challenge," said Mrs Palmer.

Calor Gas acknowledged the value of the air quality strategy, but demanded further fuel duty reductions for LPG: "UK duty on gas as a vehicle fuel is still around three times higher than it is for other European countries, said Gideon Overwater, Calor's Autogas sales development manager. In Holland, he said, there are now 650,000 vehicles running on LPG, and a French advisory service predicts that 400,000 will be running in France by the year 2000.

▼ Coach and Bus

Banned op fined

A school bus operator has been slated in court for "knowingly" failing to carry out adequate vehicle services. Robina Hay, owner of Dalmeny-based Heather Travel, was fined £1,200 by Edinburgh sheriff James Farrell over an incident last December when her firm had been found by DoT inspectors to be running a defective vehicle.

The company had subsequently admitted the 53 seater had no tax disc or MOT, as well as faulty brakes and steering.

Servicing was designed to avoid brake and steering defects, Sheriff Farrell said.

"You failed, and you knowingly failed, to have these services carried out," he told the owner.

In May this year, the traffic commissioner revoked the firm's O-licence and banned the owner indefinitely from holding one on grounds of an inadequate maintenance and good repute record.

CBW

▼ Coach

Raglan crash: two charged

BOTH the driver and the owner of the coach which crashed at Raglan in Gwent last year, killing 10 passengers, have been charged in connection with the accident.

Driver Philip Crisp, 24, is charged with 10 counts of causing death by dangerous driving.

Ronald Lewis, the coach operator, is accused of causing a vehicle to be used with defective brakes and a defective speed limiter.

ISO 9002 applies to quality of service, although The Kings Ferry's young fleet helps maintain consistency

King-sized quality

Always a high-class operator, The Kings Ferry has now been awarded ISO 9002

by Mark Williams

THE trouble with standards awards, such as ISO 9002, is that it's hard to see how the time and expense invested in them can give you a return on the bottom line.

For most operators, a certificate of merit is something to hang on the office wall, where it gathers dust. But The Kings Ferry has long believed that awards should be a way to help the company gather momentum.

It took a matter of days, for instance, for *CBW*'s Coach Industry Award for operator of the year to appear on every King's Ferry coach. Director Vanessa Broster and her father, the firm's founder Peter O'Neill, believe in blowing the company trumpet.

Collecting a trophy from the industry's mutual appreciation event - though it demands plenty of form-filling - is not in the same league as gaining ISO 9002. Indeed, ISO demands so much effort, The Kings Ferry has spent two and a half years working towards it. "We had decided to go for ISO 9000 when we noticed a lot of our big clients had the kitemark," said Mrs Broster. Then they started asking us if we were ISO standard. It was our traffic manager, Alan Lorentsen, who worked on the idea with a consultant but, for two years, we ran out of time when the Summer rush began, and couldn't see it through. This year, I was determined we'd get there."

The ISO system demands that every task within the company is explained in full in a policy manual so that, in theory at least, any employee could find out how each and every task is performed.

"So I rewrote the policy manual for an initial assessment by BSI - one of several assessment agencies, but the only one which can issue the familiar kitemark we wanted.

"It wasn't easy. ISO is geared to manufacturing industries and it doesn't translate easily into a service industry."

Peter O'Neill: blowing company trumpet

As fast as ISO posed problems, it solved them. By co-ordinating everyone's effort, and insisting on written reports being prepared for each and every failure in quality, a pattern began to emerge.

For example, reports filed separately by four or five different inspectors revealed that, whenever a coach was found to be badly cleaned, the same driver was at the wheel. Similarly the report enabled Mrs Broster to pull up one ferry company on its performance for the simple reason that she was able to be quite specific about problems.

"The new system started us looking at areas we hadn't paid much attention to," she said. "Consistency is the key, and we now ensure that the promises we make meet our customers' requirements."

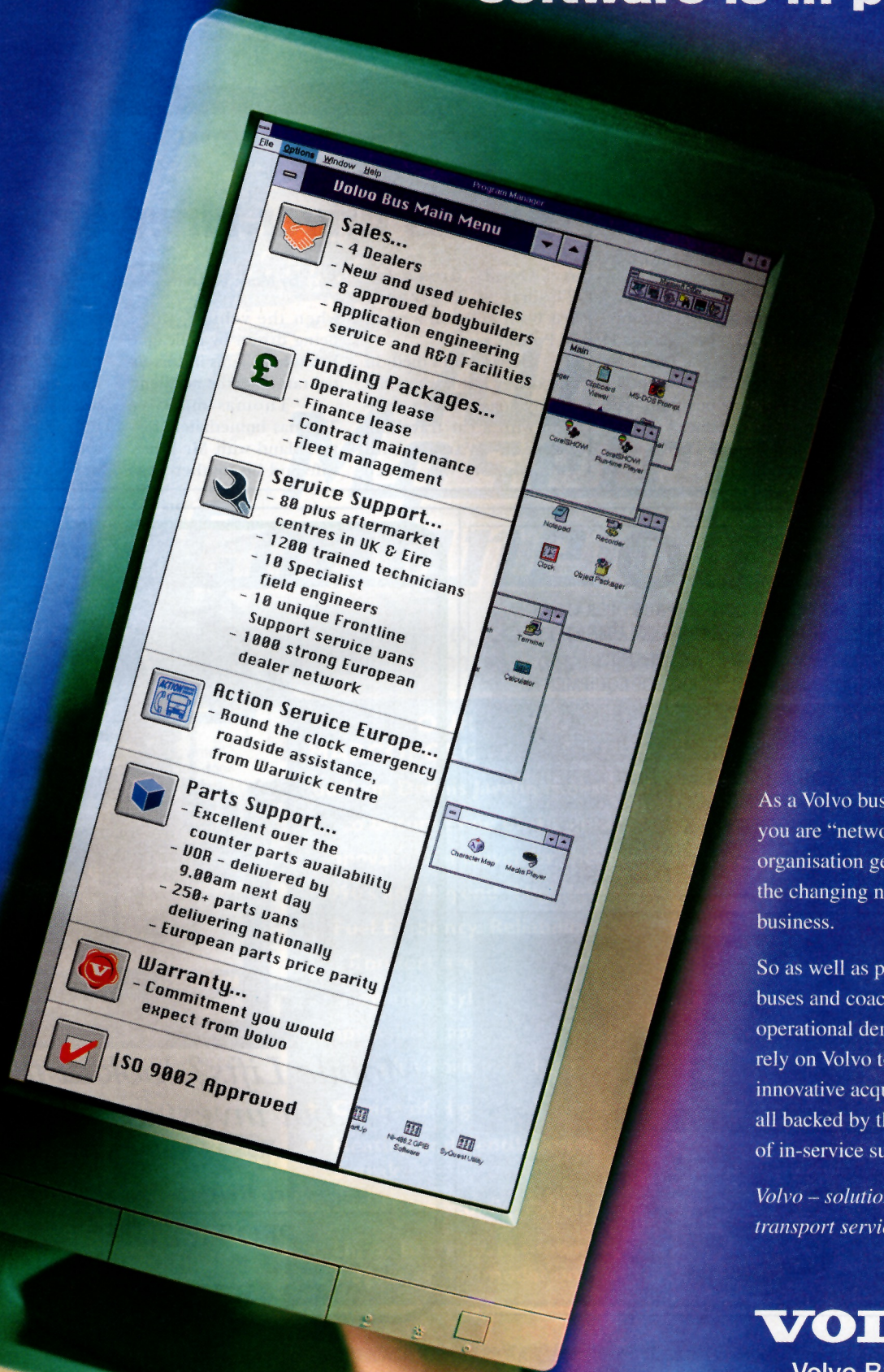
While the accreditation has already resulted directly in some more work coming in, other benefits have been very subtle. For example, one MOD client questioned about the reasons he booked The Kings Ferry instead of someone cheaper could instantly cite ISO 9002 as solid evidence of quality.

"And the staff are a lot happier," says Mrs Broster. "They now know exactly what's expected of them and we all pull together. We've also done some self-examination as to why we use some suppliers, and often the reason is simply that we've been using them for 20 years."

So was the £5,000 setting-up cost and £1,500 annual inspection bill worthwhile? "It's a different way of life, and a different way of looking at our business. But we are already seeing the benefit of ISO 9002," says Mrs Broster. CBW

Before you invest in hardware

we make sure that the software is in place



As a Volvo business partner, you are "networked" to an organisation geared to meet the changing needs of your business.

So as well as providing quality buses and coaches to meet your operational demands, you can rely on Volvo to offer the most innovative acquisition options, all backed by the highest levels of in-service support.

Volvo – solutions for today's transport service providers.

VOLVO

Volvo Bus Ltd

▼ Coach

Nat Ex airport bid

NATIONAL Express has joined a consortium bidding to buy three Australian airports.

Already the owner of East Midlands Airport and Hurn Airport near Bournemouth, NatEx Holdings is reported to have been disappointed not to have secured Birmingham Airport, which went instead to Irish airports group Air Rianta.

The new group, Australian Airports, is to bid for the leases of Melbourne, Brisbane and Perth airports as Australia's privatisation programme begins.

The three other shareholders making up the AA consortium are retail group Gandel, privatisation consultants Portland Group, and AIDC, an Australian investment company.

▼ Bus

VI all clear for Dunstable buses

A VEHICLE Inspectorate check in Dunstable cleared all 16 buses examined after complaints about exhaust smoke.

South Bedfordshire District Council had instigated the checks, and praised operators for the result: "We will continue to work with the Vehicle Inspectorate and other agencies to try to ensure that Dunstable is kept as clean and pollution-free as possible," said assistant director of environmental health Dave England.

CBW

Thomas Coaches of Tonypandy: grieving after the tragic loss of driver

▼ Coach

Thomas driver killed in Poland

by Mark Williams

A COACH driver for Thomas of Tonypandy has been killed in a crash in Poland.

Kevin Jones died in the driver bunk when the empty coach was in collision with a car travelling between Warsaw and Gdansk. He was asleep when the vehicle, while being driven by colleague Ryland Williams in torrential rain, had the accident.

Thomas md Glyn Thomas immediately flew to Poland with Mr Jones' wife and his mother Lena Knight, from Porth.

"We are devastated," said Mr Thomas. "Kevin had worked for us on and off for years and had just been on a ten-week training course. Ryland suffered only cuts and bruises but is too upset to talk to anyone."

PROLIFT MAIN AGENT

RECO

THE COMPLETE SERVICE TO COACH & BUS OPERATORS

■ COMMERCIAL VEHICLE LIFTS ■ MOBILE COLUMN LIFTS
■ TACHOGRAPH TESTERS ■ BRAKE TESTERS
■ LUBE & AIR INSTALLATIONS ■ WORKSHOP EQUIPMENT

ALL BACKED BY CONTRACT MAINTENANCE, FINANCE & PLANNING FACILITIES

NEW SERVICE - MOBILE COLUMN LIFT REBUILDS SOMERS, PROLIFT, CONCEPT, SCOTLIFT, BRADBURY, COLLECTION & DELIVERY UK 7 DAY SERVICE - LOAN SET AVAILABLE

TEL: 0117 986 2449 FAX: 0117 986 1634

FACT.
NOT FICTION.

The ABC allows professional buyers and sellers of advertising space in Business Publications to buy and sell better. It does so by providing an independent, authoritative circulation audit that is the single most obvious indicator of a magazine's self esteem and a publisher's confidence in his title.

An ABC certificate is your guarantee of integrity. So, if your next schedule includes titles that aren't audited - ask why.

For details of ABC's activities relating to the Business Press and the benefits to be gained from ABC membership contact Trevor Foley, Business Press Manager, on 01442 870800.

ABC AUDIT BUREAU OF CIRCULATIONS

Audit Bureau of Circulations Ltd., Black Prince Yard, 207-209 High Street, Berkhamsted, Herts., HP4 1AD. Tel: 01442 870800 Fax: 01442 877998

Mobile Lifts? look at the rest
...but invest in the best!

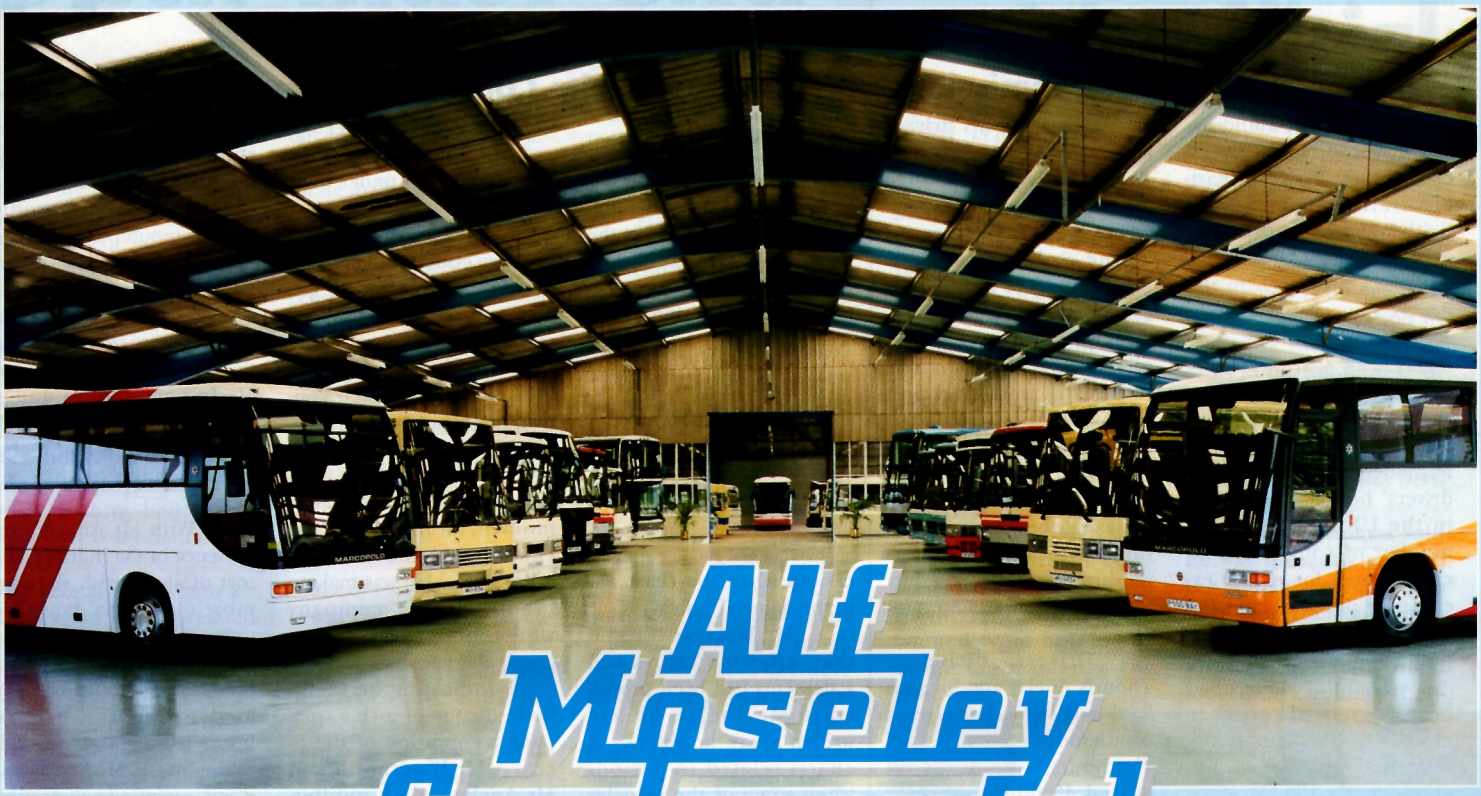
PRO-LIFT

support British Manufacturing

PRO-LIFT LIMITED
18 Beech Business Park, Three Elms, Hereford HR4 9QJ
Tel: 01432 350330 Fax: 01432 354463

PROBABLY THE BEST

VEHICLE SHOWROOMS & CUSTOMER BACK-UP IN THE UK!



Alf Moseley Continental

SHOWROOM: ASHBY ROAD, SHEPSHED, LOUGHBOROUGH, LEICESTER LE12 9BS

Tel: 01509 508488 Fax: 01509 508489

1989 (January) MERCEDES BENZ 0303 12M

53 reclining seats (VOGEL), red/orange/yellow moquette, courier seat, rear continental door, tinted side windows with roller blinds, power entrance door with peage window, full SUTRAK air conditioning, carpet to gangway and driver's area, finished red/cream **M.O.T. NOVEMBER 1996**

1989 (February) DENNIS JAVLIN 12M DUPLE 320

51 reclining seats, brown/yellow/orange moquette, rear nearside floor mounted toilet, tinted side windows, power entrance door, finished white/orange/red. **M.O.T. MAY 1997**

1989 (August) BOVA FUTURA 12-290 12M

49/51 reclining seats, grey multi red stripes, courier seat, centre sunken demountable toilet, continental door, tinted double glazed side windows, curtains, drinks machine, provision for driver's berth, driver's fan, carpet to gangway steps/driver's area, power entrance door with peage window, finished white/turquoise/blue. **M.O.T. NOVEMBER 1996**

1988 (May) P.P VOLVO B10M GLE 12M PLAXTON PARAMOUNT 3500

49/53 reclining seats, brown/orange chevron moquette, courier seat, centre sunken demountable toilet, continental door, drinks machine, coolbox, driver's berth, tinted double glazed side windows, curtains, aircraft type overhead lockers, Webasto pre-heater, six speed ZF splitter gearbox, TELMA, wired for TV/video power entrance door, finished grey/red/yellow. **M.O.T. OCTOBER 1996**

OUR NEW MARCOPOLO EXPLORER II,

built on Dennis Javelin is destined to become one of the great innovators of travel for the late 1990's and beyond. High levels of Fuel Efficiency, Reliability and Comfort are built into this elegantly styled vehicle with impressive standard specification plus optional extras.

- **Choice of High Quality seating.**
- **Heating and Ventilation by Sutrak**
- **Low Driver configuration**
- **Up to 10 cu. m. of usable luggage accommodation.**

1988 (March) BEDFORD YNV 12M DUPLE 320

52 reclining seats, brown/yellow/orange moquette, rear nearside floor mounted toilet, drinks machine, tinted side windows, power entrance door, finished white/blue. **Choice of 2 - M.O.T. SEP. 1996/ JAN. 1997**

1985 (April) DAF SB 2300 12M PLAXTON PARAMOUNT 3200

53 reclining seats, grey/red moquette, tinted side windows, curtains, power entrance door, finished all white. **M.O.T. MARCH 1997**

1985 (February) DAF DKFL VAN HOOL ALIZEE H 12M

50 reclining seats (recent retrim), Holdsworth brown graffiti moquette, courier seat, rear nearside floor mounted toilet, continental door, tinted side windows with curtains, power entrance door, finished red/cream. **M.O.T. JULY 1997**

1985 (February) VOLVO B10M BERKHOFF EMPEROR

60 reclining seats, red striped moquette, courier seat, toilet, drinks machine, tinted double glazed side windows with blinds, power entrance door, finished silver/blue. **M.O.T. JUNE 1997**

1983 (June) LEYLAND TIGER 12M DUPLE CARIBBEAN

46 reclining seats, brown/orange moquette, rear offside sunken toilet with continental door, rear servery, tinted double glazed side windows, power entrance door, semi-automatic gearbox, finished cream. **M.O.T. JANUARY 1997**

ALF MOSELEY CONTINENTAL

HEAD OFFICE & SALES: DERBY ROAD, LOUGHBOROUGH, LEICESTER LE11 5AH TELEPHONE 01509 213232 • FAX: 01509 234600

A DIVISION OF THE MOSELEY GROUP PLC

▼ Drivers' Hours

'Amateurish and slack app

Commissioner cuts Black & White Coaches O-licence authorisation an

by Michael Jewell

BLACK & White Coaches has had its O-licence authorisation reduced from 12 vehicles to eight by North Eastern traffic commissioner Keith Waterworth, principally because of an "amateurish and slack approach to the drivers' hours rules.

Thomas Anelay, trading as Black & White Coaches, of 36 Scotter Road, Scunthorpe, Humberside, had been called before the commissioner because of alleged drivers' hours irregularities in the UK and abroad, a number of convictions including ones for vehicle excise duty offences, and the imposition of a number or prohibition notices.

The proceedings had been adjourned earlier to give Mr Anelay an opportunity of seeing the tachograph charts and the statements made by his drivers (*CBW*, 10 August).

The commissioner was told the firm had expected a regular service to Poland on behalf of Acorn International of Bristol. An examination of their tachograph charts revealed that substantial parts of journeys to and from Poland and Spain were unrecorded.

Coaches were regularly driven in and out of Poland by Polish drivers who exceeded the permitted driving hours. British and Polish drivers had been on duty for up to 29 hours 50 minutes.

Drivers, including Thomas Anelay and his sons Paul and Mark, had driven continuously for longer than 4 1/2 hours, without the required 45 minutes break, driving for as much as seven hours 38 minutes. A number of the charts were in the name of Anelay only. Records showed other drivers had been driving on occasions when the chart was in the name of Anelay.

Substantial parts of journeys to and from Poland and Spain were unrecorded

Mr Waterworth said that, after the charts and statements had been provided to Mr Anelay, he had written to say the absence of charts related to periods when some of the vehicles were hired out to other operators for use with their own drivers and under their O-licences.

There was no documentary evidence to support that but Mr Anelay had given an assurance that proper records would be kept in the future. Mr Anelay had also said he had tightened controls on tachograph chart inspection to resolve these problems in the future.

Asked what the latter involved, Mr Anelay said the charts were now checked every week. He was making inquiries of a company which undertook tachograph chart analysis.

Indicating he would make the use of such a company a condition of the licence, Mr Waterworth said Mr Anelay's slack indifference to the drivers' hours rules demonstrated so far must halt. If it did not do so quickly Mr Anelay would lose his repute.

The drivers' hours rules were perhaps more crucial to road safety than any other piece of legislation. He would ask the Vehicle Inspectorate to undertake a thorough check of Mr Anelay's system and tachograph charts within six months.

With Mr Anelay's experience in the industry, this sort of amateurish slack approach to drivers' hours was unacceptable.

Giving an assurance the business would be operated within the drivers' hours law as far as possible in the future, Mr Anelay said it was sometimes impossible

▼ Maintenance

Graham's of Gretna O-licence authorisatio

PROBLEMS over maintenance have resulted in Graham's of Gretna's O-licence authorisation being cut from seven vehicles to three by Scottish traffic commissioner Michael Betts.

Alan Graham, trading as Graham's of Gretna, of Annan Road, Gretna, Dumfries & Galloway, appeared at a Dumfries disciplinary inquiry. The commissioner said there were three main issues, maintenance, professional competence and finance.

DoT vehicle examiner Malcolm McNab said that, in May 1993, a vehicle was given an immediate prohibition for four items at annual test before Mr Graham was granted a licence. In June 1995 he saw a vehicle travelling towards the Annan Academy emitting excessive black smoke. He followed the vehicle to the Academy, where he inspected it and imposed an immediate prohibition for a number of defects, including a faulty accelerator and filthy black seats. The driver must have been aware of the accelerator fault and should not have driven the bus.

He thought part of the problem over paperwork was they were both mechanics

In August 1995 a vehicle was presented for annual test in a very poor condition. There was a whole host of defects and it was impossible to complete the test when the vehicle refused to start.

In November 1995 Mr Graham was sent a final warning letter about the lack of inspection records and driver-defect reports. In April 1996 he examined two vehicles at Annan Academy at the request of the police, issuing one immediate prohibition and one delayed prohibition, both of which were endorsed as showing a significant maintenance failure. A variation notice was issued when additional defects were found when one of the vehicles was produced for clearance.

When he called to check the records the day after seeing the vehicles, there was only one inspection record in relation to one vehicle, two sheets in relation to each of five vehicles and three for the seventh. There was a limited quantity of driver-defect reports.

Mr Graham said the 1993 prohibition was before he had started the business and the vehicle had been put in for test to see what condition it was in. The vehicle presented for test in poor condition in 1995 had only just been purchased.

He was very busy on the garage side of the business following the school bus check and had not had time to get all the papers in one place before the vehicle examiner came down the following morning.

He and a mechanic carried out the maintenance of the vehicles. He felt part of the problem over paperwork was they were both mechanics.

They both drove the vehicles over short distances and they picked up what was wrong and rectified it. He accepted the vehicles had been inspected on a haphazard basis.

In 1995 his licence had been changed from a restricted to a standard international one. The CPC holder at the time was David Weir, who was a friend of a Mr Villeneuve, who had helped to set up the coaching side of the business.

Mr Betts said he was extremely concerned about the maintenance standards displayed

After seeing a document setting out the history of the coach business, Mr Betts said it seemed Mr Villeneuve, who had met Mr Graham as a mobile phone representative, had persuaded him to go for an international licence to do trips to Spain.

Mr Graham said Mr

roach must end'

d warns it could lose it s repute

on long-haul work to prevent drivers going over the top of the limits when there were substantial delays on the Continent.

Cutting the licence to eight vehicles until such time that he is satisfied the new drivers' hours control mechanisms are working properly, Mr Waterworth said it was quite clear drivers' hours contraventions had occured and certain prosecutions had taken place over contraventions in the UK.

He also took into account maintenance-related prohibition notices issued to the firm's vehicles over the last five years, the failure to notify him of the drivers' hours convictions, a warning letter in August 1995 concerning unsatisfactory maintenance, and an advisory letter from the Vehicle Inspectorate in October 1994 in regard to the tachograph equipment of one vehicle.

There had also clearly been vehicle excise duty irregularities and he took account of four such offences. It was clear the firm's O-licence had been misused and there had been some indifference to the drivers' hours rules by the firm. It appeared there was a total lack of control when drivers were abroad. There had been an amateurish and slack approach to this important legislation.

It was clear there had been some indifference to the drivers' hours rules by the firm

Mr Anelay had, with some prodding, instituted a new system for checking tachograph charts, said Mr Waterworth. He was taking what some might say was an ultra-lenient view in accepting Mr Anelay had retained his good repute. However, his repute had been significantly tarnished by his activities in connection with the hours rules.

Warning it was necessary to introduce the new systems quickly and manage them properly, Mr Waterworth said the drivers' hours rules were not there to impede business. They were there to create a level commercial playing field, with road safety being paramount. Tired drivers could easily have accidents.

n cut from seven to three

Villeneuve, and a Mr Pettigrew who had also been involved at the time, had now disappeared. He had now himself passed all the modules of the CPC examination.

Mr Betts said he wanted to go more widely into finance and matters of insurance that had come up and Mr Graham requested the financial evidence be heard in private.

At the end of the private session, Mr Betts said Mr Graham's finances were quite complicated. A Sheriff's decision was awaited which could affect a lot of things.

He was extremely concerned about the maintenance and the standards displayed, said Mr Betts. Mr Graham's vehicles had quite frankly been pretty tatty. The fact he had allowed a bus to go out on a schools service with filthy black seats was indicative of Mr Graham's standards. There was a chaotic records system and the vehicles had been inspected on a haphazard basis.

Set against that, there had been some pretty horrendous business activities that were not altogether all Mr Graham's fault. He had been very naive in his dealings with other people and in entering the industry without taking proper advice.

Some pretty horrendous business activities had not all been Mr Graham's fault

Despite the pressure that no doubt had caused, Mr Graham had managed to sit and pass the CPC examination and he gave him a lot of credit for that. It indicated there was an intent there and hopefully the knowledge Mr Graham had gained would be put to good use. He suspected the change from a restricted to an international licence had been "biting off too great a slice of the cake."

Cutting the authorisation, Mr Betts said he was making no finding on the financial side at the moment.

However, he required Mr Graham to give him prompt notice of the Sheriff's decision, and certainly within a week of it happening.

If the decision went against Mr Graham, the public inquiry would be quickly reconvened in relation to finance. He would be very worried if the major sum involved was to go against Mr Graham.

▼ Licensing

Ivanhoe back — it's official

IVANHOE Coaches is "officially'" back in business after the grant of a fresh licence to the son of the firm's former proprietor.

The firm had continued to operate, despite the loss of its O-licence, by reducing the number of seats in its minibuses.

The licence held by the father, Kenneth Thomas, trading as Ivanhoe Coaches, of Cardiff, was revoked in March by South Wales traffic commissioner John Mervyn Pugh, and Mr Thomas banned from holding or obtaining a licence for five years.

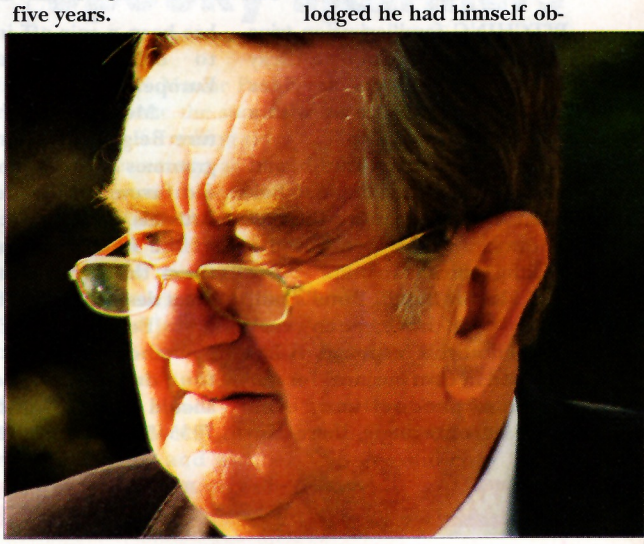
Mr Thomas, of 18 Barnwood Crescent, Michaelston-super-Ely, Cardiff, had held a licence for five minibuses and one single decker.

A statement that fines imposed for using vehicles without a test certificate, without displaying an O-licence identity disc, without the authority of an O-licence and when driven by unqualified drivers, had been paid in full proved to be untrue.

Seeking a similar licence, Keith Thomas said his father had handed over the running of the business to him and he was now solely responsible for it.

Pointing out the firm had been able to continue running the business despite the revocation by reducing the number of seats in the minibuses, Mr Pugh said: "It makes one wonder, when it is quite legal to carry on even though someone has been disqualified."

Keith Thomas said he was presently employing Ronald Sergeant as a part time transport manager, but since the licence application had been lodged he had himself obtained a CPC.



John Mervyn Pugh: 'It makes one wonder...'

Mr Mervyn Pugh remarked that Mr Sergeant had been an operator in 1991 but had surrendered his licence at a public inquiry rather than have it revoked because of a bad maintenance record.

Granting a licence after receiving an assurance Kenneth Thomas had nothing to do with the business, Mr Pugh made it conditional upon the four vehicles in possession all being put through fresh MoT tests within 14 days.

▼ Europe

Eurolink Dutch service to be

EUROLINK Ferries' passenger service between Sheerness and Vlissingen is to close at the end of the year after the operator recorded half-year losses of £4.5 million.

The decision to pull out was made by Mersey Docks & Harbour, Eurolink's parent company. The losses stem from passenger numbers not reaching expected targets.

It makes Eurolink the first victim of the cross-Channel price war this year, which has seen fares slashed as the ferry companies and Eurotunnel have battled for business in an increasingly-competitive market.

Eurolink's two-vessel service has been running for just 16 months and replaced the operation run by Olau Line before its demise. Mersey Docks introduced a freight service in July 1994 and that has been more successful.

Trevor Furlong, Mersey Docks' chief executive, said: "The passenger numbers were just not there over the Summer months and, as a result, the on-board spend was lower than we anticipated."

Ferry operator victim of price war

by William Golden

A spokesman for the company added that it would be business as normal, despite the announcement. He said: "All bookings will be honoured and the twice-daily services between Sheerness and Vlissingen will continue as scheduled."

It is believed that the freight service would continue operating into 1997 and Mersey Docks & Harbour may consider selling Eurolink as a going concern. The ferry operator's second-half losses are anticipated to be around £2.5 million and it would cost up to a further £3 million to close the service.

The axeing of the service comes only weeks after Eurolink reported a marked increase in the volume of coach traffic to and from Holland. Laraine Soliman, general manager, had said: "Coach traffic is running at about double our 1995 figures. We are also getting good feedback from drivers, who like the geographic advantages the two ports offer."

● Competition appears to be just as fierce in the Western Channel, where the three leading operators between the UK and France - P&O European Ferries, Brittany Ferries and Stena Line - have all reported a drop in traffic

▼ Europe

Winning battle of Belge

PITCHING familiarisation trips at the right level can be a tricky business but Botel Services believes it has come up with a successful formula.

The Rotherham-based wholesaler organised one to Belgium in July for more than 30 operators and it generated a healthy return.

Kevin Baum, Botel's md, said: "We have been very pleased at the response. It has resulted in firm business for our Belgium product and, even more encouragingly, there also has been a spin-off in bookings to other destinations in Europe."

Most UK operators feature Belgium in their tour programmes but they tend to be to old favourites such as Bruges, Brussels and Ostend. The aim of the Botel trip was to show them that the country had a great deal more to offer.

For more information about Belgium and other tour destinations, operators should contact Botel on 01709 703535 (fax 01709 703525).

Message in a bottle: Botel md Kevin Baum takes time out for refreshment on the company's recent educational to Belgium

● What's new in the wholesale market - see this month's *Coach Tours & Excursions* ●

▼ UK and Europe

Operator is looking to new horizons

BOWENS, the Birmingham coach operator which expanded into wholesaling five years ago, is looking forward to sustaining growth in this increasingly-competitive market.

Barry Cobb, divisional manager of Bowens' group travel division, said: "Last Winter we experienced a marked growth in wholesale business, which we put down to greater understanding of what products the market required and how we could see them at the right time.

"Also, regular use of fliers made us more flexible and enabled us to keep the coach industry abreast of new moves in the sector." Wholesaling is part of Bowen's continued expansion in the holiday field.

It runs British and Continental coach holiday programmes and an incoming division, tailor-making tours for overseas visitors. In the Summer, Bowens launched its *Breakaways* coach holiday brochure through its network of 16 High Street ABTA outlets. Mr Cobb said that bookings looked good for Christmas and New Year tours, plus the Winter programme to Disneyland Paris.

Bowens also launched a new eight-page tour planner guided for group organisers, targeting the Continental short-break market. The programme featured speciality breaks such as Chateau Weekends and escorted Battlefield Tours.

For more details contact Bowens group travel division on 0121 327 5921.

axed

volume. The fall-off comes despite P&O and Brittany Ferries reducing fares to match those on the short-sea crossings.

P&O carried just under 100,000 passengers on its Portsmouth-Cherbourg route up to the end of July this year, compared to 118,000 in the same period in 1995.

There has been a 10-15 per cent drop on Brittany Ferries' Poole-Cherbourg route, while Stena has seen passenger numbers fall from 236,000 to 200,000 on its Southampton-Cherbourg service.

Troubled waters: Eurolink Ferries' passenger service is to close by the end of the year

▼ UK

The price is right at Consort

OPERATORS booking groups into a Consort Hotel can look forward to a price freeze and, in some cases, price cuts in 1997.

The York-based company, which runs 120 independent hotels across the UK, has just published its 1997 Group Rates Tariff. Nearly half of the hotels have pegged rates at 1996 levels and some have even cut rates. Prices are net and start from £15 a night for bed and breakfast, and from £21 a night for half-board accommodation. Group rates apply to parties of 20 or more and there is one free place for every 20 guests.

Jane Smith, Consort's travel trade manager, said: "Consort Hotels offers the group organiser a real alternative to chains and group hotels.

"The wide range of properties within the consortium means we have the flexibility to cater for the needs of all types of groups, from small special interest ones through to large parties." Consort also can book meal stops and arrange special packages and themed weekends.

Copies of the new group rate tariff may be obtained from Gillian Bradford or Angie Fiswick at Consort's group desk on 01904 646032. All operators requesting one will also receive a free route planner.

■ Check out the latest hotel deals - see this month's *Coach Tours & Excursions*

▼ UK

Spooky sparklers

DRAYTON Manor Park will celebrate the success of its new £1 million ride, The Haunting, at the end-of-season firework spectacular in October.

The Haunting opened at the Staffordshire theme park in the middle of July and has proved an immediate hit with visitors.

The spooky firework display will be for adults only and will be held from 7pm on Sunday 27 October. Youngsters will not miss out because, on the day before, they will have their own display based on the Disney classic, *The Jungle Book*. The show will start at 6.30pm.

Both events are free to people visiting Drayton Manor before 4pm. From then on, admission will be £4 for adults and £2 for senior citizens and children.

CBW

Eurowatch

WEATHER

City	Average temperature last week	City	Average temperature last week
Amsterdam	19C/66F	Madrid	26C/79F
Athens	29C/84F	Oslo	24F/75F
Berlin	28C/82F	Paris	23C/73F
Brussels	20C/68F	Rome	28C/82F
Dublin	15C/59F	Stockholm	28C/82F
Lisbon	24C/75F	Vienna	27C/81F
Luxembourg	19C/66F	Zurich	21C/70F

DIESEL PRICES

(Courtesy AA Roadwatch)

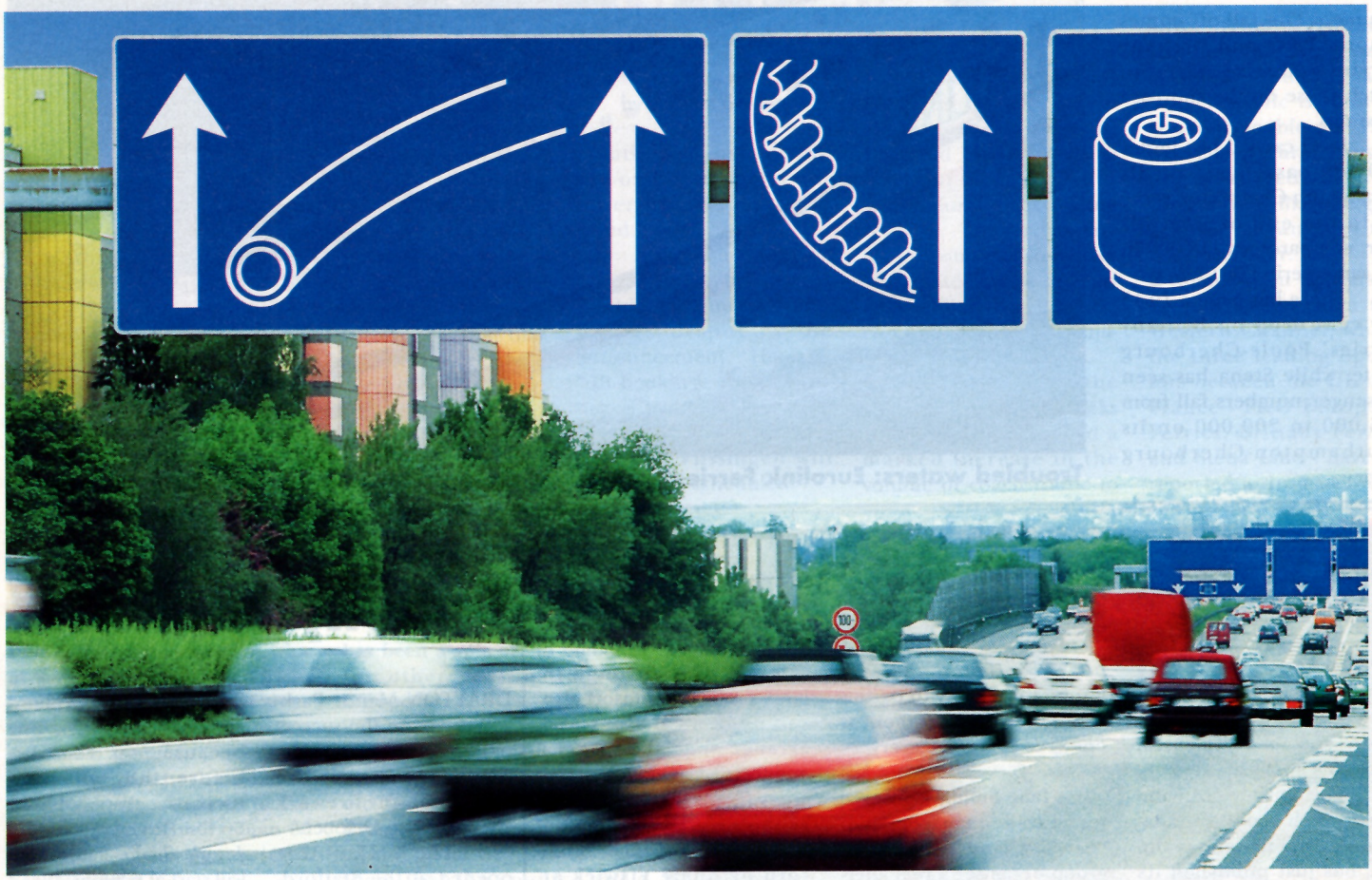
Country	Diesel price per litre in Sterling	Country	Diesel price per litre in Sterling
Austria	0.58	Luxembourg	0.44
Belgium	0.53	Netherlands	0.54
Eire	0.58	Norway	0.74
France	0.53	Portugal	0.47
Germany	0.52	Spain	0.47
Greece	0.43	Sweden	0.64
Italy	0.60	Switzerland	0.62

HOLIDAY POUND

Country	Currency exchange rate	Country	Currency exchange rate
Austria	15.62 Sch/£	Italy	2.30 Lire/£
Belgium	45.91BFr/£	Netherlands	2.50 Gld/£
Denmark	8.65 K/£	Norway	9.69 NKr/£
Eire	0.93 Punt/£	Portugal	229 Es/£
France	7.59 F/£	Spain	189 Pta/£
Germany	2.23DM/£	Sweden	10.05 SKr/£
Greece	359 D/£	Switzerland	1.79 SFr/£

125 CONTI

Send your customers off with the best!



Original quality – the only alternative

As engine and chassis designs become ever more sophisticated, it's vital that replacement parts are up to original equipment quality standard. And that's exactly what you can expect from ContiTech power transmission products, hoses and air springs. They offer **maximum reliability for every car, truck and bus.** The same reliability preferred by the European automotive industry.

ContiTech **Specialist in rubber and plastics technology**

A warm welcome:

auto mechanika
at Frankfurt am Main
10. – 15.09.1996
Hall 3.1, Stand A 05

ContiTech U.K.
Cottage Leap, Clifton Road
Rugby, Warwickshire
CV21 3 RQ
TEL (0 17 88) 57 14 82-85
FAX (0 17 88) 53 66 08

ContiTech Group

CONTITECH

King Canute of police officers

IT was an ironic coincidence that *Coach and Bus Week* a fortnight ago carried reports of the Oasis concert at Knebworth and the letter about coaches in Bridlington from Chief Inspector Fleming.

The former spoke favourably of the handling of some 1,100 coaches, mainly carrying young people, some of which were (I know because I saw them) all-male parties. In contrast the police commander (his words) of Fortress Bridlington (mine) laments the fact there have been four occasions when young all-male parties have arrived in Bridlington by coach and the occupants have occasionally "caused mayhem."

While I, and all but a handful of operators, have no desire to take gangs of hooligans (of either sex) anywhere and do our level best to avoid that sort of work, I find the attitude of the self-appointed keeper of the drawbridge to Bridlington ("on three occasions coaches were turned round on the outskirts of Bridlington") highly objectionable, unreasonable, discriminatory, and counter-productive to the best interests of Bridlington.

How does he stop young all-male parties arriving by train? If trains are not turned round at the outskirts of Bridlington, why should coaches be so treated? When the Metropolitan Police commissioner recently made an off-the-cuff observation about the co-relation of street crime and race he was pilloried by the press and politicians. Should not the same treatment be meted out to Bridlington's Top Cop for not just his comments about young males, but his grossly discriminatory refusal to allow them entry to Bridlington, too? Under what authority, in any case, can anyone be denied permission to go anywhere in this free country? Bridlington is not Northern Ireland.

What, one wonders, happens to the coaches turned away? The fact that the operator, the driver in particular, and the place where these passengers eventually are accepted may feel the brunt of the fury of these passengers - who have every right to feel annoyed - seemingly does not concern chief inspector (Nimby) Fleming. If Bridlington police have some sort of special insight that can discover before offences are committed which groups of people will be the perpetrators (is it all groups of young males, whether they are in Salvation Army uniform or tee-shirts?) it is to be hoped (but not, of course expected) that they would turn the necessary coaches back inside the boundaries of Bridlington when the home-grown youth of the 34,000 population decide to go and cause mayhem in other towns, cities and resorts.

Now, I know I am banging on a bit about this, but this is not the first time this "keep 'em out and blame the coach operator" tactic has been tried at Bridlington. While coach operators have all sorts of duties and responsibilities in relation to passengers while they are in transit and, as I said above, may themselves wish to avoid carrying any sort of group liable to be troublesome, the fact remains that the operator is not, and cannot, be generally held responsible for the conduct of passengers taken anywhere.

The suggestion that carrying a party of unruly passengers is a matter meriting the action by the traffic commissioner is a threat too far. It is singularly unfortunate that this King Canute of police officers has not heeded the lessons learned from the last time this tactic was tried in Bridlington.

Writing and recording letters and uttering threats to operators did not "make this category of passenger extinct". All it did was make people like me take Bridlington off the excursion programme and do everything possible to dissuade private hirers (whatever their age or sex) from going to this particular resort.

After the last such purge, coach tourism to Bridlington declined considerably. It resulted in debate by the local authority there and, eventually, they backed off from this discriminatory exclusionist policy and things returned to normal. I sincerely hope that those responsible for tourism in Bridlington will act quickly to repair the damage that this letter may cause them and that chief inspector Fleming is persuaded to stop pillorying innocent coach operators and direct his attention to apprehending those who actually commit offences (whatever their age or sex).

If he wants to lecture the town's magistrates on imposing a level of punishments on the guilty that tells the world at large villains should avoid Bridlington, that's OK by me and, no doubt, most of the visitors on whom Bridlington depends, in part, for its prosperity.

Back the bikers

THERE are many initiatives taking off, up and down the country, to encourage cycling. I have particularly noticed banks of individually lockable cycle parks in London and the marking out of cycle lanes on pavements in many places — a matter which may give some cause for concern to the blind and parents of small children. Crossing a kerb denotes a hazard, but crossing a white line may not.

It occurs to me that many people who switch to cycling may do so because they perceive it as a green and environmentally-friendly form of transport. Once they have become this eco-sensitive it is possible, or even probable, that they will recognise that, where cycling is impossible or impracticable, the use of public transport is the nearest environmentally-friendly equivalent.

I wonder, therefore, whether we should be doing things to positively woo the cycling fraternity. Making provision to actually carry bicycles on coaches and buses may yet come (a cyclist is perhaps an even greater potential customer than a wheel-chair user — for whom provision is now being made).

Now that almost everything is sponsorable, it might be worth discussing with local authorities how much it would cost to 'sponsor' a length of cycle track — with suitable advertisement, of course.

Don't get caught out by tachograph regs

I HAVE lost count of the number of operators who have told me of drivers, and often the operator too, who have either been warned or prosecuted for the offence of failing to hand tachograph records to the employer within 21 days of use and others, conversely, of the driver not being able to produce the tacho discs for the current week and the last day on which he drove in the immediately preceding week.

The ability to offer any sort of defence to the former is very slender. In practical terms it is probably limited to circumstances where compliance was not possible due to either (or both) the employer or the employee being off sick or otherwise away from the operating base.

A defence for the failure to produce is even harder to conjure up. If, for any reason, employees do hand discs in early it might be a good idea for them to carry photocopies. I hasten to add that the regulations do not actually say that a copy is acceptable, but nor do they specifically state 'originals'.

However, in the section that requires employers to keep used discs for a year it does, somewhat suggestively, require employers to give copies to drivers who request them. At all events, I hope that these few words will have the effect of making operators and drivers careful to comply with the legal requirements about keeping and handing in of discs. It is, after all, one of the easier aspects of drivers' hours compliance! CBW

Signs of marketing genius?

YOU can't get more direct than this... the signing on a Northamptonshire operator's HQ, which gives the barest detail.

Joking aside, it seems to us that a firm with the simple name 'Coaches' might be a brilliant marketing ploy but, from the companies register, it appears that nobody has yet used the name. Meanwhile, a new coach company pops up almost weekly with a stunning name such as J. Bloggs Motor Services... hardly the kind of thing which conjures up images of a modern firm, nor indeed the kind of 'motor services' it provides.

As an aside, it's worth mentioning that appropriately-named Horseman Coaches of Reading is so christened because of its md, a marketing professional. Not that he dreamed up the 'Horseman' to allude to coach and horses... it happens to be his name..

Fare play ter yer...

NOW we wouldn't dare suggest foul play from such a respected bus company as The Shires, but the millionth passenger on its Luton-Dunstable service was just the ticket (pardon the pun).

For by sheer coincidence, just as the driver counted "nine hundred and ninety nine thousand, nine hundred and ninety eight, nine hundred and ninety nine thousand, nine hundred and ninety nine, one MILLION..." who should step aboard but former *Luton News* journalist Naomi Heathcote MacKay. Bit of luck, that.

For the distinction, she got a bottle of Champagne and a season ticket. As an Irishman would say, fare play ter yer...

Any connection?

DOES Brian Souter have Thespian tendencies? Is there any connection between this company and his bus company? We very much doubt it...

STAGECOACH
Theatre Arts
in
SHEFFIELD
Are seeking to employ a
TEACHER of Singing (part-time)
Applicants should have previous exprience of working with children and teenagers and be available on ... during term-time from September.
Apply in writing with C.V. to:
The Principal, Sheffield Stagecoach, 40 Ashfurlong, Dore, Sheffield, S17 3NL or telephone 0114 235 3...

On the case

CONGRATULATIONS to Keith Agar, driver for Rowell's Coaches of Prudhoe, who picked up a couple of hundred pounds and a certificate as David Urquhart Travel's Driver of the Year.

Such are Mr Agar's manner and efficiency, that Rowell's gets phone calls from regular clients asking to go on any tour featuring him. Here's a driver who takes the trouble to read up on an area before he visits it, so he provides some tour commentary, and instils pride in the job. CBW

YOU COULD BE THE OWNER OF A QUALITY LATE USED VEHICLE WITH:-

– A GUARANTEED SALE PRICE AT END OF TERM;
– REDUCED PAYMENTS OVER A FIXED TERM.

The following vehicles are now available at these special rates:-

'93 VOLVO B10M JONCKHEERE DEAUVILLE, 49/53 R+ C,TOILET. 48 PAYMENTS OF £1,995. BALLOON PAYMENT OF £54,000.
'92 MAN JONCKHEERE DEAUVILLE, 48 PAYMENTS OF £1,495. BALLOON PAYMENT OF £37,800.
'90 SCANIA K113 VAN HOOL ALIZEE SH, 48 PAYMENTS OF £1,695. BALLOON PAYMENT OF £30,245.

ALL THE ABOVE ARE SUBJECT TO A 20% DEPOSIT OR PART EXCHANGE

THIS FLEXIBLE PACKAGE GIVES 3 OPTIONS:-
1) HAND THE VEHICLE BACK AT END OF TERM.
2) PAY THE BALLOON TO BECOME FULL OWNERS OF VEHICLE.
3) KEEP THE VEHICLE BY PAYING OFF THE BALLOON IN INSTALMENTS.

CALL FOR DETAILS ON THESE AND OTHER VEHICLES
SCANIA BUS AND COACH UK LTD.,
Claylands Avenue, Worksop, Nottinghamshire S81 7DJ.
Telephone: (01909) 500822
Facsimile: (01909) 500165

M. J. WILCOX
BUS & COACH PAINTING SPECIALISTS

FROM SINGLE VEHICLES TO FLEET WORK UNDERTAKEN

A FAST EFFICIENT TURN ROUND

MODERN 4 SPRAY BOOTH FACILITIES

BROWNHILLS BUSINESS PARK, LINDON ROAD, BROWNHILLS, WEST MIDLANDS WS8 7BW TEL: 01543 360868

LETTER OF THE WEEK

Trust account is safer way to protect clients

From Paul Sawbridge

Marksman is unusually wide of the mark in his comments on the relative merits of bonding and the use of trust accounts to protect clients' money.

Though it may be true that the many vested interests (banks, insurers, industry associations) have succeeded in giving bonding a more respectable image than the use of trust accounts, there are good reasons for suggesting that the truth is quite the opposite of this. The use of a trust account is actually a safer way to protect client money since it cannot be touched until the holiday is completed. Unless a criminal offence is committed, there is simply no way that client money can be put at risk.

Contrast this with bonding, which enables poorly financed companies to make use of client money as part of their working capital — and all perfectly legally. Though it is true that, if the company is properly bonded, the client will ultimately get his money back, there is a much higher risk of the holiday being disrupted in the first place.

Indeed, the failure of bonded companies is a weekly occurrence.

We should also not forget that the price of bonds has reduced dramatically since the trust fund option was introduced. The availability of an alternative method unquestionably helps to keep insurers and bankers on their toes.

There is undoubtedly a need for more policing of companies claiming to be operating a trust account, but this is equally so of companies claiming to be bonded. Trading standards officers are grossly overburdened and simply cannot carry out their responsibilities. Even when supplied with detailed evidence, their workload is such that they seem reluctant to proceed to a prosecution. If trade bodies were more open minded on the subject of trust accounts, it would be perfectly feasible for them to carry out the policing role.

My own view is that there should be a more general piece of legislation insisting that all money paid by a customer in contemplation of a service (of any description) or the delivery of goods should be kept in trust until the service has been performed.

This would address similar issues which arise in many other industries. It is doubtless far too radical for our current exhausted government but is perhaps something a fresh government could consider in the not too distant future.

PS My own company operates a trust account and is bonded. Though the bond adds nothing to the security of clients' money, we prefer to be ABTA members (and, therefore, have to be bonded) and it is very cheap to obtain a bond when one operates a trust account.

Paul Sawbridge
Managing director
Alfa Travel
Leyland
Lancs

Write to: The Editor
Coach and Bus Week
EMAP Automotive Publishing
Wentworth House
Wentworth Street
Peterborough PE1 1DS
or fax 01733 467154

Keep those letters rolling in. If requested, we will publish them anonymously, but always include your full name (ie first name and surname), address and telephone number

Letter of the week wins a Corgi Classics model bus

Bonding is outdated

From Brian McLean

I respond to Marksman's article, Bonding with the Consumer (*CBW*, 17 August) and am somewhat alarmed at its content. It is suggested that bonding, although it may take a little effort, is likely to cost far less than the alternatives, one of which, of course, is insurance. This is simply not the case and bonding in our opinion is an outdated, old-fashioned means of securing customers' money. It is frequently inadequate, as is seen by the Air Travel Reserve Trust, which has now been depleted to nothing.

Insurance provided by International Passenger Protection, the market leader, is a very simple and straight-forward form of evidence for the customer. We include as a mandatory requirement that the following words are used on all documentation for companies that we insure:

"In accordance with The Package Travel, Package Holidays and Package Tours Regulations 1992 all passengers booking with..... are fully protected for the initial deposit and subsequently the balance of all monies paid to us, including repatriation if required, arising from cancellation or curtailment of your travel arrangements due to the insolvency of.....

A certificate detailing this cover will be given to each passenger as evidence of cover. ***Please ensure that you have been given the appropriate certificate(s) at the time of booking.***

This Insurance has been arranged by.....through International Passenger Protection Limited and underwritten by Insurers who are members of the Association of British Insurers."

The coach operator is supplied with pre-paid certificates and he is obliged to pass one to his customer. The customer is prompted to ensure that he receives one and this is evidence that he is covered. We also offer a helpline to customers should they have any concerns about the companies where our logo appears. Sue Ockwell's request, therefore, to check that the company is bonded would not be necessary as a customer, at the point of sale, would receive a certificate. What better or simpler way can there be of assuring a client that his monies are safe?

Brian J McLean
Managing director
International Passenger Protection
Bromley
Kent

Surfers not banned

From Mark Howarth

It is a pity you did not check your facts before printing the article about surfers (*CBW*, 3 August). While the conveyance of surfers and their boards will always depend on the accommodation available, Western National has not banned surfers and, indeed, they continue to be carried in quite large numbers. The problem to which you are presumably referring is a group of surfers who were travelling on the X2 Plymouth to Newquay service and regularly indulging in on-board activities not suitable to repeat in a family magazine such as *CBW*.

This resulted in numerous complaints, and the Devon and Cornwall Constabulary dealt with the situation. Many surfers are, of course, well behaved and we have, therefore, introduced an identity card scheme on the X2 route so 'trouble-makers' can't ruin other passengers' and families' pleasant days out.

Mark Howarth
Managing director
Western National
Truro
Cornwall

SJ CARLTON

SECOND TO NONE

SJ SUPERDEAL

DAF 11.60 EOS, 1992, 6 speed manual gearbox, 53 reclining seats courier seat, seat back nets, centre sunken toilet, fridge, Webasto, air conditioning, double glazing, driver's bunk, fully carpeted. MoT 22.08.97

SJ SUPERDEAL

DAF (11.6) LAG PANARAMIC 1988, 6 speed ZF gearbox, 49 reclining seats, double glazed, centre continental door, Driver's bunk, Telma, Webasto, power door, toilet, radio/PA/cassette, TV/video, drinks, fridge, livery white/orange & brown. MoT May '97

SJ SUPERDEAL

DAF Van Hool LD SB2300, 1990, ZF 6 speed splitter gearbox, 49 reclining seats, centre continental door, toilet, servery unit, double glazed, curtains, TV/video, radio/ PA/cassette, interior brown/orange, repainted white. NewMoT

SJ SUPERDEAL

1993 DAF SB3000 Auto Van Hool Alizee body, 51 rec seats, toilet washroom, hot water boiler, curtains, centre continental door, choice of 2, 1 with TV/video.

SJ SUPERDEAL

1993 DAF MB230 Auto Van Hool Alizee body, 57 rec seats, curtain, rear continental door.

SJ SUPERDEAL

Leyland Tiger Plaxton Paramount 3500, 1987, 6 speed ZF gearbox, 51 reclining seats plus courier, grey/red moquette, maroon curtains, double glazed, o/s rear continental door, o/s toilet, TV/video, radio/PA, drinks, fridge. MoT 22.02.97

SJ SUPERDEAL

Leyland Tiger L10, 1989, Alexander service bus bodies, Cummins L10 ZF automatic, 55 seats & 24 standees, painted white. MoT 30.08.96.

SJ SUPERDEAL

Leyland Tiger 218 Plaxton Supreme V, 1982, ZF 6 speed gearbox, 53 fixed seats, power door, radio/PA system, livery gold/red/black stripes. MoT 09.02.97

SJ SUPERDEAL

SOLD

Leyland Tiger 218 Plaxton Supreme, 1982, Semi automatic 6 speed gearbox, 50 reclining seats, electric retarder, tinted side windows, curtain tracks, power door, radio/PA/cassette, livery white with red/black stripes. MoT 06.12.96

SJ SUPERDEAL

Leyland Tiger 218 Plaxton Supreme 1982, Semi automatic gearbox, 50 seats, electronic retarder, tinted windows, curtain tracks, power door, livery white with red/black stripes. MoT 31.08.97

SJ SUPERDEAL

Leyland Tiger 245 Plaxton View Master GT, 1982, Semi automatic, 53 reclining seats, power door, radio/PA/system. New MoT

SJ SUPERDEAL

Leyland Tiger Plaxton 3200, 1985, 51 reclining seats, 6 speed ZF gearbox, double glazed, Telma, power door, radio/ PA/cassette, white/brown exterior. MoT 15.07.97

SJ SUPERDEAL

Dennis 290 GX Plaxton Premiere, 1993, 49 reclining seats,courier seat, ZF 6 speed gearbox, toilet, fridge, servery, air conditioning, double glazing, fold down tables, lap type seat belts, curtains, seat back nets, aircraft lockers, 3 x TV monitors. MoT 11.04.97

SJ SUPERDEAL

Volvo B10M Van Hool Alizee Super High, 1989, 32 reclining seats, plus 6 tables, GS 7 speed gearbox, double glazed, centre continental door, centre sunken toilet, Telma, Webasto, power door, radio/PA system, TV, drinks, fridge, curtains, livery white/red. MoT 06.03.97

SJ SUPERDEAL

Setra Tornado 215 HD, 1992, MAN engine, ZF 7 speed gearbox, Voith retarder, 49 reclining seats & courier seat, centre sunken toilet with continental door, Webasto heating, Sutrak air conditioning, servery unit with water boiler, front mounted fridge, radio/PA/ cassette system, 2 TV monitors and video, driver's bunk, driver's door with wardrobe and central locking, retrimmed and repainted white.
MoT 06.12.96

SJ SUPERDEAL

Setra S215H, 1982, Mercedes V8, ZF 6 speed gearbox, 53 reclining seats plus crew, Voith retarder, rear continental door, Webasto, radio/PA/cassette, wired for TV and video, livery white, maroon and black, interior blue seats, pink stripe, red curtains. MoT 30.04.97

SJ SUPERDEAL

Volvo B10M Mk III Van Hool Alizee, 1991, 273 bhp, ZF HP5000 automatic gearbox, internal retarder, ABS, road speed governor, variable top speed limiter, autolube, ferry lift, kneel facility, plug entrance door, centre continental door, half rear emergency exit, double glazed side windows with blinds, rear screen curtains, Ishringhausen driver's seat, courier seat, crew compartment, 49 reclining seats, lap belts, brown/orange moquette, mid section servery/fridge, toilet, Radiomobile radio/PA system, 2 roof air vents, forced air ventilation. Choice of 2 brown/orange, repainted white 2 pack.Variable MoTs.

SJ SUPERDEAL

SOLD

Neoplan Cityliner Super High 1993, Mercedes V8, twin turbo engine, 8 speed manual gearbox, 48 reclining seats, double courier seat, walk-in kitchen, microwave and coffee percolator, 2 video screens, radio/PA/cassette, sub tropical air conditioning, toilet with hot water, cruise control, safe, Webasto, large water tanks, extra lockers, bunk, Telma, seat belts, rear steer trailing axle. MoT 03.97

SJ SUPERDEAL

Toyota Caetano Optimo II, 1990, 18 seats plus courier, manual gearbox, power door, radio/PA/ cassette, livery white, maroon seats, red curtains. New MoT.

SJ UPDATE

New Neoplan Deals
from immediate stock

Neoplan Skyliner
V8 Twin Turbo Mercedes 381 bhp,
77 seats and crew – air conditioning, **1 only.**

Neoplan Cityliner
V8 Twin Turbo Mercedes 381 bhp,
49/50 seats and crew – air conditioning, **1 only.**

Neoplan Transliner
Cummins GX 300 Euro II
49 seats and crew – air conditioning option, **3 only.**

Neoplan Touring Coaches:

Unmistakable in Design,
Unparalleled in Comfort.

We welcome part exchange coaches.

SJ Carlton Limited
Carlton House, Euroway Estate, Hellaby,
Rotherham, South Yorkshire S66 8QL
Telephone: 01709 700600
Fax: 01709 700007

NEOPLAN
U.K. CONCESSIONAIRE

It doesn't matter how good your service is if you're not informing your 'customers' properly of its existence, says Alan Millar

The industry has a love-hate relationship with dot matrix destination displays

Telling it like it is

PASSENGER information is the bus industry's equivalent of labelling and advertising. Without it, potential travellers haven't a clue of where a service operates, when it leaves and arrives or when they may expect it to turn up at a point en route.

It's an area in which parts of the industry are steeped in tradition. In many places, this information is presented in much the same way today as it was 30, 40 or more years ago. Sometimes this is because of well-founded trust in the methods of old; in other instances, it's because no one has thought to question the effectiveness of the way it's presented.

But this is a field in which standards are rising. Electronics make it easier for clear, accurate displays to be installed all round a bus and on infrastructure outside. And a greater appreciation of good graphics is encouraging operators to seek professional assistance in the way they present printed information to the public.

Well-presented, useful info can mean better bottom-line performance

Added to that, official bodies like the Disabled Persons Transport Advisory Committee (DPTAC) have helped set new standards which are also being pressed for by non-statutory pressure groups.

There also is some evidence suggesting that well-presented, useful information can contribute towards better bottom-line performance.

Merseytravel says its Timechecker real-time passenger information system (*CBW*, 17 August) has generated a fifth of the 25 per cent uplift in traffic on Liverpool city routes where it has been installed. There are reports elsewhere, including from London

where the Countdown system is being expanded across the capital, suggesting similar traffic-generating effects.

At very least, systems like these – showing how many minutes are expected to elapse before the next bus turns up – allow potential passengers to make their own judgment of whether or not to wait for their bus. They take away the uncertainty and frustration of not knowing they will wait two minutes or half an hour.

Initially, these systems could only be afforded by the largest transport authorities in the busiest conurbations, but simpler technology and larger scale production promise to make them more affordable – perhaps even to bus operators as well as local authorities and passenger transport executives.

But passenger information is about more than just the clever new roadside gizmos. More thought is being put into the presentation of destination information on buses, and about the relative merits of dot matrix and printed displays, and rewards can be earned by treating timetables as objects to be read by ordinary people and not just by schedulers.

DOT MATRIX DESTINATION DISPLAYS

THE industry has a love-hate relationship with dot matrix destination displays. Stagecoach, for example, swears by them as they help it switch buses between fleets with the minimum of inconvenience. All that's needed is to change the chip in the unit and a bus from, say, Newcastle is ready to display comprehensive route information for a network in Kent. There's no need to dismantle and possibly damage conventional roller blinds as happened before.

Added to that, electronics make it possible for a driver to change front, side and rear displays at the flick of a single switch and present far more comprehensive information than was available in the past. Everyone, it seems, is happy. Except that they're not.

There's a strong school of thought that dot matrix displays are unreliable and less easily read. The legibility problem is partly because they are lit from the front instead of the back, as on a conventional blind, but it may also have something to do with the shapes of the characters themselves. Bus industry image consultant Ray Stenning of Best Impressions blames a disregard for the rules of typography which results in the letters 'A' and 'R', for instance, looking almost identical.

Eastleigh bus station has three display units using

This may explain why London Transport only sanctions their use on night bus services and insists on its Johnston typeface printed displays for other contracted routes.

BRIGHT TECH DEVELOPMENTS LTD

BRIGHT Tech sales director John Stormont says his company's dot matrix products are cheaper and more reliable. "The main theme with our products is that they are designed to be cleaned. They have to work in a harsh, filthy environment. Once a year, it can be turned to an all-yellow display and each of the dots can be cleaned. It only takes about half an hour to clean it up."

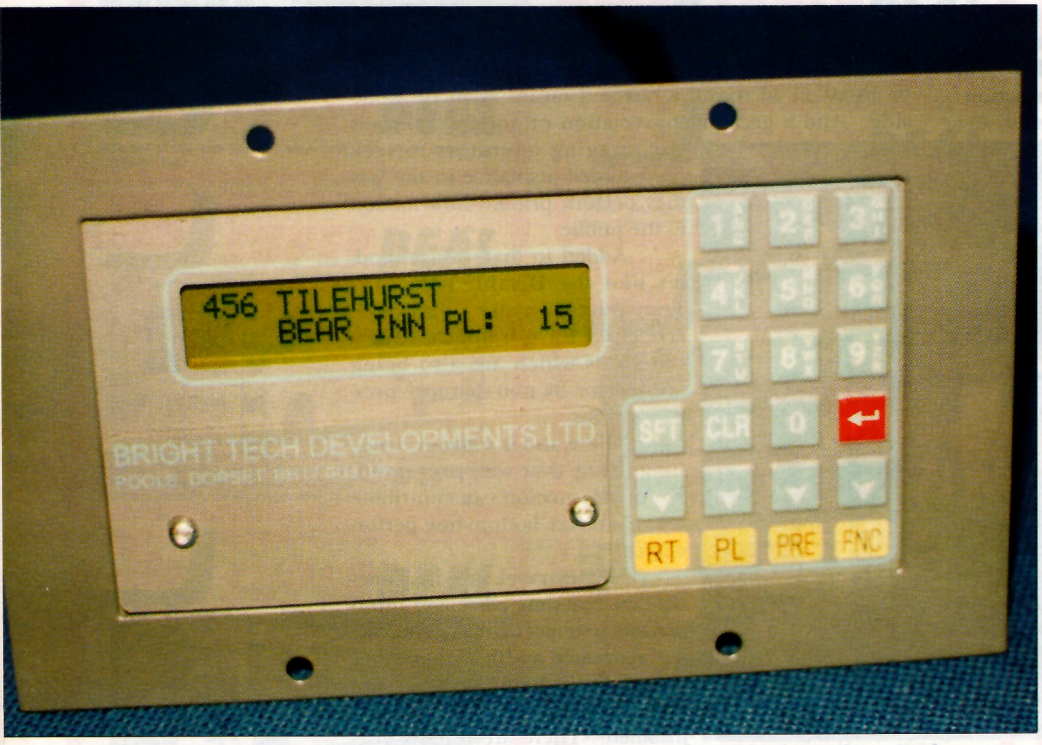
It has also worked with partially-sighted people to design systems with a better yellow-to-black ratio to create better-shaped letters and numbers.

He says that operating experience has taught clever bus operators to use dot matrix displays to best effect and not simply to flash messages like 'Have a nice day' or 'Merry Christmas' just because the technology allows it. "Street surveys show that the systems work best if the process is slowed down so each display remains in place for 11 or 12 seconds."

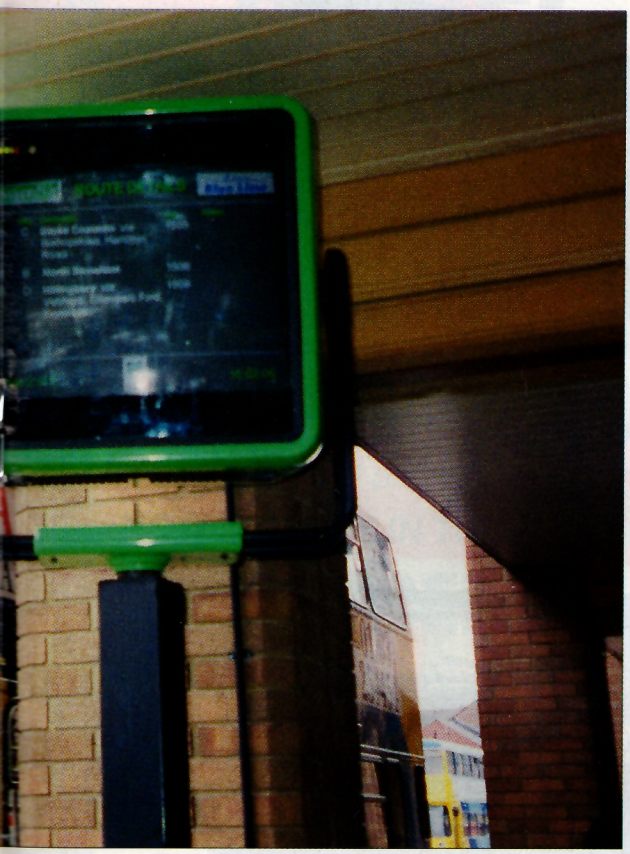
Bright Tech also believes that large, simple messages – preferably using up the full width of the front of a bus – work best.

To cater for operators who will never switch over to dot matrix or who prefer to revert to conventional blinds, Bright Tech has teamed up with McKenna Brothers of Manchester to develop Powerblind, a motorised system that uses bar codes to select accurate displays.

It is controlled from the driver's cab in the same manner as a dot matrix system and, according to McKenna Brothers managing director Vin-



Buslink relies on little more than standard 240v bus shelter electrical system



timetable data stored on a travel office computer

cent McKenna, one of its biggest advantages over other powered blind systems is that the display stays in place when the driver switches off the bus's engine.

"Other systems roll back to the start of the blind when the engine starts. With Powerblind, a driver can set the blind before going for a break and passengers know where the bus will be going when he comes back. With other systems, there is no incentive for the driver to set the blind until he's ready to start the engine."

Powerblind sells for fractionally less than dot matrix systems and already is being installed in new buses for several larger fleets including MTL and Go-Ahead. Stagecoach Selkent is evaluating one unit in London. A cheaper option, Budgetblind, has been developed for launch at ExpoCoach '96 in October. It doesn't use electronics, just a switch instead of a handle to change the display; the benefit is in having a less complicated installation.

Vincent McKenna says computerised typesetting makes it easier to test blind designs before producing them. He says it's wrong to assume that the largest lettering is always the most legible one. "Sometimes, the reverse is the case. Some companies want very big letters, but get longer names very condensed."

This is a point taken up also by Ray Stenning who says: "There's an awful tendency to use very condensed letters. They can be unreadable until the bus actually reaches the bus stop. Legibility is actually more important than the amount of information you put on the blind."

Bright Tech Developments, phone 01202 679627
McKenna Brothers, phone 0161-655 3244.

PRINTED WORD - THE ALTERNATIVE

PASSENGER information need not be provided electronically. The printed word is still one of the most effective and widely used methods adopted by the bus industry, yet its effectiveness is often lost in the execution.

Ray Stenning of Best Impressions says operators should keep them simple and always try to think from the point of view of someone trying to use the information, rather than as an insider well versed in compiling timetables.

"People are put off by footnotes," he says. "And if a journey time varies because of traffic conditions at different times of day, it's better not to complicate the issue. If some journeys depart at four minutes past and others at five minutes past, it's probably better to show them all as going at four minutes past.

"To sell a service, a timetable has to sell it as something that's easy to understand."

He questions whether it's necessary to show a full timetable for high-frequency routes and says that, at bus stops, it's often better to show departure times and approximate journey times than to show a full timetable people will find hard to understand."

He says he doesn't have any fixed view on the merits of the 12 and 24-hour clock, other than to use whichever system makes the service easier to understand, but he advises against showing midday as 12pm. "For a lot of people, 12 o'clock is still morning."

With maps, he believes it is best to stylise them rather than show every bend and detail on the road, but he cautions against showing the wrong geography (like moving a place in the west to the east of a map). "You shouldn't confuse people, just give enough information. Not any more than they need."

Equally important, according to Ray Stenning, is to make sure that old timetables are removed when new ones are issued and, in tourist areas, to provide information that will encourage visitors to use local buses. For example, he says, a timetable can show that a bus route travels within five minutes' walk of a major country house.

Best Impressions, phone 0181 740 6993.

REAL-TIME PASSENGER INFO SYSTEM

BRIGHT Tech has developed a low cost real-time passenger information system which it hopes will appeal to a market beyond the wealthier PTEs and county councils who can afford satellite tracking and other relatively expensive technology.

Buslink relies on little more than the standard 240v

Powerblind: motorised system which uses bar codes to select displays

electrical system already fitted in most illuminated bus shelters and uses transponders on buses to pick up low power signals emitted from a bus stop to communicate accurate information to bus stops about which bus is coming and when it is likely to reach the stop.

It can also display apologies when a service is delayed and can be programmed to offer alternative routes.

This system is being tested initially on the Superbus guided bus service in Leeds and there are plans for further trials early next year on a branded route run by Yellow Buses in Bournemouth.

"We have asked operators to tell us how they would judge the success of a system like this," says Bright Tech's John Stormont. "Both FirstBus in Leeds and Yellow Buses say that reliability is the only measure. Our system uses LED displays. We are taking tried-and-trusted, known technology."

Bright Tech and Wayfarer offer ticket machine-based on-bus information displays which can be used to flash up details of the next stop, requests for passengers to have their tickets ready for an inspection and to underwrite the cost by selling very localised advertising on the display.

Bright Tech, tel 01202 679627
Wayfarer, tel 01202 670671.

Wilts & Dorset 'Skipper' employs new Powerblind developments

INTELLIGENT TIMETABLE DISPLAY UNITS

EASTLEIGH bus station has gained three intelligent timetable display units as part of the European-funded Romanse project in Hampshire.

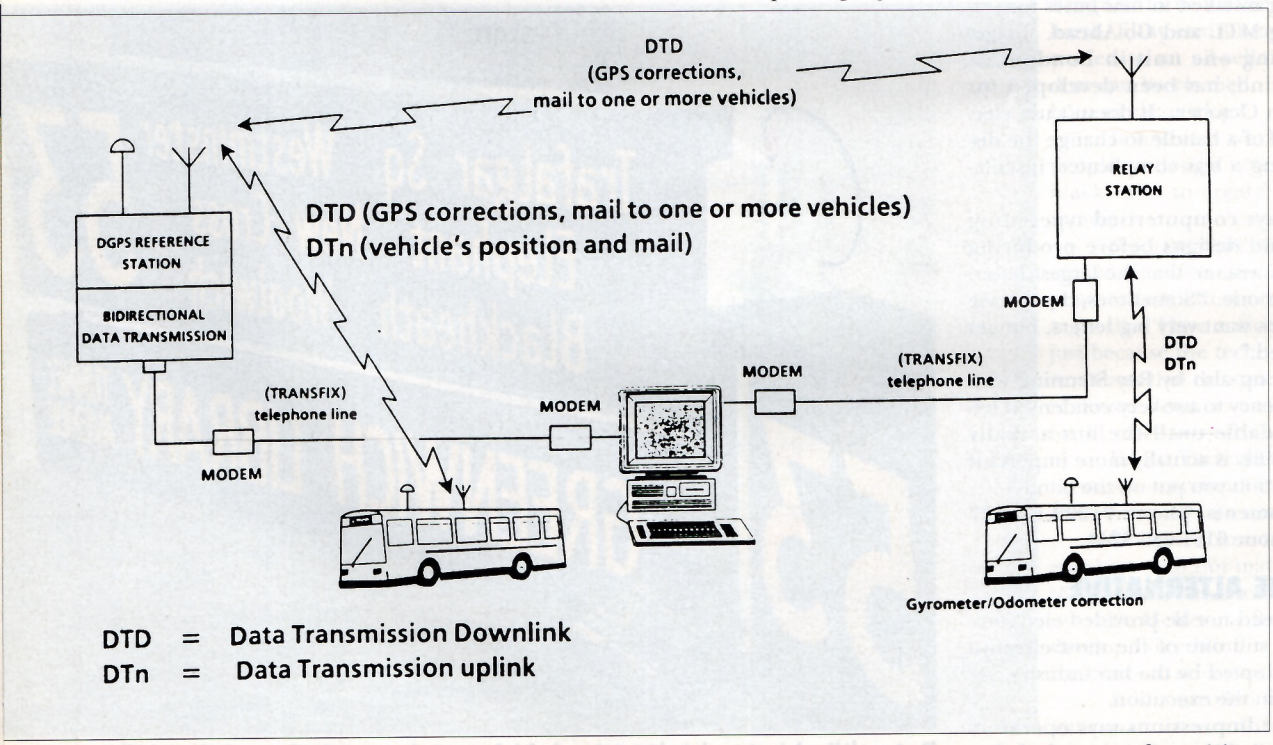
The bus station handles 40,000 passenger journeys a week and Eastleigh Borough, Hampshire County Council and Solent Blue Line have collaborated with system developer Nexus Alpha to develop the system which uses timetable data stored on a travel office computer to advance the display with a real-time clock. Solent Blue Line staff update the system with minute-by-minute and short-term changes to the network.

SATELLITE TRACKING SYSTEM

BUS passengers in Douai in northern France are about to benefit from a satellite tracking system for a fleet of 85 buses in the town. The system is available in Britain from a Hull-based company, Ormston Technology, and uses Dassault Sercel GPSTrack global positioning technology to pinpoint vehicles to within 10 metres of their actual position.

This can be coupled with real-time passenger information displays to provide passengers with advice of accurate waiting times for their next bus.

Further details can be obtained from Ormston Technology on 01482 804104.



Satellite tracking system able to pinpoint vehicles to within 10 metres of their actual position

IVECO MERC MERC IVECO MERC

DIESEL MASTERS

The IVECO specialist suppliers of 49.10 engines to major bus companies nationwide

IVECO 49.10 – £1,900.00

Inclusive of our on site fitting service

NOW INCLUDE IN THEIR RANGE:

MERCEDES

608 709 811

LEYLAND AN 680 ENGINES

TOYOTA OPTIMO ENGINES

4236 4236/T **PERKINS** **PHASER 90 110T**

Please phone for our very competitive prices on all your engine requirements.

Our Mobile Fitting Service on your site is available with Mercedes units and Perkins units.

ALL UNITS CARRY A

12 MONTH UNLIMITED MILEAGE WARRANTY

Telford, Shropshire
Tel: (01952) 612424
Fax: (01952) 616106

IVECO MERC MERC IVECO MERC

Your passengers won't go anywhere without

Information.

BusInfo and BusTimes

can help you to supply it.

On paper and on screen, timetable information for passengers & staff.

Figurehead Data Systems
Felindre, Swansea, SA5 7PP
Tel: 01792-883155 Fax: 01792-884934
Scottish Agent: 01786-822974

WALKDEN SOFTWARE FARETABLE SYSTEM

Try the System : Free for 3 Months

- See for yourself, the time saved, the speed and ease of update, the simple operation, and the quality printouts.
- A single Faretable with 1500 fares can have all fares updated in under a minute.
- Using Batch Mode, Faretables are completely updated at a rate of over ten per minute, with high quality printouts immediately available.
- Many satisfied operators, large and small.

For further details contact : Terry Walkden.

46 Quebec Road, Lammack, Blackburn, Lancashire, BB2 7DA.
Telephone (01254) 664550
Call for Free Demonstration Disc

CAETANO

Otter opts for Optimo...

TRADITIONAL rural operator Otter Coaches upgraded its small-coach fleet with this Optimo III 21-seater...having been very pleased with its second-hand Optimo.

Otter Coaches' new one fits into a fleet of nine Dennis and Bedford coaches used chiefly on local private hire and contracts. Away from the honeypot tourism areas, Otter has little tourism work apart from a small excursion programme. "We're busy enough doing what we're doing," said Chris Down, whose late father founded the Downs Motors business in 1941, adding Otter Coaches in later years. "But, like most operators, we're always afraid we might be missing out on an opportunity.

"To face facts, Optimo is THE small coach. We had originally intended to replace our old Optimo with a late second-hand vehicle, but discovered that the mileage on most we saw was rather high.

"The differential of secondhand and new wasn't too great and, hearing a price increase was in the pipeline, we decided this example was ideal."

In the main, the Optimo will be reserved for private hire, though it may go out as a special treat for some schools!

MELLOR

Mellor one of op's first new vehicles

CRAMLINGTON operator NORTH rider has taken this Iveco 59.12 with Mellor 27-seat bodywork.

The Northumberland independent's vehicle is being operated on a new Tyne & Wear PTE service linking Four Lane Ends metro interchange, Longbenton DSS, the new Siemens factory, Royal Quays Development and the North/South Shields Ferry.

It is one of two new buses — the first new vehicles for the operator — to be running on the contract, which should eventually last three years. They join four smaller Ivecos, an MCW Metro Rider, three Bristol REs and three coaches, one of which is a flagship DAF Van Hool.

The entire fleet has been built up in five years by partners Bill Wooldridge and Eddie Ward.

AW GROUP

Jacobs two cra

Operator snaps Beulas Ivecos c air-conditioning,

IVECO FORD

Midis on w

ONE of Europe's biggest contract hire groups has taken 14 Iveco Daily 59.12s with Marshall bodywork to service a London Borough of Harrow welfare con-tract.

The Fraikin Group was established in Paris in the 1940s, building on businesses throughout the Continent and in London such that it now owns 25,000 vehicles including trucks and vans. It currently operates 80 welfare vehicles for Harrow, most of which are Ivecos.

The latest batch are 24 seaters, from which seats can be

buys ckers

up a pair of omplete with ABS and ASR

by Mark Williams

JACOBS International has taken delivery of a pair of Iveco Eurorider Beulas — one for its varied coach work and one primarily for Leger Travel work.

The 49-seat, air-conditioned coaches have all the usual refinements including ABS and ASR, both standard, twin-ventilated front discs, Iveco's 8640.41 TCA turbocharged 350 bhp engine driving through an eight-speed ZF gearbox, and central locking.

They also have Beulas' own, much-praised ecological toilet system, dash-mounted fridge and driver's electric window.

Jacobs was one of the first operators to take Eurorider, one of the others being neighbouring Coliseum in Southampton. The planned output at Spanish bodybuilder Beulas has been beaten by orders from the UK this year, and manufacturers are now looking at much-increased output for 1997.

elfare work

removed to accommodate up to four wheelchairs. They have specially-wide entrance doors and underfloor tail lifts.

"The Fraikin Group has a very long-standing relationship with Iveco in Europe," said Rob Kerridge, Fraikin's general manager of the public service division. "Harrow has traditionally operated 49.10s and was always pleased with their performance." The contract now has 20 59.12s, all built by Marshall in Cambridge to specifications laid down by Harrow.

Classified

Tel: 01733 467147 Fax: 01733 467154

CBW Coach and Bus Week

The following two vehicles are available on

NO DEPOSIT TERMS

'86 LEYLAND ROYAL TIGER
PLAXTON 3500
48 R + C, toilet, video/monitor, drinks machine
36 PAYMENTS OF £920/MONTH

'87 DAF SB2300 CAETANO ALGARVE
53 R + C, radio/PA/cassette, fully refurbished
36 PAYMENTS OF £1100/MONTH

Terms are subject to status.
We also have in stock a wide selection of other Quality Used Vehicles.

AVAILABLE NOW

'87 DAF SB2300 CAETANO ALGARVE.
53 R + C, re-trimmed, re-panelled
'87 DAF BOVA FUTURA.
49 R + C, toilet, video/monitor
'88 SCANIA F92 DUPLE 320.
S/R + C, toilet, radio/PA/cassette
'89 SCANIA K93 DUPLE 320.
55 R + C, radio/PA/cassette
'90 VOLVO B10M JONCKHEERE DEAUVULLE.
48 R + C, toilet, video/monitor, fridge
'91 LEYLAND TIGER CUMMINS Plaxton 3500.
53 R + C Continental door, radio/PA/cassette
'91 DAF SB2300 PLAXTON 3200.
53 R + C, radio/PA/cassette
'92 MAN JONCKHEERE DEAUVILLE.
S/R + C, toilet, video/monitor, drinks
'92 SCANIA K113 PLAXTON 3500.
S/R + C, toilet, radio/PA/cassette
'93 VOLVO B10M PLAXTON PREMIERE.
49 R + C, toilet, video/monitor
'93 SCANIA K113 PLAXTON Excalibur.
49 R + C, toilet, video/monitor, drinks

Call us for more details
Tel: 01909 500822
Fax: 01909 500165

SCANIA
SCANIA BUS AND COACH UK LTD
CLAYLANDS AVENUE, WORKSOP, NOTTINGHAMSHIRE S81 7DJ
64519

BEDFORD

1977 R BEDFORD PJK Plaxton Supreme, 29 seats, power door, Bristol dome, test January, 1997, exceptionally clean and tidy. **Offers invited to clear.**
64568/BE

1985 YMT PARAMOUNT MK II, 53 fixed seats, 2 owners from new, coachwork in excellent condition, mechanics very sound, MoT Dec '96. **£14,850 + VAT. Tel: 01636 821138 (Notts).** 64831/BE

DOUBLE DECKER

1989 F REG BERKHOF EXCELLENCE 2000
76 seats, 4 tables, double glazed, full executive, 3 monitors, stereo, fridge, coffee machine, toilet, full PA system including CD player, new tyres, owner driven.
£70,000 ono + VAT
Some work available.
Tel: 0191 413 7277
0191 414 2384 (eves).
(64792/DD)

Vehicles for Sale
DOUBLE DECKER BUSES
Choice of seven 'P' reg
LEYLAND AN68
Ex-Nottingham City Transport, 1975/76
~~£2250~~, £2000+Tyres
'T' BEDFORD
Duple 29-seater. Short MoT, hence **£1500**
All prices excluding VAT
Bob Dunn
0115 978 4088
64779/DD

DAF

1985 DAF MB200 Plaxton Paramount 3500. Low driver, 53 reclining seats, Blaupunkt radio/pa, curtains, rear continental door, excellent condition throughout, very smart vehicle, taxed and tested. **£36,950 + VAT Tel: 01992 572409**
64822/DAF

DAF SB2300
(1986) private plate, 55 seater, Duple 340, new MoT
£35,000 ono

DAF DTSL
1983, private plate, 57 seater, Plaxton 3200, MoT May '97
£26,000 ono
Tel: 01626 66580
64809/DAF

1988, 1987 and 1985 DAF SB2305 Coaches
Plaxton 3500/ Duple 340 bodywork
53/55 reclining seats
All vehicles in excellent condition, taxed and tested
VOLVO service buses considered in Part EX
PHONE: 01480 463792
64782/DAF

COACH AND BUS WEEK
Classified Deadlines
Booking .....TUESDAY 1600
Bookings requiring Proofs .....MONDAY 1200
Cancellation .....MONDAY 1200

1988 DAF SB 3000 VAN HOOL ALIZEE DH
51 reclining seats, toilet, washroom, TV/video, hot drinks, foot rest, curtains, centre continental door
£62,500
Contact:
Mr. N. MacPherson
Tel: 01530 270226
64791/DAF

DAF SB2300 DUPLE 320
57 seats, 1990 G Reg. Curtains, PA, MoT April 97, one driver with us, new rear tyres, very good condition
£57,000
Telephone 01580 240522
DON BENN 64819/DAF

FIAT

FIAT BEJA 1982. MoT March '97, taxed Oct '96. Very good condition. **£3,500 + VAT. STUBBIES. Tel: 0114 233 3319.**
64834/FIA

BOVA

BOVA COACHWORK PARTS & REPAIRS BOVA

MOSELEY (PCV) LTD

ELMSALL WAY, DALE LANE, SOUTH ELMSALL, PONTEFRACT WF9 2XS
Telephone: (01977) 609000; Telefax: (01977) 609900
FOR A FAST, EFFICIENT, PROFESSIONAL AND FRIENDLY PARTS AND REPAIR SERVICE
CONSULT THE SPECIALISTS

62985/BOV

1982 BOVA EUROPA, new MoT, reconditioned engine + diff, **£15,500 + VAT. Tel 01268 520205.** 64549/BO

1988 BOVA FUTURA DAF
49 recliners + toilet, courier seat, tea/coffee machine, blue interior, MoT April '97, vgc
Tel: 01485 532349
64548/BOV

FORD

1982 FORD R1114 PLAXTON SUPREME VI. Double glazed windows, power door, MoT April '97, taxed, excellent condition. Offers **Tel: 01934 833177** 64749/FO

FORD TAXIBUS, 8+ wheelchair, now with electric windows, alloy wheels, luggage gate, special offer, one only, **£15,000 + delivery + VAT.** Also tonneau 14, 15 + 16 available now. **Tel Blythswood Motors on 0141 221 3165 or 0141 639 6107, evenings.** 64849/FO

1979 35 SEATER FORD PLAXTON IV, MoT April, '97, **£4,000 + VAT. Tel 01829 260849.** 64794/FO

FREIGHT ROVER

1988 FREIGHT ROVER, 16 seater, recent new conversion, new seats, floor etc, lap & diagonal seatbelts, vgc. **£5,250. Tel: 0117 950 1722.** 64796/FR

LAG

LAG PANORAMIC, 1987 Executive Coach, fitted 16 seats with tables, rear lounge, 4 bunks, toilet, severy, air conditioning, TV/video, Hi-fi system, reconditioned differential. Plated Feb, 1997. Can convert back to all seating. **Offers to Graham Ellis. 0171 582 0244.** 64581/LAG

1989 F REG COACH LAG PANORAMIC
32 seats with tables, 46 seater executive coach compromising: Toilet, tv/video, kitchen servery area, optics, fridge, plated until April 1997.
£54,000 for quick sale
Part exchange of smaller coach may be considered.
For full details please contact Clifford on 0181 985 4411 (64788/LAG)

LEYLAND

LEYLAND ATLANTIAN. New MoT, 1 year power unit, low mileage, some body work required, 73 seats. **£3,000+VAT Tel: 0181 656 0404.** 64732/LE

P-T Reg Leyland National 1, 10.3m and 11.3m, all in excellent condition
£2,000 - £3,000 + tyres + VAT

ENSIGN BUS AND COACH SALES LTD
Allbright Industrial Estate, Ferry Lane, Rainham, Essex RM13 9BU
Tel: 01708 631122
Fax: 01708 631086
64824/LE

Due to delivery of new vehicles the following are available for sale
1978 (S) Leopard/Alexander Y type. Semi auto, power steering, power door, destination gear, 53 bus seats plus 24 standees, 5 months tax, MoT 03/97 **£3,000**
1981 (W) Leopard/Duple Dominant II. Semi auto, power steering, power door, destination gear, 49 DP seats, MoT 07/97 **£4,500**
Prices plus tyres and VAT
Tel: 01631 563244 (W. Scotland) 64584/LE

MAN

1979 MAN 52 retrimmed seats, PP, white, MoT August '97. **£995+VAT. Tel: 01509 239155** 64829/MAN

MERCEDES

1993 MERCEDES 609, 26 seater, 1 owner, pristine condition. Very low mileage, radio, tinted glass, luggage racks, twin heater. MoT Nov '96. **£29,500. Tel: 0117 950 1722.** 64795/ME

1981 MERC 508D, 19 seats, fair, no MoT, offers in region of **£1,200. Tel 01273 493400.** 64576/ME

A REG MERCEDES 307. 12 seater, high roof, lap and diagonal belts fitted, MoT to Jan '97. **£2,750 ono. Tel: 01922 401338** 64778/ME

COACH SPEC 711D, 29 seats, forced air, **£49,500. 711,** 29 coach spec **£48,000. 711,** 25 coach spec, **£47,000. 711,** 24 coach spec, **£43,000. 609,** 24 coach spec, **£40,000.** All luxury spec with power door and 3 point belts, Mercedes service spec. **709,** 29 + standees, **£43,500. 811,** 33 + 12 from **£50,000** plus auto and Telma. **Tel Blythswood Motors on 0141 221 3165 or 0141 639 6107, evenings.** 64847/ME

MERCEDES: IMMEDIATE DELIVERY. New Merc 814L, 6 cylinder engine, coachbuilt, 37 seat luxury coach, power door, manual or auto box, air suspension, **£79,000.** Most models from Urban Ranger; 47 + 23 standees, 811; 33 + 12 standees+ Auto and Telma, 709; 29 + 8 standees + wheelchair vehicle and luxury coach spec. All in stock for instant delivery. P/X welcome. **Tel: Blythswood Motors on 0141 221 3165 or 0141 639 6107 evenings.** 64848/ME

MINIS & MIDIS

1991 (J) FORD TRANSIT
Diesel with Deansgate 15 seat conversion, radio cassette, new MoT, all white, unlettered, owned by us from new.
£7,500 + VAT

1994 (L) MERCEDES 711D
Autobus Classique, 25 seat coach, large comfortable seats with good leg room, radio cassette, power door, boot, MoT Feb '97.
£36,500 + VAT

BROWNS COACHES
01977 644777
(64785/MM)

1985 FORD TRANSIT DIESEL MINIBUS
16 seater, power door, MoT late October
£1,750 + VAT ono
Tel: 01392 444343
64733/MB

WESTERN COMMERCIAL

NEW STOCK
814 MERCEDES PLAXTON, full luxury, 33 seats. 6 weeks.
711 MERCEDES, 25 seats, coachbuilt, power foor, deep boot
412 MERCEDES, 16 seater, luxury, seatbelts

USED
1993 (L) MERCEDES 814 Plaxton Beaver Coach Spec
1992 (K) MERCEDES 814 Plaxton Beaver Coach Spec. New test
1990 (H) TOYOTA OPTIMO, 21 seats, luxury, tv, etc, choice. New test
1990 (H) MERCEDES 609, 26 seat coach spec. New test
1987 (E) MERCEDES 609, 26 seater. New test 64126/MB

BRIDGE STREET, NEWBRIDGE, NR EDINBURGH
CONTACT JOHN LEITCH on 0131 333 2001 or EVENINGS 01357 521888

LONDON UNITED

SALE BY TENDER

Fleet of 17 Metroriders
Registered 1987
For information Pack contact
B. Rafferty
Tel: 0181 943 5420/22
or
Fax: 0181 943 5423
Stop Press –
A-Reg Titans still available
64452/MB

Say you saw it in CBW

CBW CLASSIFIED – VEHICLE SALES CALL NEIL ON 01733 467147

JUBILEE COACH CONVERSIONS

For supreme quality conversions and m

MERCEDES PRO-TECT and AX-S. Our latest range of wheelchair accessible and safety buses now includes the Mercedes Benz 711D. All have full safe passenger cells and certified seating.

SHUTTLE RANGE. From 8 to 14 passengers with options for genuine wheelchair access, our range of smaller luxury transporters are economical and truly exotic.

TAXI and TAXI BUS. Jubilee invented the 8 seater Taxi Bus concept and now offer an amazing array of 7 and 8 seater private hire and full twin door Hackney accessible Taxis.

CRASH TESTED SEATS & BELTS. Jubilee were the first independent company to carry out testing on seat and seat belt anchorage with Lloyd's of London Accreditation. We are the experts.

QUALITY and LUXURY. All Jubilee vehicles are finished to the very highest standards in the UK today. We have never built mundane vehicles and our quality is unsurpassed.

SERVICE and STAGE CARRIAGE. Our range of modern service buses and Dial a Ride buses encompass many new DpTAC features offering modern, easy to operate units at affordable prices.

AMBULANCE RANGE. Patient transfer High dependancy and Dual Role. Options include lowering suspension, hidden ramps and chairlifts.

RENAULT MASTER. Whether it's an executive 15 seater with luggage or a simple contract bus, we absolutely guarantee that no one builds it better than Jubilee.

8 SEATERS – TAXI & TAXI BUSES

This new and exciting low floor 7 seater executive taxi unit is here now. The only one in the UK. From **£13,995 or £65 per week.**

K-L RENAULT TRAFIC D. 8 seaters. Choice of 4 super low mileage units. Various specs and trims from only **£7,995 or £43 per week.**

K FORD 2.5 D Automatic. Twin side doors. 8 seater with occasional table. Finished in blue. **£9,995 or £54 per week.**

L LDV 2000. Deluxe taxi bus with M2 seats, front luggage pen and wheelchair tracking. Super luxury trim and interior, from only **£9,995 or £54 per week.**

L FORD 2.5 GL. Full luxury spec, rear tailgate, in unmarked silver coachwork, unbeatable value. **£8,995 or £49 per week.**

L PEUGEOT BOXER D. 8-11 passenger luxury shuttle. Lux M2 seats. Hi specification. Wheelchair tracking. **£12,995 or £69 per week.**

M FIAT NEW DUCATO. Super luxury 8 seater executive. **£12,995 or £69 per week.**

M FORD 2.5D. Luxury taxi bus. 8 M2 hi backed seats/belts. Front luggage pen. Wheelchair tracking. **£13,995 or £74 per week.**

M DUCATO SWB. Diesel, super luxury, 8 seater taxibus, front luggage pen, M2 tested, high back seats and belts, wheelchair. **£12,995 or £69 per week.**

M LDV 200 D Series. Choice of 3. Luxury 8 seaters offering style, performance and economy. Unbeatable from only **£9,995 or £54 per week.**

N FORD 2.5 D. Executive spec. Luxury 8 seater Taxi bus. Very low mileage, latest specification. One only at just **£14,995 or £70 per week.**

N FIAT DUCATO D. New lux M2 conversion to very high spec. Beautiful looking vehicle. Wheelchair tracking etc. **£14,995 or £70 per week.**

STOP PRESS – JUST ARRIVED

New FORD EUROCAB. 8 seater.

New FIAT SCUDO 1.9D. 7 seater taxis – unbelievable.

New NISSAN 2.3 D. Cargo. Hackney style twin side door. 7 seater Taxis. Choice of Private Hire or Full Hackney specs from just **£13,995 or £65 per week.**

New LDV 200 D Series. 8 seater Taxi buses. Choice of specs with wheelchair access and luggage pens etc. UNBELIEVABLE VALUE from **£11,995 or £56 per week.**

New RENAULT TRAFIC 2.0 D. 8 seater. Low floor taxi buses. Choice of colours and specification from just **£12,995 or £61 per week.**

New FORD TAXI and EURO CAB. 8 seater luxury Hackney Cabs with more options than you would ever believe. Come and see for yourselves. **£POA.**

8-12 SEATERS – SHUTTLES & BUSES

New RENAULT HI TOP D. Super luxury 8-10 passenger Shuttle Master with lux M2 seating. Luggage, wheelchair access, etc. **£17,495 or £82 per week.**

N FIAT DUCATO TDI HI TOP. 12 seater in red, lux trim, very low mileage, viewing essential. **£14,995 or £70 per week.**

K CITROEN 2.0D. Luxury 8-11 passenger Shuttle. Super lux trim and seating. New conversions. Wheelchair option. **£9,995 or £54 per week.**

K RENAULT Diesel. 12 seaters, choice of 2 super condition vehicles. Clean and tidy throughout from only **£7,995 or £43 per week.**

L VW TRANSPORTER. 12 seater, only 15,000 miles, finished in brilliant white, rare opportunity at only **£10,999 or £59 per week.**

L PEUGEOT BOXER D. 8-11 passenger luxury shuttle. New high specification conv with M2 lux seating etc. **£12,995 or £69 per week.**

14-16 SEATERS BUSES & COACHES

N FIAT DUCATO 2.5D MAXI. Just 7,000 miles, M2 seats/belts, an opportunity not to be missed. **£15,995 or £75 per week.**

J LDV 400 TURBO D. LWB, 16 passenger luxury mini-coach. Side door. Excellent condition. Super value at only **£7,995 or £47 per week.**

L FORD 190D. Extra hi-roof. Super luxury 14 passenger mini-coach with lux M2 seats and diag belts, etc. New conv. **£16,995 or £93 per week.**

L RENAULT MASTER CRUISE MASTER EXECUTIVE. Super Luxury 14 seater with boot & U.F. luggage. **£16,995 or £93 per week.**

M LDV, 400D. H-ROOF. Luxury mini-coach. Choice of 4 – from only **£17,995 or £98 per week.**

New LDV PRO-TECT. 2.5D HI TOP. Luxury safety bus. Lux hi-back M2 seats and belts. Full safety cage. **£24,995 or £117 per week.**

New RENAULT MASTER. Cruisemaster Executive or Conveyor. Including our innovative 15 seater with full luggage from **£18,995 or £89 per week.**

New LDV Luxury Cruisemaster. and Conveyor 16 seaters. Choice of specification and options from just **£18,995 or £89 per week**

New IVECO FORD 49-10 TD. Executive Pullman. It's in stock right now! The most elegant 16 seater with full luggage. **£POA.**

For instant Telephone quotes

SALES HOTLINE 0121 50

Visit our showroom & sales sit

BILLEE
ONS & BUS CENTRE LTD

int condition, low mileage used vehicles

Over 90 vehicles in stock

17-24 SEATERS COACHES + BUSES

E IVECO FORD 49.10. 20 seater service bus, power door, good condition. Only **£4,995.**

92 TALBOT TRIAXLE. Voll body. New 18 seater luxury conversion. Less than 2,000 miles recorded. Hidden lift. Belts. **£23,995 or £132 per week.**

New IVECO FORD 49-10TD. 19 seaters with coachpower door. Choice of midi-bus, service bus or luxury coach. From **£28,995 or £139 per week.**

New RENAULT B110 MESSENGER TD. 18 seater front entry lux midi buses or lux coach with rear boot. Excellent value from **£28,995 or £139 per week.**

New MERCEDES BENZ. Super luxury executive mini and midi-coaches. 18 to 24 passenger with large boot. From only **£37,995 or £187 per week.**

New MERCEDES SERVICE BUSES. or Dial a Ride Units. Low step and DpTAC features. Choice of power doors, etc, from **£33,995 or £165 per week.**

LUXURY PEOPLE CARRIERS
Buy, finance or lease

K RENAULT ESPACE 2.0 RXE. Top of the range 7 seater in metallic charcoal. All refinements and luxury options. **£11,995.**

J RENAULT ESPACE 2.0 RXE. Very low mileage. Finished in unmarked red coach work with luxury RXE trim. **£11,995.**

PEOPLE CARRIERS

K NISSAN SERENA 2.0 SLX. Beautiful condition throughout **£10,495.**

FINANCE AND LEASING

As Licensed Credit Brokers. Jubilee can offer an extensive range of finance and leasing plans tailored to the individual requirements of our customers.

Our finance lease plans offer the advantage of low low outlays or even NO DEPOSIT, with your part exchange covering the full amount. Add to this 100% TAX RELIEF and you can see why many of our long term customers come back for more and more.

PLEASE ASK FOR AN INSTANT COMPUTER GENERATED QUOTATION.

Plus – WE ARE SO EASY TO FIND

Just 2 miles from Junction 9 of the M6

and 2 miles from Junction 1 of the M5

SO WHY NOT COME ALONG AND SEE US ... YOU'LL BE GLAD YOU MADE THE EFFORT!

WHEELCHAIR ACCESS VEHICLES

G FORD 190. LWB. Semi-hi-top with fully automatic Ricon chairlift and tracking for up to 3 wheelchairs. Only **£7,995 or £47 per week.**

H FORD 190. LWB hi-roof. Lux trim. Seat belts. Fully automatic wheelchair lift. Tracked seats etc. **£9,995 or £59 per week.**

H FIAT DUCATO MAXI. LWB hi-top. Lux trim, Ricon fully automatic chair lift. Tracked and fold back seats. **£9,995 or £59 per week.**

G TRANSIT D. Dormobile body with chairlift, all seats on track, up to 6 wheelchairs. **£10,495 or £56 per week.**

PLEASE NOTE. Most of our 8 seaters and shuttle units have wheelchair facilities. Please telephone for further information.

New RENAULT MESSENGER TD. 15 passenger M3 certified, with flat floor and underfloor lift. Up to 8 wheelchairs. From **£33,995 or £168 per week.**

New RENAULT MASTERS. With our superb hidden chair lift system which offers true dual role usage, luxury and access from **£23,995 or £113 per week.**

New IVECO FORD AX-S TD. Up to 18 passengers or up to 10 large wheelchairs can be accommodated in comfort and style. From **£32,995 or £155 per week.**

New LDV 400 AX-S. Jubilee now offers over 100 variations on the LDV AX-S including level floor with M2 seats. From **£23,995 or £113 per week.**

New MERCEDES AX-S. Our range of wheelchair accessible Mercedes offers the highest possible specifications in the UK today. **£POA.**

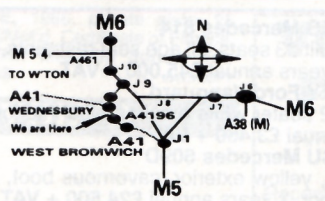
PART EXCHANGES TO CLEAR

F RENAULT MASTER. Luxury trim, wheelchair access. **£2,995.**

E IVECO 49-10TD. 21 seater luxury service bus, power door etc. **£4,995.**

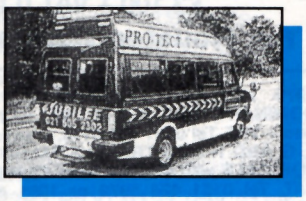
E RENAULT TRAFIC. 15 seater LWB, petrol with diagonal seatbelts. **£2,295.**

B TRANSIT 12 seater. Coach built body. **£495.**



IVECO 49-10 EXECUTIVE PULLMAN.
Either 16 passengers with a huge boot or 19 passengers and a small boot. This superb value for money range of luxury mini coaches is unbeatable.

PRO-TECT RANGE.
Over 40 safety features including:
Full roll over cage, twin impact bars, crash tested seats and belts, USA safety spec, fire systems etc, etc.



MERCEDES LUXURY COACHES.
From 12 to 24 passengers with options for plug door, crash tested seating and belts, TV, video, air con, PA systems. Luxurious and stylish.

AX-S for WHEEL-CHAIR ACCESS.
For several years now we have been recognised as the market leaders in producing wheelchair access vehicles which afford style and dignity to all.

RENAULT B110 MESSENGER TD.
This superb vehicle accommodates up to 19 passengers or 16 with an enormous boot. It is also ideal for wheelchair access carrying up to 10 wheelchairs.

CONVEYOR RANGE.
If you demand quality but insist on economy our Conveyor range is for you. Designed to offer stylish simplicity. The ideal bus for local contracts.

CRUISE-MASTER RANGE.
Our superb 14-16 seater mini coaches are seen everywhere in the UK. These are the vehicles which set you aside from the pack. True quality and luxury.

LIBERTY MOBILITY RANGE.
Jubilee now offers the widest choice available for individual wheelchair access vehicles with over 200 specs and options on offer.

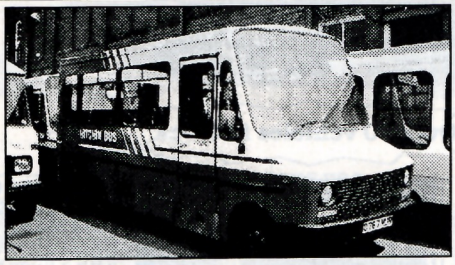
*Vat is applicable on all prices

5 2302 (5 lines) or After Hours 0973 179235

- 127 - 139 Hilltop, West Bromwich, West Midlands B70 0RZ

CBW CLASSIFIED – IT GETS YOU NOTICED

CBW CLASSIFIED – VEHICLE SALES CALL NEIL ON 01733 467146



1986/87/88 D/E/F IVECO 49.10 BUSES. Robin Hood 19-25 Seats bodies, power doors, soft trim interiors, MOT'd to 1997, small selection available on an as seen basis from:
£3,100 + VAT (Licensed Credit Broker)
Tel: Houston Ramm: 01706 750570 anytime
64836/MM

1979 LEYLAND LEOPARD DUPLE DOMINANT, MoT August, '97, **£2,750 ono + VAT. Tel 0151 486 0116.** 64751/LE

F, G AND H REG TRI-AXLE TALBOTS FOR SALE with MoT's – **from £3,750 + VAT. Tel 0151 424 5972 or 1051 426 8632.** 64754/MM

15-SEATER+DRIVER D reg TRANSIT MINIBUS Twin wheel, 2-litre petrol, 20 mpg, PCV August '97, lap belts fitted to all seats, good, clean, reliable motor, used daily, ready for work. **£2100+VAT Tel: 0161 339 7691** 64748/M&M

1994 (L) LDV. High roof, 16 DP seats, power steering, power door, destination gear, lap + diagonal seatbelts, taxed, MoT 03/97, **£14,500. Plus tyres plus VAT. Tel 01631 563244 (West Scotland).** 64585/MB

MERCEDES 609. E reg, Reeve Burgess 23 seater, taxed and tested, genuine reason for sale **£12,000.** Consider 190 Transit as part exchange. **01298 79214, Buxton** 64786/MB

1987 FREIGHTROVER. 16 high back seats, radio, PA, wired TV & Video. **£4,000+VAT ono. Tel: 01294 603982** 64810/MM

CONNAUGHT P.S.V.

Dealer for Auto Bus Classique
SUPPLIER OF THE NOUVELLE EXECUTIF 1995 MIDICOACH OF THE YEAR
29/33 seaters available for August delivery.
IMMEDIATE DELIVERY
MERCEDES 711D, 24 seats + courier, boot, lap and diagonal seatbelts
USED VEHICLES
1994 M reg MERCEDES 811D, 24 seater, tables.
1993 K reg MERCEDES 814D, 33 seater.
1992 K REG FORD TRANSIT, 15 seater, Deansgate conversion.
1991 H REG MERCEDES 609D, 19 + standees, service bus.
1989 MERCEDES 308D, 14 seater.
1989 G REG BEDFORD Midi, 14 seater.
1986 C REG RENAULT MASTER, 14 seater.
1976 LEYLAND LEOPARD, 53 seater, Plaxton Supreme.

AUTOBUS classique Limited
Telephone Steve Peach.
Tel: (01302) 770863/(0836) 551020
Fax: (01302) 771666
Part exchange available on all new vehicles. Finance arranged subject to status.
64826/MM

T & L Commercials

K Reg MERCEDES 308 Diesel, 12 seater, new conversion, full seat belts, 12 months, PSV test **£12,950**
J Reg TRANSIT Diesel Dormobile, 16 seater new conversion, 12 months PSV test **£11,950**
H Reg TRANSIT Diesel Dormobile, 12 seater plus wheelchairs, fitted Ratcliffe tail-lift with hand pump **£11,950**
H Reg OMNI Bus LWB, full Welfare spec, power side & rear doors **£8,995**
H Reg OMNI Bus SWB, full Welfare spec, power sidedoor, very low miles **£7,995**
G Reg TRANSIT Diesel Dormobile, 12 seater, plus wheelchairs, fitted Ratcliffe tail-lift with hand pump **£10,950**
F Reg MERCEDES 609, fitted, 16 new seats with belts underfloor, tail-lift, 1 yr PSV test **£12,450**
F Reg TRANSIT Diesel LWB Dormobile, fitted 12 seats plus wheel-chairs, Ratcliffe tail-lift with hand pump **£7,995**
E Reg MERCEDES 307 Diesel Bus, fitted Ratcliffe tail-lift with hand pump, as new **£6,450**
E Reg TALBOT Tri-Axle, 3 way power door, Ratcliffe tail-lift, choice of 2 ..... **£5,950**
E Reg FREIGHT Rover Dormobile Petrol, 12 seater plus wheelchair spaces, Ratcliffe tail-lift, as new **£4,250**
H Reg RENAULT Master, 14 seater Diesel, with or without tail-lift, from **£5,995**
G Reg BEDFORD Midi Petrol, 8 seater, fitted tail-lift, only 18,000 miles, as new **£6,450**
G Reg RENAULT Master Petrol bus, with or without tail-lift from **£4,250**
G Reg TRANSIT Frontline Ambulances, choice of 2 ..... **POA**

01708 522702
0850 522702
Steven Lines
5 mins M25 Dartford Tunnel
64841/MM

Coach and Bus Week

The market leading magazine that's tailor made to make your business grow.
There's no better alternative
Tel. 01733 467147 NOW

CRYSTALS

LDV 400 hi roof
High back moquette seats, lap and diagonal seat restraints, tinted windows, radio speakers, luggage racks, saloon heater, wheel trims **£20,500**

LDV lo roof
High back moquette seats, lap and diagonal seat restraints, lino floor, clear windows, interior lights, 4 speakers, full interior soft carpet trim **£17,250**

Mercedes 611D
High back seats covered in moquette with lap and diagonal seat restraints, driver's seat retrimmed, moquette centre panel, top quality lino floor, tinted windows, interior lights, 2 saloon heaters, quadvents, wheel trims, grab rail **£38,950**

Mercedes Enterprise
Hi back coach seats covered in moquette, lap and diagonal seat restraints, arm rests, driver's seat retrimmed, soft carpet trim, moquette centre panel, luggage racks, power door, tinted windows, interior lights, reading lights, stereo radio cassette, saloon speakers, driver's reading light, extractor fan, 2 saloon heaters, 2 quadvents, wheel trims, forced air ventilation, drivers partition **£59,450**

SECOND HAND VEHICLES

BNB 238Y Fiat Beja
Diesel 18 coach seats, white exterior, blue/grey interior, power door luggage racks, armrests, tacho, 1 year's annual **£3,950 + VAT**

L378 CND LDV 400
Turbo Diesel, white exterior, grey/blue interior, hi spec, 1 years annual **£11,950**

M121 UES Mercedes 814
Coach built 33 seats, all age seat restraints, white exterior, 1 years annual **£45,000 + VAT**

OHV 187Y Ford Vanguard
Diesel 32 seater white exterior, blue interior, radio, 1 years annual **£3,450 + VAT**

K953 RSU Mercedes 609D
20 seats, yellow exterior, cavernous boot, lap belts, power door, 1 years annual **£24,500 + VAT**

DAVID FRENCH
Dartford (01322) 228538 Mobile 0850 799865

HARRY MITCHELL
Doncaster (01302) 328888 Mobile 0850 843426

64845/MM

Please phone for current stock list covering approximately 30 minicoaches

Iveco Daily 49-10 Coach

1st Reg 10/05/94
Jubilee Conversion, 13 Seats & Toilet, Pullman specification upholstery, mileage 26,043 kms (not warranted). Bodywork is good with no visible dents or marks. Upholstery good. Power door, air conditioning, power steering etc. Video, fridge, bar & C.D. compartments.
Finance available (Subject to status) Preferential rates available.
Contact:
Ian Gordon Commercials, Man Service Centre, on 01292 591764
64850/MM

1990 FORD TRANSIT 12 seater diesel minibus with tail lift, choice of two, P.S.V. annual to Sept. 1997/Nov 1996 ..... **£6,995 + VAT ono**
1989 LEYLAND SWIFT Elme bodied 31 seater plus courier with Cummins diesel engine. P.S.V. annual to August 1997 ..... **£19,995 + VAT**
1989 FORD TRANSIT 8 seater petrol minibus with tail lift, MoT to January 1997 ..... **£6,995 + VAT ono**

All maintained to our exceptionally high standards.
RING CLINTONA MINICOACHES
01277 215526
(64766/MM)

Say you saw it in CBW

MINIS & MIDIS

CONCEPT COACHCRAFT

Leyland Daf 400 LWB H/roof PAS Diesel lux h/spec minibus,
16 high back seats on tracking, soft trim, tinted windows, parcel racks, quad vent, rear saloon heater, lowered entrance step, radio cassette + 8 speeakers, 4 interior lights with dim facility etc.
Price £18,495 + VAT + RFL.

As above Turbo
Price £18,495 + VAT + RFL.

Merc 412 Sprinter, luxury high spec, 16 forward facing seats, independant heater
£28,995 + VAT.

Ford Transit - Luxury 14 seat minibus, power steering, diesel.
£19,995 + VAT.

Ford Transit 230 - high cube, 16 forward facing seats, hi-spec.
£24,995 + VAT + RFL.

Tel: 0160-406 9322 / 0161-456 9747 (eve-wkd) 64808/MM

SCANIA

NEW SCANIA L113 CRL Access Ultra Low Service Bus, 47 seats
NEW SCANIA K113 CRB IRIZAR CENTURY, 49 reclining seats, toilet, air conditioning, fridge.
NEW SCANIA K113 TRB IRIZAR CENTURY 3.7, (3 axle), 51 reclining seats, toilet, air conditioning, fridge.
All Available for Immediate Delivery

USED SCANIA
1993 K SCANIA K93 PLAXTON PARAMOUNT 3200, 53 recliners + courier, radio/PA/cassette
1988 F SCANIA K92 VAN HOOL ALIZEE 55 recliners + courier, radio/PA/cassette

VOLVO
1988 E VOLVO B9M VAN HOOL ALIZEE, 38 reclining seats, toilet, cont door, T.V., video, radio/P.A./cassette
1978 VOLVO B58 PLAXTON VIEWMASTER, 53 seats
1977 VOLVO B58 PLAXTON SUPREME, 53 seats

Reliable Vehicles Limited
SCANIA SCOTTISH DISTRIBUTORS
TELEPHONE: 0131 333 2362 FAX: 0131 335 3158
(64815/SC)

LOW MILEAGE EXCELLENT CONDITION LONG MoTs

1991 (H) 609D, Mercedes, 21 seats
1993 (L) 711D, Mercedes, 19 seats plus courier.
1994 (L) 711D, Mercedes, 24 seats.
1993 (K) 814D, Mercedes, 29 seats plus courier, tables, coffee machine, forced air, reading lights.

All quality vehicles with "Autobus Classique Conversions", radio, PA, boot, luggage racks and curtains.

PHONE NOW FOR FURTHER INFORMATION
Tel. DALESMAN - LEEDS
01943 870228 (64150/MM)

ADVERTISING WORKS. You're reading this aren't you! **Call today to book your space.**

B. & D. HOLT

F & G REG 20 seater, low floors with wheelchair facilities, from ..... **£5,750.**
G REG OPTARE City Pacer, private hire/service vehicle, 5 speed manual gearbox, very clean inside and out, one owner..... **£8,250**
F REG RENAULT/DODGE S56, 27 seater service bus, direct out of service (large operator)..... **£5,750**
D & E METRORIDERS .....From £6,000, choice of 5.
J REG LEYLAND DAF 200 Series, 12 seater, diesel with seatbelts..... **£4,200**
J REG TRANSIT, LWB diesel, power steering, 12 seater..... **£7,250**
1990 LEYLAND LEOPARD, 53 seater coach, moden body..... **£14,500**
1988 TRANSIT MINICOACH, 16 seater, diesel **£4,500**

LEASE/FINANCE AVAILABLE, PART EXCHANGE
ALSO FOR SPARES – E REG OPTARE CITY PACER
Tel. 01204 525835 (64851/MM)

NEOPLAN

SKYLINERS

1988 Merc V10, auto, 75 seats, full retrim, recent engine
£65,000

1986, re-engined with a Volvo, auto, 74 seats, full retrim
£52,500

Both in good condition

Contact Tony Turner - Bristol
0117 9559086 64773/NE

SETRA

SETRA 5228 DT

TWO VEHICLES, BOTH 1985.
74 seats, drivers bunk, Webasto, servery, usual Setra refinements.
Both vehicles fitted with re-con engines in last 18 months.
Vehicles to be sold with 12 months MoT's.
£45,000 + VAT EACH
WHARFEDALE TEAM
0113 250 7385 (64757/SET)

SETRA 215HD

1989, 49 reclining seats, Voith retarder, toilet, video/TV, fridge, water boiler, curtains and carpets, excellent condition, all usual Setra refinements.
£69,500 + VAT
for a quick sale
Tel. 01375 845533 (day) or 01708 734624 (eves) (64783/SET)

OPTARE

VW OPTARE, 1986, private plate, 25 seater, taxed/Mot'd, Certificate of Fitness, **£4,000 + VAT. Malcolm Jones. Tel: 01273 709609** 64731/OPT

VOLVO

2X VOLVO B10M. 1x 84 Jonckheere Bermuda, 49 seats, rear toilet, recliners, blinds, new test, 1 x 86 Van Hool Alizee SH, 49 seats, rear sunken toilet, table, video, drinks, long test. **Tel: 01542 841717 or 841666, Scotland** 64780/VO

TOYOTA

TOYOTA OPTIMO

1989 - 19 Seater + courier. An absolutely stunning example of this superb midi-coach. As new inside out, 6 cylinder engine; Radio; P.A. etc. MOT current to May 1997. If you require a seconghand Optimo - don't miss this one!
£17,250 (01580) 200226 64772/TO

VAN HOOL

VANHOOL ACRON MAN

'G' Reg, 49 + toilet/53, brown interior, MoT until Jan '97
Tel: (01485) 532349 64776/VAN

VOLVO

1988 VOLVO B10M IKARUS HI-LINE. 49/53 seater with demountable toilet. Webasto and Telma. Good condition with 1 year's MoT. **£42,000. Tel: Cedric Coaches 01206 824363.** 64840/VO

VOLVO B58 PLAXTON

1979 private plate, 57 seats, MoT May '97
Recent engine, recent new panels
£8,250 + VAT
Tel: 01467 671400
SCOTLAND 64775/VO

VOLVO

1989 VOLVO B10M PLAXTON 3200 Mk III

53 recliners plus courier, low driver, pannier lockers, MoT May 1997.
One owner from new, full service records available
£67,500 + VAT
Tel: 0191 527 0535 64563/VO

VOLVO B10M 1991 Ikarus

49 seater with TV, Video, Mid Toilet and continental door.
Seats recently re-trimmed in graffitit style moquette.
purchase of new vehicle forces sale
Price £59,950
Please telephone
0181-985-4411 64790/VO

Sept 1993 Volvo B10M Jonckheere Deauville

Low Driver 51/53 Seats, Centre Toilet, Hot Drinks, Webasto, Carpets, New tyres, 12 months' MoT. Owned from new and immaculate
For sale due to replacement:
Tel: Waugh's Coach Travel
016977 47251 64774/VO

VOLVO

BREAKING: VOLVO B10M, 1982, '84, '86. **Tel. 01495 310183 or 01873 855832.** (63917/VO)

VOLVO B58 PLAXTON SUPREME IV. MoT expired. **£4,000+VAT** or with new MoT **£5,500 + VAT Tel: 01355 246797** (after 7pm) 64833/VO

JUST A DROP OF COLOUR

Will add attention to your ad, and improve results. The next time you place an advert, make sure it can't fail to stand out.

VEHICLES SALES MISCELLANEOUS

FLEETMASTER BUS & COACH

BRISTOL VR'S - ECW LOW HEIGHT.
DENNIS DOMINATORS - NORTHERN COUNTIES.
LEYLAND TITANS - PARK ROYAL.
MCW METROBUSES - ALEXANDER.
LEYLAND OLYMPIANS - ECW.

We also have a large selection of single deck buses and coaches available.

Please contact Steve Swain or Mark Stephenson for further details.

TEL: 01403 276222.
FAX 01403 275888

64787/VSM

VEHICLES SALES MISCELLANEOUS

FLEETMASTER BUS & COACH SALES

- **Quality new and used buses and coaches always available**
- **Part exchange possible**
- **Finance available subject to status**

FULL LISTINGS AVAILABLE ON REQUEST

STEVE SWAIN
01403 276222
Fax. 01403 275888 (64070/VSG)

FAX YOUR COPY OVER NOW ON
01733 467154

North Eastern Bus Sales
(County Durham)

FOR SALE

LEYLAND TIGERS
1982 Duple Dominant IV, Single Glazing Tinted Glass, 57 Retrimmed Seats, Power Door, Recon Semi-Auto Gearbox, Long Test.
1983 Duple Dominant IV, Single Glazing Tinted Glass, 55 Retrimmed Seats, Express Doors, Semi-Auto Gearbox, Full Test.

LEYLAND LEOPARD
1980 Duple Dominant 1, Phase II Express, 11m, 53 Seats, Oct Test.

LEYLAND NATIONAL
MKII, 680 Engine, "B" Series, 49 Seats, Test Drive.

LEYLAND ATLANTEANS
1977 Alexander Bodies, 82 Seats. Test Due - Choice
1978 Alexander Bodies, 86 Seats. Ring for details

BRISTOL
L.H.S. 1975 Plaxton Supreme Express, 33 Seats, Nice Interior, Test April.

BEDFORD
1977 Caetano, 53 Seats, Test September '96

DAIMLER FLEETLINES
1977 Alexander Bodies, 74 Seats, Choice.

MINIBUSES
1987 MCW Metrorider, 23 Seats, Luggage Pen, Cummins Engine, Allison Auto gearbox, Repainted White, Retrimmed, Long test.
1986 Freight Rovers, 16 Seats (Bus or Coach), Power Door, Choice.
1987 Dodge 50 Series, Alexander Bodies, 25 Bus Seats, Perkins Turbo Engine, Auto Gearbox, Full Test, Choice.

Ring 01207 280353, 01207 570719

(64825/VSM)

1990 (H) SCANIA K113, Plaxton 3500, toilet, coffee machine, video, 49 seats, plus courier. MoT new, **£74,500 ono. 1990 (G) MERCEDES 0303** Plaxton 48 seats, plus courier, toilet. MoT November, **£78,500. Tel 01993 771445.** 64784/VSM

1983 (PP) FORD R1114 DUPLE DOMINANT IV. 33 seater with seat-belts, tinted glass, p/door, MoT March '97, taxed .....**£6,950+VAT**
1986 (D) MERCEDES 608D. Reeve Burgess body, 19 high back seats with boot, power door, Mot'd June '97, taxed .....**£4,250+VAT**
1977 (PP) LEYLAND LEOPARD. Semi-Auto, DUPLE DOMINANT II. 53 seater, power door, all white, MoT Feb '97, taxed .....**£1950+VAT**
Tel: Preston
01772 749358/747329
64744/VSM

1985 BEDFORD MAXETA, 34 seater, Turbo 500, Alison Automatic, test 5/97..**£6,750 + VAT**
1978 LEYLAND NATIONAL Mk1, Volvo/Leyland, reconditioned engine, test 2/97 .....**£4,950 + VAT**
1977 LEYLAND LEOPARD PLAXTON, 50 seater,Volvo/Leyland, reconditioned engine, test to 2/97 .....**£5,200 + VAT**

Tel.
0141 941 2843
64777/VSM

1986 BEDFORD DUPLE 320, 57 recliner seats, good condition, full test. **£17,500 ono + VAT.**
1988 DAF 2300 AL-GARVE, 49 reclining seats, toilet, TV, video, drinks, fridge, test June '97. Good condition. **£45,000 ono + VAT**
Both coaches are in white
Tel: Paul 01833 660471
64836/VSM

SUPER SUMMER SPECIALS!

In addition to our super Setra's – the ultimate executive coach – we have an interesting range of "Summer Specials" checked out and ready for your inspection. Write, fax or phone for further details.

NEW ◆ Setra S250s – [illegible] seats, many extras. Powered by Mercedes and M[illegible] the ultimate executive coach 4 SOLD 5 REMAINING

USED ◆ 1983 Mercedes 0303 – 53 reclining seats, fixed footrests, Radio P.A., power door. (Re-moquetted seats, new CoF). Stuttgart's answer to early luxury travel

◆ 1986 Scania/Jonckheere 74 seat[illegible]uble decker, toilet, water boiler, fridge, double glazing, Radio P.A., telma. (En[illegible] and gear box nearly new, still under warranty). Costa Brava crowd shifter SOLD

◆ 1988 Leyland Cummins L10A/Jonckheere P.50 – 48 recliners, courier seat, rear mounted toilet, drinks machine, air conditioning, TV/Video, fridge, double glazing. (Re-moquetted seats, new CoF). Rides nicely – built for comfort

◆ 1988 Toyota/Caetano Coaster [illegible] reclining seats, rear toilet, kitchen, tables, TV/Video, Radio P.A. (new Co[illegible] Miniature Executive – unusual but fun SOLD

◆ 1989 Daf 2300/Duple 340 – 53 reclining seats, centre toilet, water boiler, centre door, power door front. Radio P.A. In good to average condition – It's a Duple

Contact us for comprehensive list of other used vehicles available

SERVICE Ultra modern, well equipped workshop. Fully trained professional staff. No one can provide Setra back-up to the same high standards

PARTS Large comprehensive stock over 8500 line items. The largest stock of Setra parts (mechanical, electrical, body) in the UK. Availability and price very competitive.

☎ 01522 500115

or ring **Arthur Humphries** ***(Sales Manager)***
Home 01902 732140
Mobile 0585 268631

EvoBus (UK) Limited, Sadler Road, Doddington Road Industrial Estate, Lincoln, LN6 3RS.
Telefax: 01522 500118

SETRA

PLAXTON
Coach & Bus
Eastfield Scarborough YO11 3BY
Telephone 01723 581500
Fax 01723 581328

Northern COUNTIES
Buses built in Wigan
Tel: 01942 212135

NEW BUSES

Mercedes Beavers	**(23 - 27 - 31 Seats)**	***READY SOON***
Choice of Manual or Automatic		
Dennis Dart Pointers	**(40 Seats)**	***READY SOON***
Dennis Lance Verde	**(49 Seats)**	***IMMEDIATE***
Dennis Arrow Palatine II	**(84 Seats)**	***IMMEDIATE***
Dennis Lance Paladin	**(49 Seats)**	***IMMEDIATE***
Volvo Olympian Palatine I	**(77 Seats)**	***IMMEDIATE***
Dennis Dart SLF Pointers	**(37 - 41 Seats)**	***IMMEDIATE AND IN BUILD***

For The Best Deals
Ring our sales team direct

PLAXTON

THE SOUTH	THE MIDLANDS AND WALES	THE NORTH AND SCOTLAND
John Bell	**Rick Betton**	**Nigel Gamble**
Car	Car	Car
0831 860942	0831 860943	0836 517575
Home	Home	Work
01705 252138	01246 853961	01723 581500

NORTHERN COUNTIES

THE SOUTH	THE MIDLANDS THE NORTH AND SCOTLAND
John Bell	**Frank McGhee**
Car	Car
0831 860942	0860 147358
Home	Work
01705 252138	01942 212135

AVE BERKHOF
The right choice every time

Coldborough House
Market Street
Bracknell
Berkshire
RG12 1JA
Tel: 01344 861787
FAX: 01344 860780

1989 DENNIS JAVELIN DUPLE 320, 53 seats, crew seat, radio/tape/PA, seatbelts to all seats, tinted windows, power door, interior grey/red, exterior white/pink, one owner from new, FSH. MoT 21/3/97 ..... £49,500

1989 DENNIS JAVELIN PLAXTON PARAMOUNT 3200, 8.5 metre, 35 seats, power door, tinted windows, interior grey, radio/PA/tape, moquette to centre roof, side lockers, exterior silver/red/orange. One owner from new. MoT 13/6/97 ..... £54,500

1989 TOYOTA OPTIMO, 18 recliners, crew seat, large luggage boot, Blaupunkt radio, wheel trims, curtains, interior fawn, exterior green/black. MoT 16/4/97 £18,250

1988 VOLVO B10M JONCKHEERE P599, 51 recliners, crew seat, continental door, rear sunken toilet, double glazing, power door, fawn interior, exterior white. MoT 22/3/97 ..... £64,500

1986 (D) FREIGHT ROVER DORMOBILE, 16 bus seats + 5 standees, folding power door, destination blind, interior fawn/orange moquette, exterior white/blue, MoT 11/12/96 ..... £3,250

1985 LEYLAND ROYAL TIGER PLAXTON PARAMOUNT 3500, 52 recliners, crew seat, power door, Telma, tinted windows, fawn/red interior, exterior white with grey/red/green reliefs. MoT 3/97 ..... £35,000

1985 (C) DAF MB DUPLE LASER 2, 53 seats, power door, tinted windows, wheel trims, interior fawn/grey, exterior silver, unsignwritten. MoT 4/9/96 ..... £19,750

1985 LEYLAND TIGER PLAXTON PARAMOUNT 3200, 46 recliners, saloon toilet, curtains, seat belts, power door, side lockers, interior brown, exterior grey/blue/red. MoT 12/1/97 ..... £22,750

1984 VOLVO B10M PLAXTON PARAMOUNT 3500, 49 recliners, crew seat, centre demountable toilet, centre continental door, radio/tape/PA, curtains, interior brown/red, exterior white/blue £29,500

DOUBLE DECK COACHES

1989 SCANIA K112 PLAXTON PARAMOUNT 4000, double deck, 67 recliners, 2 crew seats, toilet, large fridge, Webasto, retarder, double glazing, radio/tape/PA, curtains, 4 tables, interior fawn, exterior white/red/yellow. MoT 30/5/97 ..... £64,950

1986 NEOPLAN SKYLINER, 73 recliners, crew seat, toilet, fridge, servery, 2 tables, interior red stripe moquette, exterior silver. MoT 10/1/97 ..... £59,500

Must be sold - No Reasonable offer refused

AFTER HOURS SALES: David Waterman 0836 573535/01725 512304
Maurice Bateman 0831 826435/01787 475472
AFTER HOURS SERVICE: Mick Rust 0836 232800

60612/VSG

FAX YOUR COPY OVER NOW ON
01733 467154

Martins of Cheshire
Used Bus and Coach Distributors
Warrington Road, Weaverham, Cheshire CW8 3PX.
Tel: 01606 853298 Fax: 01606 854679
Located about 4 miles off M56, Jnct 10, A49

DOUBLE DECKERS
1982 DENNIS DOMINATOR, Alexander body, low height, 79 seats, Gardner engine, Voith, new MoT – Choice of 3.
1978/1979 DAIMLER FLEETLINES/MCW BODY, 74 seats, good conditon, good choice.
JUST ARRIVED
1980/81 LEYLAND ATLANTEAN, ECW body, 74 seats, good MoT. Choice of 3.
SINGLE DECKERS
1980 LEYLAND NATIONAL Mk II, 10.3 metres, 44 seats, dual purpose, supplied with new MoT.
1975 LEYLAND NATIONAL Mk I, 11.3 metres, 49 seats, exceptionally clean for year.
1979 LEYLAND NATIONAL Mk1, 10.3 metres, 44 seats – Choice of 2.
MINIBUSES
1988 IVECO 49.10 SERVICE BUS, Robin Hood body, 23 seats with luggage pen, choice of 3.
1987/88 MCW METRORIDER SERVICE BUS, 25 seats – Choice of 3.
1987 IVECO 49.10 SERVICE BUS, 19 high back seats + 6 standees – Choice of 2.
1987 DODGE S56, Northern Counties, 22 seats – Choice of 7.
1987 DODGE S56, East Lancs, 24 coach seats.

FINANCE AVAILABLE SUBJECT TO STATUS
Phone now for more details and ask for Phil on:
Day 01606 853298. Night 01606 836595. Mobile: 0836 346277.
(64814/VSM)

AD COACH SALES

1994 VOLVO JONCHEERE B10M MK IV, one 53 plus one 49 seater exec.
1988 DENNIS JAVELIN, 53 recliners, seatbelts, new MoT, finished in white.
1994 MERCEDES 814 Crystal Conversion, 33 seater, finished in white, blue/grey interior, seatbelts.
1991 MERCEDES 609 PMT Conversion, 25 seater, 42,000K from new.
1989 MERCEDES 609 Reeve Burgess, 23 seater.
1987 FREIGHT ROVER, 20 seater, service spec.
1982 FORD R114 Alpha, MoT to May '97 plus retrimmed.
1981 BEDFORD YNT Dominant IV, 53 seater, very clean

TELEPHONE:
01884 860767/860711
OR MOBILE 0836 345304
DAY OR NIGHT

WANTED FOR CASH
- YOUR SURPLUS VEHICLES

AD COACH SALES
NEWBRIDGE COACH DEPOT,
WITHERIDGE
DEVON EX16 8PY
(64817/VSM)

W. NORTH (PV) LTD
Tel: 01977 682415
Fax: 01977 681119

DAIMLER FLEETLINE
Low bridge, 75 seats, 1980, choice of 2

LEYLAND LEOPARD
Alexander bodied, 53 seats, 1977-1978

All spares to fit Bristol VRT, LH, Leyland Leopard - National
64818/VSM

1989 LEYLAND SWIFT. Elme Body Coach Spec, air door, MoT August '97 .....£17,000

1985 MAN. Reeve Burgess 32-seat Coach spec, air door, MoT July '97 .....£11,000

1975 LEOPARD. Duple Body, Rural Diptac spec, MoT August '97 .....£5000

All above in good condition – will paint in your colours if required

Tel: 01236 423621
64747/VSM

1988 VW CITY PACER LT55 PSV 25 seater with belts. Recon engine under warranty. 1 year's plating test, taxed 6 months. Mint condition. First to see will buy. £7,500

1979 FORD PLAXTON R1114 45 seater coach. Full year's test, taxed. Good contract vehicle. £2,500

1980 BEDFORD PJK 29 seater coach. Full year's test. Good contract vehicle.....£2,500

VARIOUS MINIBUSES FOR SALE, WHEELCHAIR ACCESS.

Ask for David or Ian
01592 713443
64835/VSM

THIS HIGHLIGHTED LINEAGE ONLY £18.50, gives you a greater chance of selling your vehicle.

01733 467146 Products and Services

BLYTHSWOOD MOTORS LTD

1175 ARGYLE STREET, GLASGOW
All Mercedes 2 years warranty or 200,000 kilometres
Choice of coach builders

NEW MERCEDES 811, diesel, extended coachbuilt, 33 service or semi coachseats, 12 standees, Diptac, wide door. Auto (Allison box), or Manual. Telma. Stock £50,000

NEW MERCEDES 709 29 + 8 Standees with Power door, Diptac, choice of bodies + Auto. Stock £43,500

NEW MERC 711, Service bus, coach built, 29 + standees. Stock

NEW MERCEDES 814L, coach spec 37 seats air sus, P.door, large boot. Stock £80,000

NEW MERCEDES 814, diesel, extended coachbuilt luxury, coach spec, power swivel door, large boot, forced air. 2 weeks.

NEW MERCEDES 711 Turbo, coach built, £48,000 29 lux, P.door, l. boot, coach spec. Stock

NEW 711 Turbo, conversion. 24 seat Luxury, boot, P swivel door, coach spec. Stock £43,000

NEW MERCEDES 609D, 24 seats, full spec, boot, power door, luggage racks, radio cassette, coach spec. £40,000

MERCEDES SPRINTER 412 Lux 16 Turbo. Stock

MERCEDES SPRINTER 412 16 wheelchair. Stock

NEW TRANSIT 16 hi top, LWB.
NEW TRANSIT 14, diesel, 5-spd, s/door. **Stock.**
NEW TRANSIT diesel, 8 seat taxibus/wheelchair.
NEW FORD TOURNEO, 9 seat, diesel. **Stock.**
NEW DAF 400, diesel, 16 PSV, coach spec. Turbo.
NEW DAF, 16 hi roof, Convoy. **Stock.**

WHEELCHAIR PSV IN STOCK

NEW TRANSIT, 15 or 5 w/chairs, Tailift
NEW MERC 412 Sprinter, 16/5 w/chairs. Tailift. **Stock.**
NEW MERC 611, 24/6 w/chairs, Tailift. **1 week.**
NEW MERC 709, 24, diptac, P. door, **Early.**
TRANSIT, 8 seat taxibus, 1 w/chair. **Stock.**

ALL OPEN TO REASONABLE OFFERS

95 LEYLAND DAF, 16 luxury coach spec
94 TRANSIT 16, High Roof, Luxury Spec
91 TRANSIT, 16 PSV, side door
91 TRANSIT 16 Hi roof coach spec
90 TOYOTA OPTIMO, 21, tested

90 TRANSIT LWB, Petrol, 12 seats.

90 OMNI, 12/16 Power door, 4 wheel chairs. PSV air suspension, low mileage, choice of 2.

90 DUPLE 425 Cummins, 50 recliners, toilet, TV

90 TRANSIT, 19 PSV
90 TRANSIT, LWB 12 seat diesel PSV

89 DAF, Algarve exec 11.6, toilet, TV

89 MERCEDES 208D, 12 seats
89 TRANSIT Diesel, 14 PSV tested

89 DAF BERKHOF, 75 seat exec d/deck, toilet, monitors, good trim, ready to work, tested

88 DAF BERKHOF, 75 seat D/D, exec toilet TV, good trim to be sold with new test

88 TRANSIT 14 diesel, PSV, tested

88 LEYLAND SWIFT, 32 coach & wheelchair lift, auto

88 FREIGHT ROVER, 16 diesel, PSV coach
88 TRANSIT, 12 PSV, SWB, Diesel
88 F MERCEDES 709, 21 coach spec
88 TRANSIT, 12, Petrol
88 TRANSIT, 14 diesel, PSV
88 MERCEDES 814, 29 seat, 6 cyl, p/door

87 TRANSIT, diesel, new shape, 16 service bus

86 RENAULT DODGE, 20 service, auto

86 VOLVO B9, 32 + standees PSV, side seats. Plaxton

86 BEDFORD, PJK Power Steering, 31 seats or 7 wheelchairs

85 SETRA Lux, D/D, 74 seats, toilet, TV, excellent condition, tested

85 DODGE 31 PLUS, 6 w/chair, lift auto & power steering

85 SETRA, exec, 49, toilet, TV

84 B10 VOLVO BERKHOF, executive, TV, toilet

84 MAN VAN HOOL ASTRON, 61 seats, toilet. TV

84 MAN VAN HOOL, 60 seat exex

83 DODGE R BURGESS, diesel, auto, 17 F dr.
82 DENNIS, V8 auto Alexander Service Bus
80 BEDFORD PLAXTON, 30 coach, 8.5 metres
79 LEOPARD SA, retrimmed throughout
78 LEOPARD SA, Retrimmed throughout
78 LEYLAND Duple, express doors
78 LEYLAND EXPRESS Duple, 53
77 LEOPARD, re-trimmed and re-engined
77 AEC ZF, retrimmed throughout

WANTED FOR CASH – MINIBUSES & MIDIBUSES – ALL MAKES & SIZES. ALSO MODERN COACHES. IMMEDIATE HP SETTLEMENT.
Tel: 0141 221 3165/0141 639 6107 Eves.
Fax: 0141 221 3172
Open 6 days (Saturday 9–4) 64813/VSG

AIR CONDITIONING

MAC – HISPACOLD THE COMPLETE AIRCONDITIONING SOLUTION

NEW INSTALLATIONS
Airconditioning and Climate Control Systems for Coaches, Citybuses, Midi & Minibuses.

SYSTEM SERVICING
All makes of Airconditioning Systems Serviced by Factory Trained Engineers.

MOBILE SERVICE
Servicing on Customers Premises if Required.

SYSTEM REPAIR
24-HR Emergency Service for Airconditioning System Breakdown.

Contact our Service Department on 01453 828781 or 0181 569 3377

1 x ROOF MOUNTED ACTIVAIR. Full sized air conditioning plant, complete with compressor. **£2,500+VAT. Tel: 0181 890 6744** 64741/AI

FAX YOUR COPY OVER NOW ON **01733 467154**

AUDIO/VIDEO

PSV PRODUCTS

Supplying Televisions.....from £250
Monitors.....from £500
Budget Priced Mini PA Systems with Pullout Facility (Inc. Mic + Dropper) from £225
Radiomobile PA System inc mic.....£345
Microphones.....from £25
Drink Machines.....from £285
Video Players.....£200

Stockists of
Fire Extinguishers, First Aid Kits, Gas Struts, School Signs, Emergency Hammers, Budget Locks

Tel: 0161 707 3202 24 hours
Blaupunkt Exchange – Service Available

ACR 950 Tape decks.....£130
Oslo Radios.....£60
Amplifiers & base plates.....£50
Microphone leads.....£15

WE NOW HAVE ALL THESE UNITS IN STOCK FOR IMMEDIATE EXCHANGE 64846/AUD

1 x BLAUPUNCT VIDEO SYSTEM. Including two monitors, video and cockpit units, radio cassette, PA. **£1,250+VAT. Tel: 0181 890 6744** 64742/AUD

A.V.T.

FOR ALL YOUR IN COACH VIDEO AND P.A. EQUIPMENT
Main Dealers for:
- **Blaupunkt**
- **Radiomobile**
- **AVT in coach** (video and P.A. built products

contact Robin Povey on

64739/AUD

(01386) 831777
Fax: (01386) 832054

BUSINESS FOR SALE

North London Coach Business For Sale

Close to M1, M25 and West End
High turnover, good profits, excellent contracts.
Long established.
This is a very solid business.
Serious enquiries only.

Reply to Box No 64821
Coach & Bus Week
Wentworth House, Wentworth Street,
Peterborough PE1 1DS
64821/BFS

BUSINESS FOR SALE

NORTH WEST COACH FIRM FOR SALE

2 Executive coaches, established 11 years, excellent reputation, genuine enquiries only

Please reply to Box No 64745 C.B.W. Wentworth House, Wentworth Street, Peterborough PE1 1DS 64745/BFS

Small one man operated COACH COMPANY
in idyllic North Yorks National Park village with guaranteed contracts.
£35,000
Also
COTTAGE
with shop/tearoom business
£155,000
(can be sold separately)
For further information
Tel: 01751 460252 daytime
or **01751 460462** evenings
64837/BFS

WANTED

WANTED
4 LEYLAND TIGER HEAD BADGES
Urgent!
Tel: Eastwoods
0121 327 0629
64746/WA

ENGINES

HORIZONTAL LEYLAND TL11 ENGINES
in good running order
HARTWOOD EXPORTS (MACHINERY) LTD.
Birdwell, Barnsley, S70 5TR
Junction 36 M1 Motorway
Tel. 01226 742784
Fax. 01226 350055
(64297/EN)

U.K.
DIESEL ENGINEERING
GEARBOXES & DIFFERENTIALS
ENGINES & PROPSHAFTS
SERVICE EXCHANGE
NATIONWIDE RECOVERY & REPAIR SERVICE
MANY SPARES IN STOCK
12 MONTH WARRANTY
TELEPHONE
01703 652288

FOR SALE

1x New
6CTA CUMMINS
engine complete.
Can Deliver
01962 715707
64426/EN

URGENTLY WANTED
Leyland Tiger TL11 Horizontal engines, condition immaterial
Phone 01226 742784
64381/EN

GLASS

GLASS
Before you next order - call us
PSV GLASS
01494 533131

WANTED

WANTED
Coin counter/sorter, must be good condition.
Willing to travel anywhere to collect
HUDSONS
01429 266606
64793/WA

INSURANCE

COACH, BUS & MINIBUS INSURANCE CONTACT

WRIGHTSURE SERVICES

20 years experience

799 London Road
West Thurrock
RM20 3LH
Tel: 01708 865533
Fax: 01708 865100

27 Booker Avenue
Liverpool
L18 4QY
Tel: 0151 724 2266
Fax: 0151 724 6427

Competitive rates for new ventures and Est businesses
Monthly payments
Qualified in house claims dept
Access to all major insurers and all Lloyds syndicates

Discounts on household and car insurances for all operators and employees immediate quotes and cover.

cpt associate member

EXCELLENT INSURANCE SCHEMES FOR COACH/BUS OPERATORS, REPAIRERS OR MANUFACTURERS

+ full supporting risk management and claim satisfaction

Fax, call or write

01782 744676

E R 1939 **Rawlins** Insurance Brokers STOKE ON TRENT

01782 747111

COACH INSURANCE

10% discount on book rates for fleets of 3 or more coaches

★ Stage, Public & private hire
★ Pay by instalments*
★ Any number of vehicles quoted for
★ Cover for foreign travel included

63750/INS

For agency details contact
Scot Charley (01245) 287681
*Subject to terms & conditions

SUMMIT AT LLOYD'S

FINANCE

THE COACH & BUS FINANCE SPECIALISTS

HANSAR FINANCE LIMITED

★ Finance Available New or Used Vehicles
★ Flexible Periods and Deposits
★ Fast Decisions ★ Credit Lines Arranged
★ Lease, Hire Purchase, Lease Purchase

FOR QUOTATION OR INDEPENDENT ADVICE CONTACT TERRY CROSS OR RON TELFORD
Tel: 0161-488 4000
Fax: 0161 488 4567

Bridgeway House, Mellor Road,
Cheadle Hulme, Cheshire SK8 5AU

cpt associate member

(63013/FIN)

COACH, MINIBUS & BUS INSURANCE

Fleet and single vehicle operators, continental extensions

CONTACT

LAWRIE INSURANCE CONSULTANTS LTD

7 Cray Buildings, Footscray High Street, Sidcup, Kent DA14 5HL

Tel: 0181 302 7521/7522

64701/INS

REPAIRS & RECOVERY

M&H COACHWORKS Ltd

PSV SPECIALIST REPAIRS AND CONVERSIONS

★★★ LEEDS ★★★

Waterboilers, Fridges, Toilets, Video Systems, Servery Units, Webasto heating sales and service

Quality resprays and signwriting
Accident damage repairs
VBRA Approved Repairers
Contact us for quotations, helpful advice and above all, genuine service

★★ STAR QUALITY IS OUR HALLMARK ★★

New Princess Street, Holbeck, Leeds LS11 9BA

Tel. 0113 2441671 (Located 1 minute from M1/M621 junction) Tel. 0113 2441671 (After hours phone 0113 2520079)

(60473/R&R)

DUNN-LINE ENGINEERING

★ CONTINENTAL RECOVERY PARIS TO MIDLANDS £700.00.
★ ENGINE RECONDITIONERS
★ PROFESSIONAL COACH PAINTERS
★ BREAKING ATLATEANS & VOLVO B58

PHONE SCOTT DUNN
0115 9784088

64243/RR

REGISTRATION NUMBERS

NATIONAL NUMBERS

DID YOU KNOW THAT TRANSFERS GOING THROUGH N.IRELAND CAN TAKE AS LONG AS 6 WEEKS?
PLATES BELOW ARE ON OUR OWN VEHICLES IN ENGLAND.
TRANSFERS GUARANTEED LESS THAN 7 DAYS

£99	£99	£99	£99	£399
1AZ 3923	LAZ 4119	MIL 7104	LAZ 4968	YSV 877
KAZ 4134	LAZ 4120	MIL 7105	LAZ 4969	XSV 233
KAZ 9457	LAZ 4121	SIW 8304	LAZ 4970	VNP 336
KAZ 9458	LAZ 4122	SIW 8313	LAZ 4971	FXF 714

We have been advertising in this magazine for many years. We will beat any new advertiser's price. Thousands more available.

Tel: (01642) 343433. Fax: (01642) 343450

NATIONAL NUMBERS · CNDA · Scottish Motor Trade Association

PO Box 20, Norton, Cleveland TS20 1YZ
Free lists - 20,000 plates on computer
Money back guarantee
24 hour Answer Service

60492/REG

Coach and Bus Week

The market leading magazine that's tailor made to make your business grow.
There's no better alternative
Tel. 01733 467146 NOW

REPAIRS & RECOVERY

RECOVERY SERVICE

- Full UK + Continental Recovery Service Available.
- Specialist Roadside Assistance Available.
- Specialised Air Ride Recovery - have your vehicle recovered in the knowledge that it won't get damaged.

We Also Offer:-

- Full Workshop + Repair Facilities.
- Department of Transport Inspection carried out.
- Contract Maintenance
- Fixed Cost Maintenance
- Extensive range of Parts in Stock
- Minimun Downtime
- BS 5750 Achievement

Contact: Ian Gordon Commercials, M.A.N. Service Centre, Schawkirk Garage, Stair, Ayr, Scotland, KA5 5JA

Tel. 01292 591764

24hr UK and Continental Recovery

Scotland's Premier M.A.N. Coach and Bus Repair Specialists 24 hr Service

64388/RR

Certificate No. FS 28160

SEAT BELTS

SEAT BELTS
FINANCE AVAILABLE
subject to status

- ☆ **EUROPEAN & BRITISH STANDARDS**
- ☆ FULLY TRAINED EXPERIENCED STAFF
- ☆ ON SITE FITTING SERVICE
- ☆ **FULLY INSURED**
- ☆ **CERTIFICATE OF CONFORMITY SUPPLIED**
- ☆ FREE COMPETITIVE QUOTATIONS
- ☆ 24 HRS CALL OUT

A COPY OF THE VCA EUROPEAN APPROVAL AND BSI KITE MARK LICENCE ISSUED FOR THE BELTS

ELITE SERVICES STOCKPORT TEL: 0161 480 0617

PLEASE NOTE Our company does not fit anything other than 'E' marked seat belts

64736/SBE

C·S·P·L

CARSTYLE SAFETY PRODUCTS LTD
THE QUALITY SEATBELT MANUFACTURER

- Full range of European approved (E marked) and BS 3254 Pt 1 1988 (Kite Marked) Seat Belts available
- Free design and installation advice service
- Fast turnaround and competitive rates
- Safety – reliability and quality
- From an EN 150 9002 accredited company

34 Gratton Road, Queens Park, Bedford, Beds. MK40 4EF
Tel: (01234) 352243
Fax: (01234) 354298

(60047/SBE)

BELT UP Services

European E Standard
SEAT BELTS
Supply and fit from
£10
Supply only
£8.50 per belt
24 Hour Nationwide
Fitting On Site
Certificate of Conformity Supplied
Tel/Fax. 0181 555 5298
COACH OPERATOR

(61896/SBE)

TO ADVERTISE in Classified Products and Services call **Michelle on 01733 467146**

SEATS FOR SALE

53 COACH SEATS out of Moseley Alfa, **£200 + VAT. Tel: 0115 978 4088**

64832/SEA

SEAT BELTS

Nationwide Seatbelts Ltd.
Phone 01621 840722 Fax 01621 853096
Mobile 0850 168189

Ask these questions before having seatbelts fitted.
Have you product liability insurance of £5,000,000?
Have you been approved by local authorities?
Have you engineering and trimming facilities?
The man from Nationwide Seatbelts he say yes

(63988/SBE)

SAFETEX

Manufacturers of all types of Safety Belts for Buses and Coaches to European Standards

For further details
Tel: (01372) 451272
Fax: (01372) 451282

63749/SBE

SEATS

KUSTOMBILT
LUXURY SEATING
"XCELITE" SEMI HIGHBACK
"ALGARVE" HIGHBACK

CONTACT OUR SALES OFFICE TO RESERVE YOUR BROCHURE

BOTH MODELS CONFORM TO EEC 76/115

RICHARDS & SHAW (TRIM) LTD.
Nomex House, Powke Lane, Cradley Heath, West Midlands B64 5PX.
Tel: (01384) 633800
Fax: (01384) 410791

(63861/SEA)

WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS ■ WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS

securon MANUFACTURERS OF SEAT BELTS

WE HAVE THE FLEXIBILITY TO SUPPLY YOUR REQUIREMENTS
CONFORMING TO EEC R16 (App. Nos. starting 04..) EE6 77/541 & BS 3254: Part 1 : 1988
ALL OUR BELTS ARE ■ SERIAL NUMBERED
■ MONITORED BY THE Vehicle Certification Authority
■ 1 FROM 5,000 IS TESTED TO DESTRUCTION
APPROVAL CERTIFICATES AND CONFIRMATION OF CONTINUOUS MONITORING ARE AVAILABLE
SECURON (Amersham) LTD AMERSHAM BUCKS HP7 0NZ Tel: 01494 434455 Fax: 01494 726499

64342/SBE

WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS ■ WE MAKE THE RETRACTOR ■ WE MAKE THE BUCKLE ■ WE MAKE THE METAL PARTS ■ WE MAKE THE PLASTIC PARTS

SERVICES

GRAHAM'S COACH REPAIRS/HIRE

GRETNA GREEN

Have a safety inspection done while your passengers visit the Blacksmith's Shop

Prompt, efficient 24 hour call out service

Tel: Alan on 01461 337854/577
(63862/SER)

STEAMY WINDOWS

Steamy Windows

J. W. GLASS

Specialists in P.S.V. Double Glazing

Have your double glazed side screens misted?

Call J. W. Glass for the answer

Large stocks of exchange units for the fastest possible turnaround. All work guaranteed for as long you own the vehicle.

01283 532418/ 0831 132968
REPAIR NOT REPLACE

TICKET EQUIPMENT

QUALITY USED
WAYFARER SAVERS

Plus full range of Aimex and Setright machines, Pendematic coin dispensers, cash trays, punches, bags and tickets.

Full repair service.

TRANSPORT TICKET SERVICES
est. 20 years
Tel/Fax 01600 750650
60862/TIC

TRAINING

CPC IF YOU CAN FIND BETTER OR CHEAPER – WE'LL REFUND THE DIFFERENCE!

Free Part 'A' Video
Possibly the only notes updated June 1996. Video, Audio, Homestudy. Intensive course with free accommodation. Free course if you fail.

FREEPHONE 0800 37•35•31
01984 656 310 office
01273 515 649 eves

16th YEAR

Friendberry

WRIGHT TRAINING SERVICES
CPC COURSES
NATIONAL and INTERNATIONAL
Attendance courses held at Thurrock, Essex and Sittingbourne, Kent
FREE course resit if you fail first time
Homestudy Courses also available
SAGE COMPUTERISED BOOK-KEEPING
Courses and Software Packages
Tel: 01708 867564
(60173/TRA)

UNIFORMS

Sharps Freeman Limited

Sharp House, Tovil Green, Maidstone, Kent, England ME15 6RL

Uniforms for Bus & Coach Companies

Tel: Maidstone 01622 679751
Fax: Maidstone 01622 692445
Tel: Walsall 01922 720339
Fax: Walsall 01922 24054
(NU/690269)

VEHICLE SPARES

TREVOR WIGLEY & SONS LTD
LEYLAND LEOPARD GB350 GEARBOXES
Stripped, rebuild, repaired as necessary. Fully tested, large stock
£450.00
3-month warranty
As some others might describe as reconditioned
Tel: 01226 723147 5 lines
Mobile: (0836) 581848 or
Fax: (01226) 203294
64340/VE

TRAINING

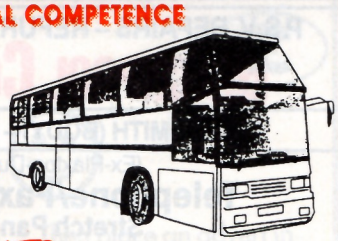
CERTIFICATE OF PROFESSIONAL COMPETENCE

REGULARLY UPDATED

FREE BROCHURE

CPC

HOME STUDY & ATTENDED COURSES



PASS GO LTD

01 861-511190
Great Britain & Northern Ireland

61332/TRA

VEHICLE SPARES

P.V.S. (BARNSLEY) LTD

REQUIRED LARGE QUANTITIES OF REDUNDANT VEHICLES
TOP CASH PRICES PAID
WE WILL COLLECT
ALL SPARES FOR ROUTEMASTERS, DAIMLER FLEETLINES, GARDNER 6LXB, 2 DOOR, REG NUMBERS S, T & V, MOT'D
NOW BREAKING DODGE S56's MINIBUSES
NOW METRORIDERS AS WELL

Large stocks of quality spares for most makes of engines, gearboxes, diffs, axles, p. shafts, glass etc. etc.

Telephone	**01226 722052**
	01226 725003
(eves	**01226 710620**
Fax	**01226 700261**

Established since 1960
(The reliable PSV Dealers)
57401/VEH

MERCEDES-BENZ SPARES

We stock a large range of high quality Mercedes-Benz used van, truck and bus parts to suit 207D, 307D, 208D, 308D, 408D, 410D, 507D, 508D, 608D, 709D, 711D, 808, 814D, 1114, 1117, 1314, 1317 plus many more models in stock. No need to get your hands dirty, all our parts are cleaned, guaranteed and on the shelf ready to pick up. We can offer you a free delivery to some areas, so if you are looking for quality used diesel and petrol engines, axles, gearboxes, springs, wheels, tyres, cabs, doors, panels, injector pumps, lift pumps, blocks, cranks, heads, propshafts etc. contact us today. We also stock all types of electrical parts, so if you are having trouble with that hard to get part, Erith Commercials are the people to see.

ERITH COMMERCIALS
Tel: 01322 290921
Fax: 01322 290049
VISA SWITCH
WORLDWIDE EXPORTERS

MERCEDES-BENZ MERCEDES-BENZ MERCEDES-BENZ MERCEDES-BENZ
64717/VEH

METRORIDER
METROBUS
METROLINER

BUS BITS AND MORE BBM

NEW NEW NEW NEW

- £1 million of Stock
- Guaranteed Quality Parts
- Next Day Delivery; Nationwide
- Call The Specialists now on **01789 765025**

(63902/VEH)

VEHICLE SPARES

BUSS BIZZ of WINCHESTER, HANTS

01962 715555/715566 Fax. 01962 714868 Mobile 0802 794835

BUSS BIZZ

EXTENSIVE STOCKS OF THE FOLLOWING:

Engines, Cylinder Blocks, Heads, Crankshafts, Camshafts, Con-Rods, Pistons, Liners, Gaskets, Gearboxes, Diffs, Rear Axles, Hubs, Front Axles, Drums, Air Brake Equipment, Alternators, Starters, Flywheels. Lots of Bedford 466 and Bedford 500 Pistons, in stock.

NEW, RECONDITIONED & USED PARTS FOR:

Volvo, Leyland, DAF, Dennis, Seddon, Scania, Bedford, Ford, MAN, Mercedes, Dodge, Renault, Iveco, Gardner, Bristol, AEC, ZF, Eaton, Turner.

BEDFORD – Extensive stocks of Bedford engines, ie 500T, 500NA, 330T + 330 and 466. Pistons, liners, cranks, heads, con-rods, camshafts. All in stock for above. Also Driveline components.

LEYLAND – Leyland Tiger and Leopard engines in stock. Cylinder heads, con-rods, camshafts, crankshafts, compressors, transfer boxes, ZF and Pneumocyclic gearboxes. Differentials for all.

VOLVO – B58 and B10 long, short and complete engines on the shelf. Cylinder heads, cams, con-rods, blocks, cranks, oil pumps, compressors, power steering, ZF and Pneumocyclic gearboxes, differentials, halfshafts, propshafts, axles, hubs and drums.

DAF – Engines, crankshafts, con-rods, camshafts, cylinder heads, blocks, starters, gearboxes, axles, and differentials. All in stock.

SPECIALS

Volvo B58, B10M, B10MT, B10B
Compressors ie: Wabco, Bendix, Bosch, Norbrem, reconditioned or used
Large stocks of differentials for Leyland Tigers, DAF MB200, Volvo B58, B10M, B6, Leyland Leopard
Large stocks of semi auto gearboxes and torque converters

★ BREAKING ★

Leyland Tigers, Volvo B58, Bedford YMT, Leyland Leopard, Plaxton and Duple, Bristol VRT III, Daimler Fleetline parts in stock
New Leyland National Bonnet Panels in stock. Bedford 466 MoD engines in stock
Redundant buses wanted for breaking

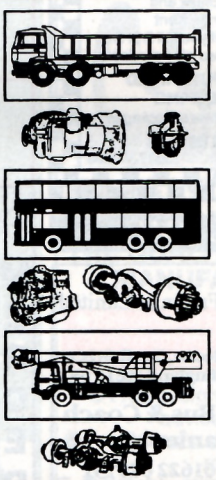
Nationwide Delivery and Collection Service
Engine, Gearbox & Diff Fitting Service
Recovery and Towing Service

Diesel Engine Centre

GLOBE DIESELS (Winchester)

GLOBE DIESELS

Tel: GB 01962 715707
Fax: 01962 715296



- Diesel Engines, Blocks, Heads, Crankshafts
- Manual & Semi-Automatic Gearboxes
- Hypoid, Helical & Worm Differentials

NATIONWIDE DELIVERY SERVICE
ALL UNITS GUARANTEED
NATIONWIDE RECOVERY
FITTING SERVICE

- Cummins
- Rolls-Royce
- Foden
- ERF
- Seddon Atkinson
- Cat
- Komatsu
- Case
- Perkins
- Mercedes
- Volvo
- Scania
- DAF
- Leyland
- AEC
- Ford
- Bedford
- Man
- Iveco
- Coles
- Grove
- Allison
- Eaton
- Fuller
- Rockwell
- ZF
- Spicer

(63714/VEH)

WANTED FOR CASH

REDUNDANT BUSES

Large stock of second-hand spares available
Daimler, Leyland, A/Ls, AECs, Bedfords, Fords, Nationals and Bristol VRTs.

Domi II and Supreme IV Screens
Iveco 49-10 Robin Hood Glass

TREVOR WIGLEY & SONS LTD

THE PROFESSIONAL PSV DEALERS

(01226) 723147 – 5 lines

Mobile: (0836) 581848. Fax: (01226) 700199.
Night Lines: (01226) 203294/716479
Carlton, Nr Barnsley, South Yorkshire. (06/VEH)

FAX YOUR COPY OVER NOW ON
01733 467154

VEHICLES FOR HIRE

COACH RENTAL

Van Hool, 47 seats, dual purpose body on a Scania chassis, auto transmission, very competitive prices, short or long term rates, exclusive of maintenance.

For further information telephone David Gouge

0181 745 7639

Transport Services (Heathrow Airport Ltd)

(64781/VFH)

COACH AND BUS WEEK

CLASSIFIED DEADLINES

Booking
TUESDAY 1600

Bookings requiring Proofs
MONDAY 1200

Cancellation
MONDAY 1200

VEHICLE PAINTERS

P.S.V. REPAIRS – REFURBISHMENTS – RE-PAINTS

BLACKPOOL COACH SERVICES

EDDIE SMITH (BODY) – NEALE DANIELS (PAINT)

(Ex-Plaxton-Duple Service Staff)

Telephone/Fax: 01253 698686

Stretch Panels from £450
2-pack re-paints a speciality
Insurance Approved Repairer

(63329/VP)

Say you saw it in CBW

ADT Auctions

BUS & COACH AUCTION MANCHESTER - BELLE VUE

Our next Bus & Coach Auction will take place on

WEDNESDAY 18th SEPTEMBER 1996

12 NOON

at Belle Vue Auction Centre, Belle Vue, Manchester

ENTRIES NOW INVITED

Buying or Selling please contact:

John Connolly or Alex Ferneyhough

Tel: 0161 230 6000 Fax: 0161 220 807

ADT Auctions

64068/AUC

Appointments & Tenders

Tel: 01733 467144 **Fax: 01733 467154**

ASSISTANT MANAGER/DRIVER

required by small family run business to increase private hire and school contract work.Must have good geographical knowledge, manual PCV and previous experience in coaching industry. South London/Surrey borders.

Salary £15,000/£16,000 p.a.

Reply to: **P.O. Box 64723, Wentworth House, Wentworth Street, Peterborough. PE1 1DS.**

64723/APP

BUSY WEST MIDLANDS COACH COMPANY

require

AN ASSISTANT TRAFFIC MANAGER

A CPC and/or PCV holder an advantage. Weekend/Bank Holiday on call working will be required.

This is a demanding role, with an excellent chance of promotion.

Salary negotiable depending on qualifications and ability.

Apply in your own handwriting and enclosing a CV to:

MR. P. G. JOHNSON, JOHNSON'S COACH TRAVEL, 32 HIGH STREET, HENLEY-IN-ARDEN, SOLIHULL, WEST MIDS, B95 5AN

Closing date: 6th September, 1996

64142/APP

HUNGRY FOR PROFIT?

Then place an advert in **Coach and Bus Week**

It sells more vehicles faster.

HEREFORD AND WORCESTER COUNTY COUNCIL
REGISTER OF OPERATORS – TRANSPORT SERVICES

The County Council maintains a Register of Operators for Transport Services, as detailed below:–

1. Transport of Pupils/Students to and from School/College.
2. Transport of Social Services clients.
3. Provision of subsidised local bus services (under the Transport Act 1985).

Contracts cover all sizes of vehicles including cars, minibuses, coaches and specialist vehicles for handicapped persons.

Applications are invited from operators wishing to be included on the Register prior to the re-tendering of the majority of the Authority's home-to-school pupil transport contracts in Autumn 1996

Operators who wish to be included on the Register should submit a completed application form as soon as possible to:
Director of Environmental Services, County Hall, Spetchley Road, Worcester WR5 2NP

Application forms may be obtained from the above address, quoting reference ADV.

Preliminary 'phone enquiries, should be made to the following:
Education – Jenny Masser (01905) 768451
Social Services – Richard Tombs (01905) 754235
Local Bus Services – Mike Walton (01905) 766798

Operators who are already on the REGISTER OF TRANSPORT OPERATORS need not re-apply. They will have already received a copy of their details held on record and should already have notified the County Council of any changes

64147/TEN

Say you saw it in CBW

CBW CLASSIFIED - APPOINTMENTS AND TENDERS CALL JULIA ON 01733 467144

Appointments & Tenders

Tel: 01733 467144 Fax: 01733 467154

Eastern National

Vacancy

ENGINEERING MANAGER

CHELMSFORD DEPOT

Eastern National, which is a trading division of FirstBus plc Essex Buses Ltd, operates 230 vehicles in Essex, Hertfordshire and Suffolk.
Following the promotion within the group of the previous holder, a vacancy has arisen for the position of Engineering Manager at Chelmsford Depot.
Chelmsford Depot is the largest of Eastern National's garages and has responsibility for out-stations at Bishop's Stortford and Maldon and a small depot at Braintree, with a total of 120 vehicles.
The Engineering Manager is responsible to the Engineering Director for the implementation of the company's engineering and health and safety policies in accordance with agreed budgets, and will be expected to continue the high standards.
The successful applicant will be an engineer with experience in the management of a bus depot and with the ability to motivate staff.
The salary for this position will not be less than £19,000.
Applications, giving full details of previous employment history, should be sent to: **Gordon Cheek, Engineering Director, Essex Buses Ltd, Stapleford Close, New Writtle Street, Chelmsford CM2 0SD.**

64830/APP

Planning, Development and Environment Department

PASSENGER TRANSPORT MANAGER

Salary £26,961 - £28,800 per annum

The City of Stoke-on-Trent becomes a Unitary Authority on 1 April, 1997 and is seeking an enthusiastic experienced professional to manage a small team responsible for its passenger transport functions. The role will be multi-functional and is likely to include policy formulation, tendering of local bus services, integration of education and other special needs contracts, publicity and developing partnerships with the private sector.

This is an ideal opportunity for a passenger transport professional to use skills obtained over a number of years to help set up a new organisation which will provide a first class passenger transport network to meet the needs of the 21st Century. The City Council is committed to a policy which gives a high priority to alternatives to the private car.

We expect you to hold a degree or diploma with a passenger transport specialism and preferably CIT or alternative institution membership. We also expect you to demonstrate more than five years experience of passenger transport management and operation and an innovative approach to future challenges.

For an informal discussion please feel free to telephone John Symons, Assistant Director on (01782) 404284.

Full written details and application forms can be obtained from the Corporate Support Unit on (01782) 404338.

Closing date for the return of application forms is 20th September, 1996.

All applications for jobs are considered on merit with equal opportunity for all. Since the following groups are currently under-represented in the City Council workforce, we encourage applications from ethnic minorities and people with disabilities. City Council employees currently enjoy a smoke free working environment.

Brian Smith, Chief Executive

CITY OF Stoke ON Trent

PUTTING PEOPLE FIRST

POSITIVE ABOUT DISABLED PEOPLE

NORTH EAST BUS LIMITED

Depot Engineer - Darlington

North East Bus Limited operates over 420 buses through its three operating companies from 11 depot sites serving North Yorkshire, County Durham & Teeside. The company's position has been recently strengthened by it becoming part of the successful Cowie Group.
The largest of the operating companies is United Automobile Services Limited which itself runs around 225 buses, mainly in the County Durham area. It is within this company that a vacancy has arisen for the post of Depot Engineer to manage the engineering function of its Darlington and Richmond Depots.
Together with Richmond depot, Darlington operates 77 vehicles and we are currently seeking a highly motivated individual to provide an efficient engineering service to the Operations staff, ensuring that daily engineering and service targets are met whilst maintaining control of all associated costs.
The ideal candidate will have a sound engineering background and will have a wide range of experience gained preferably from within the pcv service and repair field. Previous supervisory experience is considered essential for this position, as are strong administrative and communication skills.
In return for the above, the company offers a competitive salary, travel concessions, contributory pension scheme and profit related pay.
Applications, together with a full C.V. should be sent to:-

Mr J Counsell
Engineering Director
North East Bus Ltd.
United House, Morton Road
Yarm Road Industrial Estate
Darlington, DL1 4PT

Closing Date: 20th September 1996

64839/APP

Field Service Engineers

MAN, one of Europe's largest manufacturers of quality bus and coach chassis, is currently 'gearing up' to expand its operator base here in the UK. To support this planned growth, MAN Truck & Bus UK Ltd. require two new Field Service Engineers to cover the North and South of the country.

The successful applicants will be responsible for providing technical support and liaising directly with MAN bus and coach operators plus related component and body manufacturers, therefore, a good knowledge of bus and coach products (and the industry in general) are essential.

Applicants should hold a suitable motor-vehicle related technical qualification; they must also demonstrate good written and verbal communication skills, coupled with the ability to show initiative while working alone. A full UK driving licence and a willingness to travel are prerequisites.

Applicants should send a full C.V., inlcuding current salary details, in the first instance to:

Pippa Gray, Personnel Dept.,
MAN Truck & Bus UK Ltd.,
Frankland Road, Blagrove,
Swindon, Wilts SN5 8YU

Applications to be received by Thursday, 12th September 1996.

MAN

FAX YOUR COPY OVER NOW ON 01733 467154

Appointments & Tenders

Tel: 01733 467144 Fax: 01733 467154

PRIORY COACHES OF GOSPORT
REQUIRE
ASSISTANT TRAFFIC MANAGER

Due to an increase in the company's workload a new position has become available. The person employed will be required to work alongside the existing Assistant Traffic Manager and to report directly to the Managing Director.

The day to day running of the coach operation will be the responsibility of both A.T.M. with a shift system.

Applications are invited from highly motivated individuals with a good working knowledge of the industry. Computer skills are required as is a PVC licence and CPC.

Apply in handwriting enclosing a current CV.
Closing date: Friday, 13th September, 1996.

MR R. B. THEOBALD
PRIORY COACHES OF GOSPORT
QUAY LANE, HARDWAY, GOSPORT, HANTS PO12 4LJ.

64750/APP

OPERATIONS MANAGER

Manager required to assist in the running of an expanding bus and coach company in the West Midlands. Must be flexible and totally reliable as this is not a nine to five position and unsociable hours are part and parcel of this position.

A full PCV licence is essential as is experience in management in this type of field. The successful applicant would be part of a team and be responsible for the day to day running of the company, reporting directly to the company proprietor. Salary is negotiable and depending on experience.

A CPC would be and advantage but is not essential

Please apply with C.V. and details of experience and current salary to

Box No 64812
Coach and Bus Week, Wentworth House,
Wentworth Street, Peterborough PE1 1DS

64812/APP

London Transport Buses secures passenger transport services for 3.7 million customers daily throughout Greater London. This complex operation requires stringent control of £multi million contracted services and monitoring of related standards/costs which are audited by our Contract Compliance unit, where this current opportunity arises.

Contract Compliance Assistants
Bus Services

Central London

£16½ - £24½k

Reporting to the unit's Manager, you will join a small, expert team who are responsible for the adequacy of control procedures; ensuring that operators' settlements accord to contract, mileage operated, sponsorship and other agreements; and that revenues are fairly allocated. Other key tasks are concerned with the prompt receipt of data and monies due, financial reviews of Dial-a-Ride companies and related grants, and checking the effectiveness of internal control procedures at Victoria Coach Station.

Tasks and objectives will be set by the Manager and will involve you in visits to bus operators premises to determine the level of compliance to contracts, and various checks may be necessary to look at systems, controls, procedures, document maintenance & content, and financial transactions etc. You will report, present, analyse and recommend solutions as required.

A high degree of initiative and diplomacy are expected, plus the ability to represent LT Buses to both internal and external higher management. You will be in constant liaison with both LT and operator management so you will be expected to quickly aquire a thorough working knowledge of LT Buses' business, contractual relationships, ticketing, Dial-a-Ride operations and Victoria Coach Station. Sound business acumen and the ability to see the wider implications of findings to all parts of the business is looked for.

You should ideally have experience in compliance audit or similar, preferably in a transport related service industry, or experience of managing contracted transport services. An understanding of contract compliance is desirable and exposure to grant funding would be helpful.

Your starting salary, which is negotiable depending on experience and qualifications, will be subject to regular reviews on merit. An excellent benefits package will be offered.

London Transport Buses

Initially, write with your CV, quoting reference CDV505/E, to Rose Roach Cousins, Central Human Resources, London Transport, 55 Broadway, London SW1H 0BD. Closing date for applications is Monday, 16th September 1996.

Working Towards Equality

CBW CLASSIFIED - APPOINTMENTS AND TENDERS CALL JULIA ON 01733 467144

You know the name..... but what's the number?

Find it here in the Instant Phone Guide

A — A

AK Carpets, Coach carpets and trim tel: 01254 871879

Autoglass Coach & Bus Services
London 0181 903 6500
South East 01293 525155
East Anglia 01603 788251
South Coast 01202 676040
South West 01454 620515
Wales 01792 790060
Midlands 0116 275 0271
North 0161 624 0025
Tyneside & Cumbria .. 0191 491 0529
Scotland South 0141 347 1066
Scotland North 01224 647089
Dial free throughout UK 0800 222 777

Automate Wheel Covers, Wheel Trims, Ashtrays etc.
tel/fax: 01274 862700

A quality engine call Actionform
tel: 01902 714242

Actionform Ltd
Engine refurb.
tel: 01902 714242
fax: 01902 22880

A.V.T., suppliers of in coach audio video and public address.
tel: 01386 831777

B — B

Beral Brake Linings
Roadlink International
tel: 01902 636206

Belaco Ltd, Brake linings
tel: 01298 811236

Berkhof,Ave-Sales,Parts & Services tel: 01344 861787

British Furtex Fabrics, suppliers of quality moquettes for Coach and Bus Industry tel: 01422 882161

Bryden Riveting Machines
Roadlink Int'
tel: 01902 636206

Buss Bizz, Vehicle spares
tel: 01962 715555/715566

Busparts, for windscreen, body and chassis parts
B/Ham: 0121-524-1200
Bristol: 0117-955 4955
London: 01932-569 177

Bus & Coach Glazing (Anston)
tel: 01909 551188
Bus & Coach Glazing (Barrhead)
tel: 0141 8761177
Bus & Coach Glazing (Ware)
tel: 01920 485996
Freephone: 0800 220077
Insurance Company Approved

C — C

Carlyle parts for Van Hool wind screen, body & integral chassis parts. tel: 0121 524 1200

CONCEPT AV
Audio, visual, toilets.
tel: 0161 877 7777
Confederation of Passenger Transport UK tel: 0171 831 7546

Computer Systems and Software A.K.M. tel: 01270 250829

C.Anthony Wood & Co Accountants tel: 0181 866 8232

C.P.V. CONVERSIONS, Alpha-Tec. tel: 01132 329559

CCS 24hr Coach Mobile B/Down Svc tel: 0181 5617838

Coach Wash, Armchair Brentford tel: 0181 568 8227

Cornish-NW, Insurance
tel: 0151 5461282

D — D

Driver Seats: Thomas Scott & Co.
tel: 0141 763120

DB. Associates Business Consultants tel: 01799 540513

Dennis Specialists Vehicles
tel: 01483 571271

E — E

Elite Services
Seatbelt specialists
tel: 0161 480 0617
Engines, Preston Engines.
tel: 01772 651629

F — F

Fuel Management Equipment by Triscan tel: 01254 682111

G — G

Gary Smith, Spares and recovery
tel: 01789 267990

Gauntlet Insurance, Bus, Coach and Fleet Insurance
tel: 01132 448686

H — H

Hindle Auto for Engines and ZF Trans.
Tel: 01274 732284

I — I

Insurance, Robin Huckle and Co Ltd. tel: 0121 454 8878

K — K

KONI Shock Absorbers, Roadlink Int' tel: 01902 636206

Kirkby Coach and Bus
Sheffield tel: 01909 551166

L — L

Lockerbie P.S.V. Consultants. Agents for Onyx, Nutrack and Cacclamali.
tel: 01228 562414/0378 041151 or N.E. Agent on 0860 795598

Leyland Engines, call Actionform! tel: 01902 714242

M — M

Mobile Vehicle Lifts – Prolift
tel: 01432 350330

MAN Truck & Bus UK Ltd
Swindon tel: 01793 490231
Mercedes Benz
(United Kingdom) Ltd
tel: 01908 24500

N — N

Nationwide Seatbelts
tel: 01621 840722

Neoplan
For Parts & Service
tel: 01709 700600

Nightbright P.C.V. Cleaning Specialist tel: 01850 174029

Northern Counties Ltd
Bus Bodies tel: 01942 212135

P — P

Paul Gardner, Engineering Ltd
tel: 0161 787 7357

Plaxton Parts & Service
Anston tel: 01909 551155
Direct Parts tel: 01909 550044

Plaxton Parts & Service
Barrhead tel: 0141 8815625
Direct Parts tel: 0141 880 8008

Plaxton Parts & Service
Ware tel: 01920 462383

Andy Powell Commercials
Vehicle spares
Tel: 01432 341085
Fax: 01432 342302

Prolift, Mobile Vehicle Lifts
tel: 01432 350330

R — R

Reg. Plates, Tayside Numbers:
tel: 01382 350245
Registrations: National Numbers
tel: 01642 360066

R & H Engineering Services – tools and polybush specialists
tel: 01492 573320

Roberts Transmissions
semi – auto gearboxes
tel: 01637 881596

S — S

Scania Bus & Coach UK Ltd
Contact: Ian Hall
Tel: 01909 500822
Fax: 01909 500165

Somers Vehicle Lifts
tel: 0121 501 1077

Screen Savers, Glazing
tel: 01831 551166

Southern Trimmers
tel: 01443 710240

Southcoast, Trimmings
tel: 01703 660676

Spares – Allco Passenger Vehicles
tel: 01895 820760

Steamy Windows, J W Glass tel: 01283 32418

Seatbelts: Pennine Coach Painters tel: 01226 204059

Swire Fraser Limited,
Lloyds Insurance Brokers,
Tel: 0171 2041367
Fax: 0171 2041484

T — T

Toyota GB tel: 01737 785320
After Sales tel: 01737 785213

Transport Studies CPC, training
tel: 01254 823921

Transmissions, U.K. Diesels
tel: 01703 652288

U — U

UNIFORMS UNLIMITED FAX & TEL: 01423 528275

V — V

Vulcan Eng, Seats&Hand Rails
Halifax tel: 01422 202840

W — W

Wrightsure Insurance Services Limited. tel: 01708 865533/ 0151 724 2266

A to Z Directory
Telephone Numbers at a Glance

▼ Coach and Bus

Setra's team of strength

SALES successes and the promise of a new model of vehicle to sell in 18 months has prompted Setra UK, part of EvoBus, to add a new staff member.

Justin Shuttleworth, son of managing director Jim, moves onwards and upwards from parts manager to sales rep for the eastern area, overseen by experienced salesman Arthur Humphries. Tony Sawyer moves from parts assistant into Justin's old shoes, being replaced by new recruit Maurice Taylor as parts assistant.

"EvoBus is taking an increasing interest in the UK coach and bus industry," said Jim Shuttleworth.

"The year ahead should see new vehicle products being developed and available from early 1998. The personnel moves are to strengthen our team and plan for our expansion."

▼ Bus

Football club takes on expert player

YELLOW Buses md Ted Reid has been appointed commercial director of AFC Bournemouth, the local football club.

AFC Bournemouth is due to get a new stadium this season and Mr Reid will be spending time with commercial manager Terry Lovell to develop business opportunities as the building progresses.

"He has proven expertise in developing commercial opportunities," said AFC Bournemouth chairman Ken Gardiner.

"The success of Yellow Buses is a visual testament to that skill."

▼ Coach

Palmer gives award

CPT recognises the merit of Skills

by Mark Williams

SKILLS Motor Coaches' extensive training scheme has achieved a Certificate of Merit from the Confederation of Passenger Transport.

The award recognises Skills' implementation of the CPT's Code of Conduct with staff training, adding to an Excellence in Training Award the Nottingham-based company gained from the county, sponsored by Nottingham University.

The CPT award was presented to Skills md Nigel Skill by director general of the CPT, Veronica Palmer OBE (above).

CBW Coach and Bus Week
The PSV industry's news weekly

SUBSCRIPTION ORDER FORM

Coach and Bus Week is the news weekly for coach and bus operators. *Transit* provides vital analysis of, and information on, the UK public transport scene every fortnight. Together they make an unbeatable and invaluable package. All annual subscription rates include delivery by first class post. It is important to fill out all parts of this form. NB: *Transit* is not available on subscription without *Coach and Bus Week*.

Payment (please tick as appropriate)

Coach and Bus Week

	1 year	2 years	3 years
UK	£49.00	£88.00	£125.00

Eire/Europe 1 year £92.00. Airmail 1 year £124.00

Transit (Existing Coach and Bus Week Subscribers)

	1 year	2 years	3 years
UK	£72.00	£129.00	£183.00

Eire/Europe 1 year £115.00. Airmail 1 year £147.00

Coach and Bus Week and Transit (New Subscribers)

	1 year	2 years	3 years
UK	£121.00	£217.00	£308.00

Eire/Europe 1 year £164.00. Airmail 1 year £196.00

PLEASE ANSWER THE FOLLOWING QUESTIONS. YOUR COMPANY DETAILS

1. What is your primary job title? (Tick one only)

Owner/Director ❒ 01
Senior/General Manager ❒ 02
Engineering/Service Manager ❒ 03
Other (please specify) ❒ 04

2. What is your company's main business function?

Bus Operator ❒ 01
Coach Operator ❒ 05
Coach & Bus Operator ❒ 02
Local Government ❒ 03
Other (please specify) ❒ 04

3. How many vehicles does your company own/operate? (Tick all that apply)

	Buses	Coaches
1-5	❒ 01	❒ 10
6-10	❒ 02	❒ 11
11-15	❒ 03	❒ 12
16-25	❒ 04	❒ 13
26-39	❒ 05	❒ 14
40-100	❒ 06	❒ 15
101-400	❒ 07	❒ 16
401-1000	❒ 08	❒ 17
1000 +	❒ 09	❒ 18

4. Do you have responsibility for the recommendation/ purchase and/or specification of the following? (Tick all that apply)

	Pur	Spec	Rec
Vehicles	❒ 01	❒ 12	❒ 23
Parts/Spares	❒ 02	❒ 13	❒ 24
Oil/Fuel	❒ 03	❒ 14	❒ 25
Breakdown	❒ 04	❒ 15	❒ 26
Insurance/Finance	❒ 05	❒ 16	❒ 27
Fuel Cards	❒ 06	❒ 17	❒ 28
Training	❒ 07	❒ 18	❒ 29
Venue/Attraction Tickets	❒ 08	❒ 19	❒ 30
Ferry Crossing	❒ 09	❒ 20	❒ 31
Hotel Bookings	❒ 10	❒ 21	❒ 32
Theatre Tickets	❒ 11	❒ 22	❒ 33
Other (please specify)			❒ 34

5. What type of work does your company undertake? (Tick all that apply)

Private Hire ❒ 01
Day Excursions ❒ 02
British Tours ❒ 03
European Tours ❒ 04
Local Government Contracts ❒ 05
Emergency/Breakdown Services ❒ 06

By cheque: I enclose a cheque for £ ..... made payable to EMAP Business Communications.

By credit card: I authorise you to debit my Mastercard/VISA/ DinersClub/Amex card for the amount of £ .....

Expiry date ...../ .....

By invoice: Please invoice my company ❒

Card number: ❒❒❒❒❒❒❒❒❒❒❒❒❒❒❒❒

Signed .....

Name .....

Job Title .....

Company .....

Address .....

.....

Postcode..... Tel: .....

Return to: Kerry Young, *Coach and Bus Week*, Subscription Department, EMAP Automotive Ltd., Wentworth House, Wentworth Street, Peterborough PE1 1DS
or phone 01733 467051 *today*

ELITE SERVICES LTD

SEAT BELT SPECIALISTS

SEAT BELTS

FINANCE AVAILABLE

subject to status

SEAT BELTS

FINANCE AVAILABLE

subject to status

★ **EUROPEAN & BRITISH STANDARDS**

★ FULLY TRAINED EXPERIENCED STAFF

★ ON SITE FITTING SERVICE

★ **FULLY INSURED**

★ **CERTIFICATE OF CONFORMITY SUPPLIED**

★ FREE COMPETITIVE QUOTATIONS

★ 24 HRS CALL OUT

A COPY OF THE VCA EUROPEAN APPROVAL AND BSI KITE MARK LICENCE ISSUED FOR THE BELTS

PLEASE NOTE
our company does not fit anything other than 'E' market seat belts

ELITE SERVICES
STOCKPORT
TEL 0161 480 0617

TEL: 0161 480 0617 NOW!!

64136/SEA